

**Investor Requirements for Project Bonds** 

**Europe 2020 Project Bond Initiative** 

**April 11th, 2011** 

### **IMPORTANT NOTICE**

## Confidentiality Notice and Disclaimer



This document is for discussion purposes only and no reliance should be placed on it. It is supplied to the recipients in the strictest of confidence and must not be passed on to any third party. It is subject to change without notice and contains references to proposals which have not been implemented and which may not be implemented in the form described. The information contained within this document should not be viewed as investment, regulatory, tax or legal advice nor as a recommendation of any nature. The information contained in this document should not be viewed as a recommendation to buy or sell securities nor as advice of any nature.

This document is of a preliminary nature and the information contained herein has not been independently verified and neither Hadrian's Wall Capital nor any of its affiliates accepts any liability or responsibility for the accuracy or completeness of, nor make any representation or warranty, express or implied, with respect to the information contained within this document. The contents of this document are not to be construed as investment, legal or tax advice and do not consider the particular circumstances specific to any individual recipient to whom this document has been sent. This document is being made available for the sole and exclusive use of persons to whom it is addressed and may not be passed on to any other person without the prior written consent of Hadrian's Wall Capital. Any forward-looking information contained herein is subject to certain inherent limitations. Such information is information that is not purely historical in nature and may include, among other things, proposed or target portfolio composition, specific investment strategies and forecasts of future market or economic conditions. Any forward-looking information contained herein is based upon certain assumptions, which are unlikely to be consistent with, and may differ materially from, actual events and conditions. In addition, not all relevant events or conditions may have been considered in developing such assumptions. Accordingly, actual results will vary and the variations may be material. Prospective investors should understand such assumptions and evaluate whether they are appropriate for their purposes. This document may also contain historical market data; however, historical market trends are not reliable indicators of future market behaviour.

# REQUIRED CHARACTERISTICS FOR INVESTORS IN PROJECT BONDS



Hadrian's Wall has conducted extensive market soundings and therefore anticipates strong bond investor demand for Project Bonds with the following characteristics:

- long term assets to match long dated liabilities;
- cash credit enhancement to produce the required ratings and reduced ratings volatility;
- negotiation of transaction terms and conditions by a party whose interests are economically aligned. Ideally, this should be the same party who will then manage the asset for the Project Bondholders;
- bond investors retain control rights on any significant senior creditor issues;
- an efficient day-to-day asset management service including but not limited to, processing of waivers, consents, drawdown requests etc.;
- asset manager provides routine monitoring, surveillance and reporting to fixed income investors;
- asset manager provides a communication and voting platform to fixed income investors.

#### INTERCREDITOR ARRANGEMENTS



Arrangements should be designed to ensure efficient decision-making while an issue is performing within acceptable parameters. If, as and when performance of the issuer deteriorates, Senior Infrastructure Bond bond creditors will retain increasing creditor control rights. The Hadrian's Wall structure splits decisions into 4 categories:

- Level 1: entrenched rights of the Senior Infrastructure Bond creditors;
- Level 2: events that require majority decision of the bond creditors (Senior Infrastructure Bond and Subordinated Infrastructure Bond creditors combined);
- Level 3: events for which the Managing Creditor proposes a course of action, with bond creditors entitled to vote to reject the proposal (Senior Infrastructure Bond and Subordinated Infrastructure Bond creditors combined);
- Level 4: events for which the Managing Creditor has full rights to instruct the Infrastructure Company Bond Trustee.

### INFORMATION TRANSPARENCY TO INVESTORS



Project Bondholders will require transparent information reporting in order to satisfy their own internal reporting requirements regarding the on-going credit quality of their investments. The Infrastructure Company will generally be required to disclose to Project Bondholders:

- general information on construction progress;
- any significant operational events, including payment deductions;
- compliance with key covenants including actual financial ratios;
- consents and waivers;
- the occurrence of trigger and lock-up events and proposals for remediation;
- information on any event of default and the proposed remediation or enforcement action.

The asset manager will collate and review the required information, communicate it to Bondholders and deal with Bondholder enquiries which may arise.