Call for proposals
"Support to transnational thematic tourism products as means of enhancing competitiveness and sustainability of European tourism"
43/G/ENT/CIP/12/B/N/02S022

Version 10–19/07/2012

List of organisations looking for partners

The following organisations have expressed an interest in cooperating with other organisations to submit a joint proposal.

Important disclaimer: The European Commission has not analysed the eligibility of these organisations to participate on this call for proposals. The eligibility of all organisations will be verified as part of the evaluation of proposals that are submitted.

Organisation name & address	Contact details
Sremska kuca d.o.o Serbia 22 325 Krcedin U•e Zekovi•a 7,www.zekinsalas.com	Office@zekinsalas.com,381 Tel : 64 641 5573
Today the enterprise employs 12 full time employees, of whom 40% are women, and 60% are local human resources who have completed training for food safety standards. In 2010, the turnover was 120,000 euro, with 23,000 registered visitors. The Ministry of Economy and Regional Development, has placed the vinotheque "Best Srem wines under one roof" on the map of Fruska Gora Wine Routes. The Government of the Autonomous Region of Vojvodina has adopted the analysis and the suggestions for the development of the village of Krcedin, prepared by the management of Sremska kuca d.o.o., thus nominating the village of Krcedin as one of the ten among 45 villages from the Vojvodina Danube region with the best development perspective. The project is entitled "A Wealth of Diversity".	
DEVELOPMEN AGENCY SOTLA (RA Sotla), SLOVENIA Ašker•ev trg 24, 3240 Šmarje pri Jelšah, Slovenia	ANITA • EBULAR Tel : 00386 3 817 18 67 anita.sotla@siol.net
Our Development Agency is an institution which performs public services for a number of municipalities in the South-Eastern part of Slovenia (by the Croatian border) with population 30.027 inhabitants and the area size is 369.10 km2. The Agency represents a bridge between all regional municipalities and the European Union regions.Main work areas for Development Agency Sotla: rural development, development of small and medium enterprises, tourism development, working with youth, preservation of natural and cultural heritage, preservation of the environment and human resources. We have experience as a lead partner and as a partner in domestic and international projects (LEADER, OP IPA SI-HR 2007-2013, IPA SI-AT 2007-2012 etc.). The projects vary from tourism, ecology and communal projects to rural development and the establishment of partnerships with numerous Slovene and international public or private organizations. We provide recognizable and quality projects in our region and the necessary information for their efficient implementation in our everyday life. We are interested in cooperation in the field of tourism, especially development of rural tourism and other sustainable products in this field.	

Olive historical and archeological park of Venafro (Italy)"	Mr. Celestino Manselli celestino.manselli@gmail.com
The "Olive historical and archeological park of Venafro" was established with Regional Law Nr. 30/2008, has legal status under public law and is subject to the supervision of Molise Region (centre of Italy). Among its general objectives: to promote the conservation of natural, historical and agricultural landscapes; to preserve the genetic heritage of Venafro's Olive ("*Aurina*", well known and appreciated since the Roman age and quoted by several Roman authors like Plinio and Orazio); to promote the spread of olive cultivars (a "*Panel*" room is available to certify the quality of olive oil). Sustainable tourism promotion comes consequently hence the Park can count not only on 5 itineraries inside its perimeter (running through ancient olive trees and archeological sites) but also on other attractions located in the city of Venafro (Isernia) and its surroundings. The Park would like to improve its attractiveness as a sustainable tourism destination hence would like to be partner in a consortium built around the theme of "olive" and "high quality olive oil" (basic element of Mediterranean diet).	
Province of Oristano, **Italy**	Maria Rosaria Madau Tel: + 39 0783 030318 Email: mrmadau@gmail.com Vania Statzu Tel: + 39 0783 030319 Email: vania.statzu@gmail.com
The Province of Oristano is situated in the West-coast of Sardinia (Italy), covers 3,040 square km and has 168,582. The province is made up of 88 municipalities, Oristano is the provincial capital. The Province is actively engaged in supporting its local tourism operators and businesses. One of the main objectives of the proposal is to promote **wine tourism** as a lever for local economy and culture. The great peculiarity of the wine it's due to the fact that its own qualities are bound to the identity of the territory in such a way that not many other products are. We are looking for partners interested in undertaking initiatives aimed to attract visitors by increasing consumer recognition of their **local distinctive wine as a product of quality** (i.e. ***Vernaccia*** in the Province of Oristano) and adding value to it through more effective marketing. Partners searched: Austria, Greece, Portugal, Hungary, France, Spain, Albania, Croatia, Former Yugoslav Republic of Macedonia and Turkey.	
WSX Enterprise, Fareham , Hampshire, UK	Peter.grant@wsxenterprise.co.uk
We operate as an economic development and business support agency for our region. We are a not for profit organisation who work with SMEs , local authorities, education and business support agencies, to create sustainable solutions to our key business sectors. One of these sectors is tourism where we have a considerable visitor economy around centres such as Portsmouth, Southampton and Winchester. Our aims from the project will be to enhance the visitor economy, identify transnational ideas and solutions for sustainable tourism, and look for the transfer of best practice. We also have a developing interest in rural tourism. Currently we have a number of EU funded projects relating to SMEs, environment and design, food /catering and employment/skills support.	

Faculty of Hotel management and Tourism in Vrnjacka Banja, Vojvodjanska bb, 36 210 Vrnjacka Banja, Serbia, www.hit-vb.kg.ac.rs	sonja.milutinovic@kg.ac.rs milica.petrovic@kg.ac.rs Tel: 381 64 819 8998
Faculty of Hotel management and Tourism in Vrnjacka Banja is a higher education unit within the University of Kragujevac, established as a state-owned faculty. Faculty of Hotel management and Tourism carries out higher education activities, achieve academic degree programs, develop scientific/research and professional work. The study programs are designed on the model of leading European universities in the field of Hotel and Tourism management, using experience in our country and realized through two levels: Basic academic studies in the field of Hotel management and Tourism and Diploma academic studies in Hotel management and Management in Tourism. In the quality space that is equipped with appropriate technical, audio-video and internet communication, team of scientists and lecturers conducts lectures and exercises designed to allow the formation of highly educated people who can be competent and competitive in today's business environment.	
“Confesercenti Bulgaria” Ltd. 7 Samara str. fl.1 Plovdiv Bulgaria	e-mail: confesercenti@abv.bg telephone: 00359 32 959 111
The idea for this project is focuses on "Rediscovery of socialist monuments in Europe", in order to create a common transnational tourism product. Our main goal is the promotions of these monuments, which in turn will increase the interest of tourists to destinations rich in cultural and historical sites. The main objectives: - To promote the development of common activities in the tourism sector, based on an integrated conservation and exploitation of Europe resources, in all partner regions; - To support the exchange of experience and good practices in improving the standards of services in the area and for the development of common tourism products specific for the area.	
National Institute of Research – Development in Tourism 17 Apolodor Street, Bucharest, Sector 5, Romania, 050741	Telefon: 004021- 3162565 Fax: 004021 – 3162535 E-mail; camelia_surugiu@incdt.ro, rodicatrifanescu@incdt.ro Web: www.incdt.ro
The National Institute for Research and Development in Tourism - INCDT Bucharest's main activity carried out basic and applied research, public and national, regarding the development and promotion of Romanian tourism. Activity fields: feasibility and opportunity studies for the development and modernisation of tourist areas, tourism development projects and equipment, accessing and implementing the projects concerning the Transborder Cooperation Operational Programmes (European Fund of Regional Development), market studies concerning the market internal or external conjuncture, technical and commercial evaluation studies for assets or commercial companies, marketing, management, business plans, applicative research for the tourism development in Romania for capitalization and protection of tourist resources, documentation to attest localities as tourist resorts, analysing, projecting and implementing databases in tourism.	

Personal Konsult-G.Popov Blvd. Hristo Botev 77A 1303Sofia Bulgaria	Yana Gocheva Tel: +359 2 931 22 00 Fax: +359 2 931 18 02 e-mail: g.popov@einet.bg
Personal Konsult – G. Popov is Bulgarian adult training provider. Our organisation, is specialised and experienced in the elaboration, management and implementation of different projects, campaigns and events in the field of professional training in various spheres and human resource management as well as in the editing and publishing of related professional literature. In the same time we are working as a tour operator and touristic agency. Should you need a Bulgarian partner, we are interested to participate in your projects	
Pizzo Calabro Municipality (Italy)	Karin.Calippo karin.callipo@gmail.com
Pizzo Calabro is a tourist village located on the Tyrrhenian Sea (in particular on the Cost of Gods so called because of its beautiful landscapes and sea). Unfortunately due to a bad past administration of the Municipality, Pizzo is not well-known. Our Municipality wants to empower its cultural offer also promoting food & wine tourism thanks to the cooperation of local food & wine companies. It means to enlarge our touristic offer during low season. But also to promote our local products abroad. For more information regarding our partner companies: Tuna-fish company: http://www.callipo.com/ Wine production: http://www.statti.com/it/home/ Tartufo production: http://www.gelateriaenrico.com/	
TOP KINISIS TRAVEL PUBLIC LTD Leonidou 2 & Acropolis Ave., 2007 Strovolos CYPRUS	Lorenzo Sordini – Chief Financial Officer Tel: +357-22-713713, +357-22-713735 Email: lorenzo@topkinisis.com
We are the leading outgoing tours organisers in Cyprus, with subsidiaries in Greece and the U.S.A.. We currently employ 85 full time employees and apart from outgoing tourism and ticketing, we specialise in the organisation of Congresses, and incoming tourism. In 2011 the company's turnover was approx. € 15,000,000. With respect to this project we focus mainly on activities related to religious pilgrimages and visits to Greek Orthodox churches and monasteries, as well as activities related to the concept of "Sea & Sand", agro tourism, and sports tourism (for which we have a specialised department)	
Mountain Area Development Agency (MADA) Rr Shinasi Dishnica, 100, 1001 Tirana, Albania	Mrs Brinhilda Stamo (director) Mrs Francesca Fofi ricerca_opportunita@camerawork.it
MADA is a body governed by public law, whose aim is the support and economic development of mountain, rural and marginalized areas of Albania. We intend to present a project proposal that aims at developing and promoting tourism sector in European rural regions through the creation of diversified tourist offers/destinations especially in the rural areas, able to attract different segments of tourist demands and to sustainably exploit the richness and variety of the territory. The final result is to create a transnational thematic tourism product (package for tourists) on rural tourism. Partners searched: 1 tour operator from Austria, Belgium, Bulgaria, Cyprus, the Czech Republic, Denmark, Estonia, Finland, France, Germany, Hungary, Ireland, Latvia, **Lithuania,**	

Luxembourg, Malta, the Netherlands, Poland, Portugal, Romania, Slovakia, Spain, Sweden, United Kingdom, Norway, Iceland, Lichtenstein. Croatia, the Former Yugoslav Republic of Macedonia, Turkey, Serbia, Montenegro and Israel.	
Cooperation Network of towns on the Ruta de la Plata. C/Instituto Nº6 33201 Gijón (Asturias) Spain	Tel: +34 985 18 51 11 /89 info@rutadelaplata.com
Association of 26 member municipalities created in 1997 to promote an important cultural route based on an old Roman road on the west of Spain: www.rutadelaplata.com We usually work with small incoming tour operators and travel agencies in Spain selling our itinerary as a tourism product. We are looking for partners interested in creating a European network of Roman itineraries to promote them together. For creating tourism packages based on the sustainable development of the territory in order to make these itineraries attractive as a sustainable tourism destination. And contributing to enhance each local economy, supporting all their resources (rural, gastronomic and cultural tourism).	
MOLISE REGION Via Genova 11 86100 Campobasso Italy	Cutillo Giuseppe cutillo.giuseppe@mail.regione.molise.it
The Molise Region is located in south Italy, it has136 municipalities, 10 mountain communities and 2 provinces. The Region has an efficient governance providing development of social welfare, economy, infrastructures and employment. It also provides protection of historical, cultural and regional heritage, supporting local investments, research, tourism and external trade. Molise Region has also a “Europe Office”, working for political, legal, economic and social integration in the EU connecting Molise with other EU Regions. The office gives information about European Funding Programs and support for the internationalization of SMEs. Molise Region, as member of *Adriatic Euroregion*, at the moment it has the presidency, it plays an active role in Cross Border Cooperation as: -IPA ADRIATIC CBC, -SOUTH-EAST CBC. Molise Region has several started EU project under management, in particular one: ADRISTORICAL LANDS project - IPA Adriatic CBC, as Lead Partner. The project aims to promote the use of existing cultural values and tourist potential of target territories creating local identities having as references both promotion and tourism management based on the appeal factor of historical villages, walled cities, castles and cultural sites located in the Partnership’s territories.	
Lucentum Digital S.L. (SPAIN) C/Roselló 18, local 03010 Alicante, Spain www.lucentumproductions.com	Carlos Corao carloscorao@communicationpackage.com
We boast over 300sqm of production space, state-of-the-art equipment and highly skilled staff. Thanks to our international presence and long-lasting experience in the sector, we are experts in multilingual productions. We can organise and coordinate the whole production process, from the roughest concept to the most refined post-production deliverable. We count on an extended voice talent and actor database backed up by a wide net of partnering recording studios across Europe. The majority of our production work is carried out for international clients. Lately, we have been collaborating in a project financed by the European Commission Directorate-General Justice. We have also worked with the British Ministry of Justice. Our core activities can be divided as follow: - **Audio:** educational content recordings, voiceovers, narrations, audio for video productions, audio books, audio for corporate videos, dubbing, audio description and captioning for hearing impaired, museum audio guides, audio for e-learning projects.	

- **Video:** educational video production (full productions: from script to screen and on-demand productions: without script writing), corporate and commercial video production, subtitling, green screen production technology for various purposes, DVD authoring.
- **Multimedia projects:** web design, software programming for various purposes, Flash design, format conversion, e-learning projects production in various languages, application development for IPod and IPhone (Apple applications' developer).

We would like to offer our capacities and experience as communication specialists and contribute in communicating the results of your project at international level.

Italian Unplugged Tours via Paolo Borsellino 24 – 42124 Reggio Emilia- Italy	**Chiara Manicardi** direzione@italianunpluggedtours.com +39 347 6757721
We are a start up private company, SME, and a tour operator under the Italian low who intend to promote less travelled destination in Italy, particularly culture, heritage, food, trekking and outdoor tourism in a slow and unique dimension. We had already developed strategy promotion campaign for a hostel in the Emilian-Tuscany National Park www.gabellina.it and we launched an Experience Canossa tour to discover Canossa ancient castle and surroundings (see facebook page Experience Canossa). In our backgroud, we have experience as leader or partner in european projects and now we want to check them with incoming tourism offer. We have good relationship with local and national public authorities and also sponsorship from them. Please, see our CV at http://www.paretoventures.it/trackrecord.html We are interested to become partner.	
Anhalt University of Applied sciences (FH) Strenzfelder Allee 28 D-06406 Bernburg	Contact : Prof. Dr. Heiner Haass Phone +49 3471 355 1130 h.haass@loel.hs-anhalt.de
We are a scientific team of experts for development of nautical tourism. Since more than 15 years we work in this field and have done more than 30 projects. Our competences are development of nautical networks for boating and planning of infrastructures for nautical tourism. We work in the urban waterfront development too. Specially, for the nautical tourism. Searching contacts and cooperation in nautical tourism, *we* search possibilities for cooperation in this subject and for common projects.	
Bulgarian Union of Balneology and SPA Tourism Office 1, 15 Tvardishki prohod Str. 1404 Sofia, Bulgaria	Tel: +359(2)9427130 Fax: +359(2)9582924
BULGARIAN UNION OF BALNEOLOGY AND SPA TOURISM (BUBSPA) is a non-profit organization, operating in compliance with the provisions of the Law of the non-profit legal entities and identifies itself as an organization carrying out activity in public interest. Members of BUBSPA are leading Bulgarian spa municipalities; medical spa and spa hotels; tour operators; spa companies; medical doctors and experts. BUBSPA has a very good cooperation with all Bulgarian public organizations, related to the spa area /Ministries, Municipalities /. BUBSPA participates in the National Tourism Council to the Minister of Economy, Energy and Tourism. BUBSPA is a member of the European Spas Association (ESPA).	

BUBSPA is looking for partners with all organizations that want to develop projects related to the health and spa sector, as well as joint projects involving cultural-historical and spa topics.	
IPA SA, 69 Calea Floreasca, RO-014459, Bucharest, Romania	Professor Gheorghe Mincu Sandulescu, phone: + 4021 318 00 51, Mobile: + 40722 636 048; fax: + 4021 316 16 20
IPA SA, established in 1960, in Bucharest, includes inside the certified objects of activities the objects: 7911 / activities of touristic agencies, 7912 / activities of the tours-operators, 7990 / other activities for reservation and touristic assistance. IPA SA includes specialists in history, geography, touristic itineraries, touristic water itineraries, touristic studies, touristic training and learning, EU touristic cooperation. IPA SA is open to cooperate in the interesting multinational projects and projects proposals. Also, IPA SA intend to submit one very interesting project proposal, looking to partners from Germany, Austria, Serbia, Bulgaria.	
Republic of Turkey, East Marmara Development Agency (MARKA) Yenisehir Mah. Demokrasi Bul. No:72/A •zmit/KOCAEL• – TURKEY	Cem BAYRAK Tel: +90 262 332 0144 ext: 122 cembayrak@marka.org.tr
MARKA is a public authority carries out mainly four core functions, i.e. leveraging local governance by promoting interactivity among local stakeholders, conducting regional planning in concert with provincial and national plans, funding promising projects in line with regional priorities outlined in regional plans as well as investment promotion. **The East Marmara Region** is the wealthiest region of Turkey in terms of GDP per capita and industrial capital of Turkey. Being located on the historic silk road and the king road, and having historical metropolises like Nicomedia and towns of Bithnyia, blue flagged coastlines and thermal sources and skiing centres; the region is strong with cultural, traditional (3S), thermal, winter tourism. MARKA is experienced with ICT/PSP, RON and LDV Projects and looking for partnership for potential projects on tourism.	
NERA Ecological Cooperation Group, Oravita, 1 Decembrie 1918 St, 60, County of Caras – Severin, Romania	http://www.gecnera.ro/en/ http://www.gecnera.ro/en/eco-tourism.html e-mail: gecnera@yahoo.com, phone/fax +4 255 572 026
For short description of our organisation's activities please see on http://www.gecnera.ro/en/ We are looking for partners to implement a pilot project to promote ecotourism in the Danube Gorge, including the Iron Gates Natural Park in Romania and in Serbia • erdap National Park in Serbia. Also we want to be partners in projects in which is promoted ecotourism.	
Dunira Strategy 33 West Preston Street, Edinburgh, EH8 9PY, UK www.dunira.com	Georgina Jamieson Research Manager georgina@dunira.com +44 845 370 8076

Based in Scotland, **Dunira** has a focus on the sustainable development and environmental management of tourism with special interest in protected areas and less established destinations. Delivered EC projects; experience in Armenia, Croatia, France, Georgia, Ireland, Montenegro, Poland, Russia, Serbia, Slovenia, Spain, UK; Dunira's MD previously responsible for Mediterranean holiday programmes of leading UK tour operators. Recent achievements: sustainable tourism indicators for Europe, established destination management organisations, regional cycling strategies, best practice guidelines for walking tourism. Current assignments involve ecotourism development with UNESCO, pilgrimage routes, protected areas, intangible cultural heritage and music, establishing a model for 'co-operative tourism'. Please contact if our expertise and experience can enhance your consortium.	
LISOSTUR. **The Sustainable Socioeconomic Group** UNIVERSITY OF ZARAGOZA. Plaza de la Constitución s/n, 22001 HUESCA (SPAIN)	***Dr Victoria Sanagustín Fons*** ***Associate Professor of Sociology*** ***Departament of Psychology and Sociology*** ***Faculty of Business and Public Management*** ***University of Zaragoza (Spain)*** ***e-mails: vitico@unizar.es; vitico.sanagustin@gmail.com*** ***Teléfono: 976 761000 ext.: 951378*** ***Mobile phone 0034 619 406075; 0034 653133499*** ***http://ope.unizar.es/unizarEU2020/index.php/Sustainable_Tourism***
The **Sustainable Socioeconomic Group (LISOSTUR**) is composed by an interdisciplinary group of researchers of the University of Zaragoza from the departments of Business Economics, Accountancy and Finance, Psychology and Sociology. Their research is related to the study of the sustainable economic systems and the conditions they need to remain sustainable over time. Most of researchers belong to Consolidate Research Groups by the Regional Government of Aragon (Spain) (Group of Studies on Risk Society and Third Sector's Social and Economics Studies Group) that belong to Faculty of Business and Public Administration and Faculty of Business and Economy. One of their main research fields is the analysis of Sustainable Tourism. .	
University of Applied Sciences (Hochschule Harz) Competence Center for Information and Communication Technologies, Tourism and Services Friedrichstr. 57-59, 38855 Wernigerode, Germany www.hs-harz.de/tourismus	Prof. Dr. Sven Groß sgross@hs-harz.de Tel: +49 (0)3943-659279 Prof. Dr. Axel Dreyer adreyer@t-online
We are specialists in the tourism theme with over 15 years of experiences and operate as a connecting link between science and practice. Our main research areas are culinary tourism focusing on regional products (e.g. wine tourism), soft mobility in connection with transport carrier management, sports tourism (hiking and cycling) particularly the development of innovative products. As university of applied sciences we would like to contribute research method and contents, concepts and solutions for transnational thematic tourism products. Our team consists of three female junior researchers and two male senior researchers. Currently and in the past we have worked on various EU-projects e.g. Hiking_Harz_2020 or Sustainable Harz tourism. We are looking for a suitable project group, which we can complement as further project member with our skills. Please contact us.	

EUROPEAN SOCIAL FORUM CYPRUS (ESFC) P.O.BOX 53364 LEMESOS 3302 CY	chrysis@esfc.org.cy +00357 25566564 +357 25569840 fax www.esfcyprus.eu

ESFC is a non profit and non governmental foundation based in Lemesos and it works the follow sections:

- E.U. Multi-Thematic network (47 members)
- Independent living for PwD
- Cyprus Human Rights Centre
- Committee for Accessible Tourism of Cyprus
- Forum Youth Club
- Culture & Environment section
- Vocational Training Centre & Researches

Town Hall of Alba Iulia Municipality, Calea Motilor Str. 5 A, Alba Iulia, 510134, Alba County, ROMANIA	Ms. Maria Elena SEEMANN, marilena_seemann@hotmail.com, (+40) 258 818 488

Looking for a lead partner willing to count on our participation as partner to submit a project proposal for developing the tourism potential in the territory. Priorities: including our walled city in an International Vauban Route or developing marketing strategies for increasing the visibility of our touristic product at European Level, etc. An important quality which can recommend Alba Iulia Municipality as a potential partner is the large experience derived from the management in the past few years of more than other 18 European Projects with a total value of more than 120 000 000 Euros, most of them meant to improve the local infrastructure of Alba Iulia and to increase it's tourism potential. Actually the European Union financially supported our local touristic product with more than 67.000.000 Euros and still increasing.

Strenghts of Alba Iulia as Walled Town: The largest citadel Vauban in Romania ***'Alba Carolina'*** (http://turism.apulum.ro/), it won the title of ***Eurpean Destination of Excellence*** in June 2012 ***(EDEN)***, was nominated to be one of the 7 Wonders of Romania by a national newspaper, ***The big Hug from Alba Iulia*** entered the Guinness Book for the biggest human hug gathering 10 000 persons, it has its own branding strategy, the positive appreciations of the Ambassador of England in Romania Martin Harris on his personal blog. (http://blogs.fco.gov.uk/martinharris/2010/11/04/alba-iulia-romania%E2%80%99s-heritage-romania%E2%80%99s-future/), etc.

Sviluppo Italia Molise SpA – Regional Development Agency of Molise Region; Via F. Crispi 1/C, 86100 Campobasso - ITALY	Piero Gesualdo tel.+39 0874 360534 mail: pgesualdo@sviluppoitaliamolise.it web: www.sviluppoitaliamolise.it

Sviluppo Italia Molise has significant experience in enterprise creation and fostering entrepreneurship culture. The method used starts from a first contact and ends when the new enterprises become strong enough to run on their own. The process, that has been refined over the past 12 years, includes 4 steps: 1) training for aspiring young entrepreneurs to drawing up their own business plan; 2) building the start-up (thanks to a specific national law Sviluppo Italia Molise has accompanied the start up of over 1.500 new business activities); 3) technical assistance; 4) final verification; 5) audit. The process is very helpful in selecting innovative entrepreneurial ideas and it can be successfully adopted to create thematic new enterprises in a specific project that aims to enhance competitiveness and sustainability of European tourism.

Regione Sicilia	Domenico Bearzatto mob +39.335.8134946 tel. +39.02.66703331 e-mail: d.bearzatto@corsiaconsulting.it skype: bearzatto.domenico
Regione Sicilia is the political and administrative organization which leads the territory with large autonomy. We are going to apply for a project of culture and sustainable tourism "Along the tracks of ancient Greeks in Europe" and look for a partner in Greece, Cyprus south and Bulgaria who respect and are able to full document the legal status eligibility criteria of the call with a little preference for Institutions of knowledge (Universities with faculties specialized in tourism and/or Greek culture, Research Centres) able to contribute to the scientific weight of the project and SME's (micro and small enterprises).	
CHAMBER OF COMMERCE AND INDUSTRY BRASOV **str.M.Kogalniceanu Nr. 18-20,** **bl. 1K, sc.C-D** **500173 Brasov, ROMANIA** **www.ccibv.ro**	**Adriana Ispas – general manager** **Tel: +4 0268 54.70.84** **Tel. +4 0372 79 22 60** **Fax: +4 0268 54.70.86** **Email: ccibv@ccibv.ro**
Brasov Chamber of Commerce and Industry, a non-governmental organization, apolitical, of public utility, with autonomous character. The Chamber's mission, as representative of Brasov Community, is to be the main promoter of local, regional and national economic development, aiming at becoming the first choice partner and consultative pole, by providing professional tailored services for current and future commercial partners, in a competent, impartial and efficient manner. One of our major priorities is tourism development in order to widen and enrich the traditional approach to regional economy, based on a framework able to take into consideration and to integrate general economic policies, socio-economic development requirements and cultural challenges. Chamber of Commerce and Industry Brasov is interested in promoting tourism and increasing the visibility of the packages including tours of inns for specific fishing legend which will also include fishing activities around the inns, but we are open to any other cooperation proposals.	
Hospitality & Tourism **Tourism and Destination Consulting** 52 Ag. Konstantinou Street, Maroussi 151 24 • thens, Greece	Mr. Yannis Michaelides MBA Tourism Marketing University of San Francisco - USA Tel. +30 210 7472690 Mob. +30 6944 663 793 Email: info@h-tservices.com
H &T is a destination consulting office focuses exclusively on tourism destination management and marketing with over 12 years of experience. Services includes destination marketing plan, marketing research, branding, destination environmental management, management of DMOs, tourism clusters, regional tourism planning, training for hotels-destinations personnel, development –promotion of thematic tourism (ecotourism, gastronomy, wine tourism, cultural heritage and historical events, walking tours, outdoor activities, sustainable tourism etc. The office has participated in many EEC funding projects (mainly domestic) and represents major Greek destinations (either in mainland or islands) in almost all local authority levels (regional or municipal) as well as different organizations from both public and private tourism sector (private nationwide or local tourism associations, chambers of commerce, thematic associations such as conferences, gastronomy etc.). At this stage, due to time constraints there are not any organizations that can act as leaders so if you are looking for any partner (municipality, association etc.) from Greece to be part in any existing consortium please contact us.	

EUROFORM ASSOCIATION PIERRE DE COUBERTIN, NO. 6, BL. 3, SC.B, AP. 24, ET.1, SECTOR 2, 021902, BUCHAREST, ROMANIA	Mihaela Z•bav• – Director Executive mihala.zabava@gmail.com asociatiaeuroform@gmail.com Telephone 1- 0040745352960 Telephone 2- 0040722745803 Fax - 0040212105910
EuroForm Association is constituted as a legal entity under private law with a non-governmental, apolitical, non-profit and religiously neutral. *AIM EuroForm Association:* *Training, training and advice to citizens, youth and adults, in view of their professional education and training, according to European standards.Some of the objectives of the Association are:* *- Support for the general interests of adults, youth and children by providing expert assistance and guidance in education and training;* *- Analysis of Romanian society needs can be satisfied by the systems, forms and training modules for adult;* *- Creation of new modules of vocational training and adult education that can help increase employment in the labour market and reducing unemployment;* *- Promotion of modern education and training of employees in small and medium enterprises, to their compatibility with the required skills to Europe;* *- Support access of Romanian citizens to European diversity, in terms of cultural, linguistic, scientific, technical, and legal, etc.* *- Continuous training of managers and teachers in institutions;* *- Training (training, retraining) for young, adults and for people who want to refine another trade or trades in November in the labour market;* *- Training continues, type Lifelong Learning, to enhance the education of citizens;*	
Las Palmas de Gran Canaria City Hall, Economic Promotion, Tourism and City of Sea Department	acaballero@laspalmasgc.es Phone 0034928446776 Skype andrescaballero2006@gmail.com
Las Palmas de Gran Canaria is the capital of the Gran Canaria Island, in the Canary Islands (Spain). It has 390,000 inhabitants and it is a services based local economy, support in the urban tourism, the commerce and the port, It is the second entrance to the city. It is connected with 180 ports worldwide through 30 shipping lines. This is a reference port in tourism cruises with around 800.000 visitors every year. The city would like to improve the tourism sector in order to enhance competitiveness and sustainability. At this moment, it is a madure destination which needs redesign their products' offer in the same way of this call of proposal.	
Anhalt university /Germany strenzfelder Allee 28 D-06406 Bernburg	Professor Dr. H. Haass Email : h.haass@loel.hs-anhalt.de
As Project Partner we would like to join a group in the field of nautical tourism.	
RIBERATURISME C/ NARANJO,116 46600-ALZIRA VALENCIA / SPAIN	TEL.962414142 MAIL: turisme@riberaturisme.es
Riberaturisme is an Autonomous agency of tourism management and development formed by public and private institutions.: such as 47 municipalities, Chamber of Commerce Valencia, Valencian Business Confederation, Federation of Local Business, Industry and Services Associations of la Ribera Alta and la Ribera Baixa, hotel Trade Association of Cullera and la Ribera Baixa and Business Association of Alzira . The objective of this organism is to plan joint actions for the **"Promotion of tourism in la Ribera"**	

which is based on local resources like cultural, architectural, culinary and natural heritage. Main working areas: to create, promote and publicize the culinary product, reinforced by culture, nature and ethnology, to manage tourism in a strategic way according to two specific guidelines :Tourism management and Professional qualification, quality and awareness and to specialize the tourist destination by adapting the infrastructures and provisions to tourist visits.

Municipality of Novi Ligure Via Paolo Giacometti, 22 Novi Ligure (Alessandria) – Piedmont - Italy	Roberta Nobile r.nobile@comune.noviligure.al.it Tel. +3901437721

The **Municipality of Novi Ligure** safeguards and develops the environmental, artistic, cultural, historical, linguistic and gastronomic heritage of the community, in order to ensure its inhabitants a higher quality of life. It is the birth- and residence place of the famous cyclists Constante Girardengo and Fausto Coppi and its history, strictly linked to the cycling world, led to the creation of the Museum of the Great Champions. The cycling tradition and the valorisation of local eno-gastronomic products, such as *chocolate*, *focaccia*, *agnolotti*, *Gavi wine*, etc., have implemented an economic and entrepreneurial development.

We are looking for partners interested in enhancing tourist services and products related to *cycling tourism* and *eno-gastronomy*, through the creation of a network of thematic cycling routes which connect places where culinary tradition has great relevance.

Province of Fermo Viale Trento, 113 63900 Italy	Fabio Ragonese fabio.ragonese@provincia.fm.it +39 0734 232211

The **Province of Fermo** is a local government covering a territory of about , situated in the centre of Italy on the Adriatic coast. We intend to promote industrial culture and heritage through developing a specific tourism offer. In order to do this, we aim to develop a transnational network of museums focusing on technical and industrial heritage of territories, using advanced and multimedia patterns of communication.. We are about to launch a museum based on this concept, having recovered old machineries and scientific instruments coming from a 150 years aged technical school which traces the evolution of technical and industrial development of last two centuries. The industrial and technical heritage is something that we share in Europe and our idea is to come to create a cultural and touristic itinerary through the scientific and technical development of our continent, by involving other territories and realities and creating specific tourism offer and communication strategies.

Consorci Alba-Ter **Factoria Cultural Coma Cros** C/ Sant Antoni, 1 -17190 Salt (Girona)-SPAIN www.rutadelter.com www.albater.org	**Estel Sleep** **Telephone (34) 972405091** **Mail: turisme@albater.org**

The **Alba-Ter Consortium** is a public body representing up to 61 municipalities, all of them included in the River Ter basin (North Catalonia, Spain). We are a local entity and our aims are to **dinamize and valorize this territory** concerning these fields: natural and cultural heritage, and tourism. We already have experience in different European Projects such as Interreg III A, Interreg, III B Medocc and Life +.

The Alba-Ter Consortium has implemented the **Ter River Route, a walking and cycling route of about 200 Km.** The itinerary is a thematic trail, based on the course of a Mediterranen River that links the Pyrenees with the Costa Brava. All along the route, tourists and visitors are invited to discover the fluvial cultural and natural heritage.

CHIRON Centre for Sustainable & Responsible Tourism Koumoundourou 61-Volos 38221- Greece	Manos Vougioukas Coordinator Email: chiron@euro-trans.net chiron_project@yahoo.com Tel: +30 6980416604 / +30 24210 76274

The **CHIRON** Centre has been established as legacy of a transnational cooperation project on Cultural & Heritage Tourism (in the EU CADSES INTERREG IIIB programme) and is based in Volos, Greece with correspondents in the UK, Belgium, Latvia and Cyprus.

We are actively preparing project proposals for established and emerging destination authorities and local/regional government. Under the current Call we have the following thematic initiatives requiring local/regional authority partners from all eligible countries, viz:

- Pilgrimage/Religious Tourism, including UNESCO World Heritage Sites and Spiritual Cultural Routes, linking monastic centres and promoting faith treasures in all Europe.

- Eco-Cultural Tourism promotion in EU periphery for new and niche markets, reduction of seasonality in existing destinations and development of sustainable tourism products.

Municipality Silistra, Str. "Simeon Veliki" 33 7500 Silistra, Bulgaria	Atanas Surov Tel: + 359 86 816 317 e-mail: investments_projects_ss@abv.com

The **Municipality Silistra** is located in northeastern Bulgaria. The main city is Silistra which is a port city, lying on the southern bank of the lower Danube at the country's border with Romania. Silistra is one of the important cities of the historical region of Southern Dobrudzha. The Silistra municipality has a major number of historical and cultural places such as: Roman tomb, remains of the Medieval fortress, an Ottoman fort, art gallery, remains from Thracian tombs, biosphere reserve Srebarna, which is under UNESCO, old Roman road. Also Silistra is 100 km far from the Black Sea. We would like to promote our city as a tourist destination.

Should you need a Bulgarian partner we are interested to participate in your projects.

Cámara de Comercio, Industria y Navegación de Santiago de Compostela (Chamber of Commerce, Industry and Navigation) C/ San Pedro de Mezonzo, bajo E-15701 Santiago de Compostela Spain	Ms. Belén Mendoza EU projects department proyectos@camaracompostela.com Phone : +34 981 596 800

The **Santiago de Compostela Chamber of Commerce, Industry and Navigation** works to support Galician companies in several areas (environment, data protection, international commerce, EU projects, R&D, innovation) as well as offering training and information services.

The city of Santiago de Compostela, in Spain, is one of the main tourist destinations in Europe. Goal of the Way of Saint James and World Heritage city. We can highlight its urban beauty as well as its monumental, cultural, spiritual and urban importance in Europe.

We would like to take part in a consortium working in one or some of the following fields: urban tourism, sustainable tourism, pilgrimage tourism, religious tourism. Other fields can be discussed.

You can have more information on the Chamber in the following link www.camaracompostela.com (sorry, only in Spanish by now) and on the city in www.santiagoturismo.com (7 languages).

Observatory on Tourism in the European Islands (OTIE) 38, Via Emerico Amari, 90139 Palermo	Mrs. Sclafani Giovanna info@otie.org 00391-091-6117527

The aim of the Observatory on Tourism in the European Islands (OTIE) is to draw up statistical surveys and to produce research documents on Tourism in the European Islands.
The activities of the Observatory are focused on updating the Databank on Insular Tourism, creating a Documentation Centre on the Islands, conducting studies and research work, organizing forums and seminars and participating in European projects on cooperation and social development.
OTIE offers its support in devising strategies and marketing plans on tourism, based on insular realities.
OTIE is a member of the Register of Interest Representatives of the European Commission and of NECSTouR – Network of European Competitive and Sustainable Tourism Regions.

Istar 21 cluster - association for the development and promotion of tourism along the Danube Pasiceva 7, Novi Sad 21000, Serbia	Biljana Mar•eta, Manager office@istar21.rs Mobile: 0038162514566

The Istar 21 Danube Tourism Cluster, in cooperation with the government of Vojvodina, is implementing a project titled Wealth of Diversity. The objective of this project is to develop multicultural tours around Vojvodina and the Danube region and in doing so present this region to Europe as a unified tourism product.

There are more than 25 different ethnic communities living in Vojvodina today, with six languages in official use (a number exceeded only by the European Parliament) and numerous religious communities.

Nowhere in Europe are there so many different peoples living in such a small region as here.

One region, 25 peoples – a harmonious community in all its richness and all its authenticity.

Fourteen villages have been selected as being best prepared to receive groups of tourists and to have their services promoted, while another 13 villages chosen for the unique culture of their inhabitants will be prepared for launch on the tourism market. These villages are being prepared for the arrival of groups of domestic and foreign tourists so that they can proudly present their cultural heritage, customs, tradition, authentic local products, cuisine, music, folk dancing, architecture, traditional crafts and skills, and of course the most important thing that makes them and every place special – the people living there!

By promoting this tourist package, more employment opportunities will be created for local populations, stimulating young people, women and the unemployed to stay in the villages and contribute to the development of their local communities. Sales of local products will be boosted and an increased awareness engendered in the people of the villages of the need to protect the environment.

We are also interesting in developing other thematic cultural routes.