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# EU WORKSHOP

Directorate General Economic and Financial Affairs

## Evaluation of the forecast content of the bi-annual investment survey

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*Business and consumer surveys and  
short-term forecast (ECFIN A4.2)*

# Introduction

## □ Relevant but difficult task

- E.g. Oliner et al. (1997), Rapach & Wohar (2007), Baghestani (2012)

## □ Point of departure

- Usefulness of the BCS Investment survey
- Limited knowledge
  - DE (Abberger, 2005); FR (Ferrari, 2005); AT (Brunner & Schwarz, 2012), Big 4 EA countries + EA aggregate (Friz & Gayer, 2007)
- Reference series sub-optimal
- Mixed evidence: + Friz and Gayer (2007), - Brunner & Schwarz (2012)

## A first look at the data

### □ Data

- 2000-2013
- AT, BE, DE, EL, ES, FI, FR, IT, LU, NL, PT, DK, SE, UK

### □ BCS forecasts

- Bi-annual manufacturing investment plans (**BCS**)
- Autumn t:  $Y_t$  (**A1**); Spring t:  $Y_t$  (**S1**); Autumn t:  $Y_{t+1}$  (**A2**)

### □ Reference series

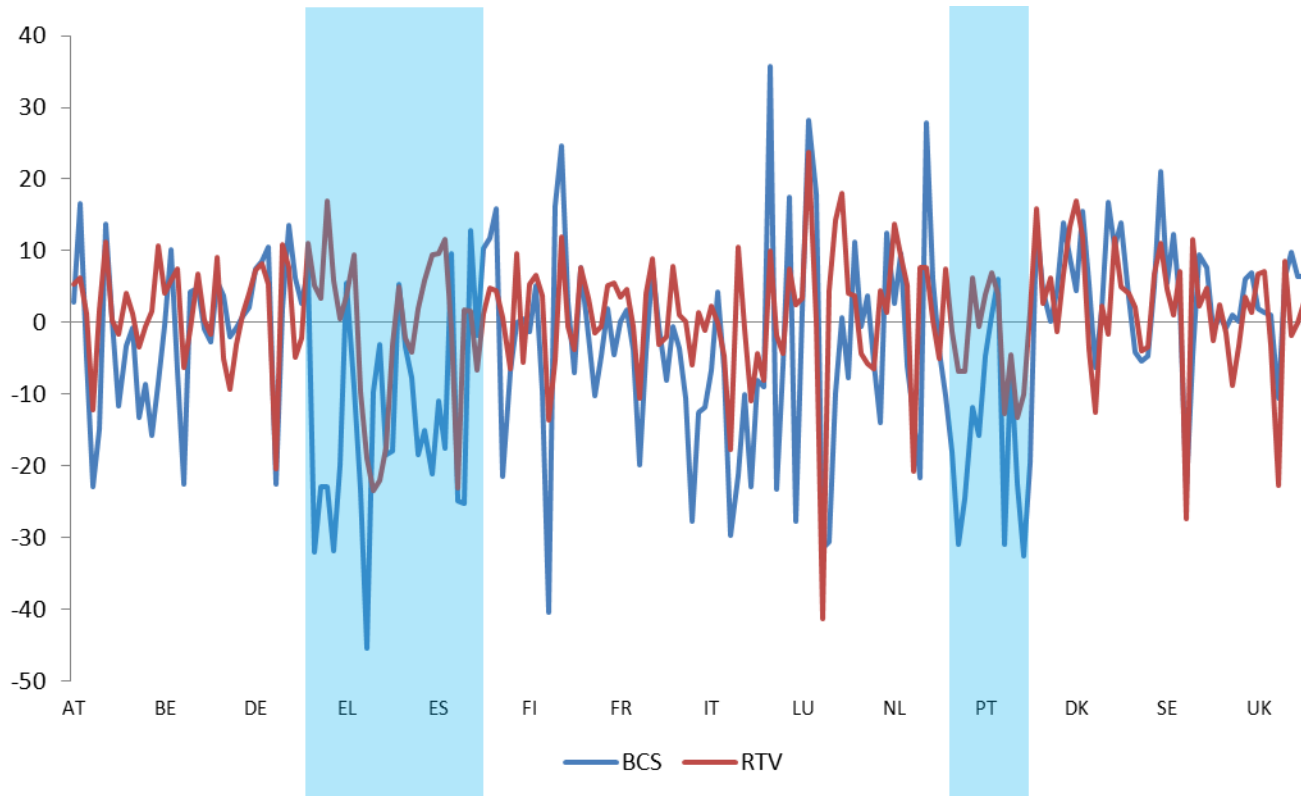
- Investment in equipment (mach. + transp.; ESA95) (**RTV**)
- Spring t for  $Y_{t-1}$

### □ Competing forecasts

- Naïve models: **CG** and **RW** [ $Y_{t-1}$  (A1, S1);  $Y_{t-2}$  (A2)]
- Spring and Autumn DG-ECFIN forecasts (**ECF**); A1, S1, A2

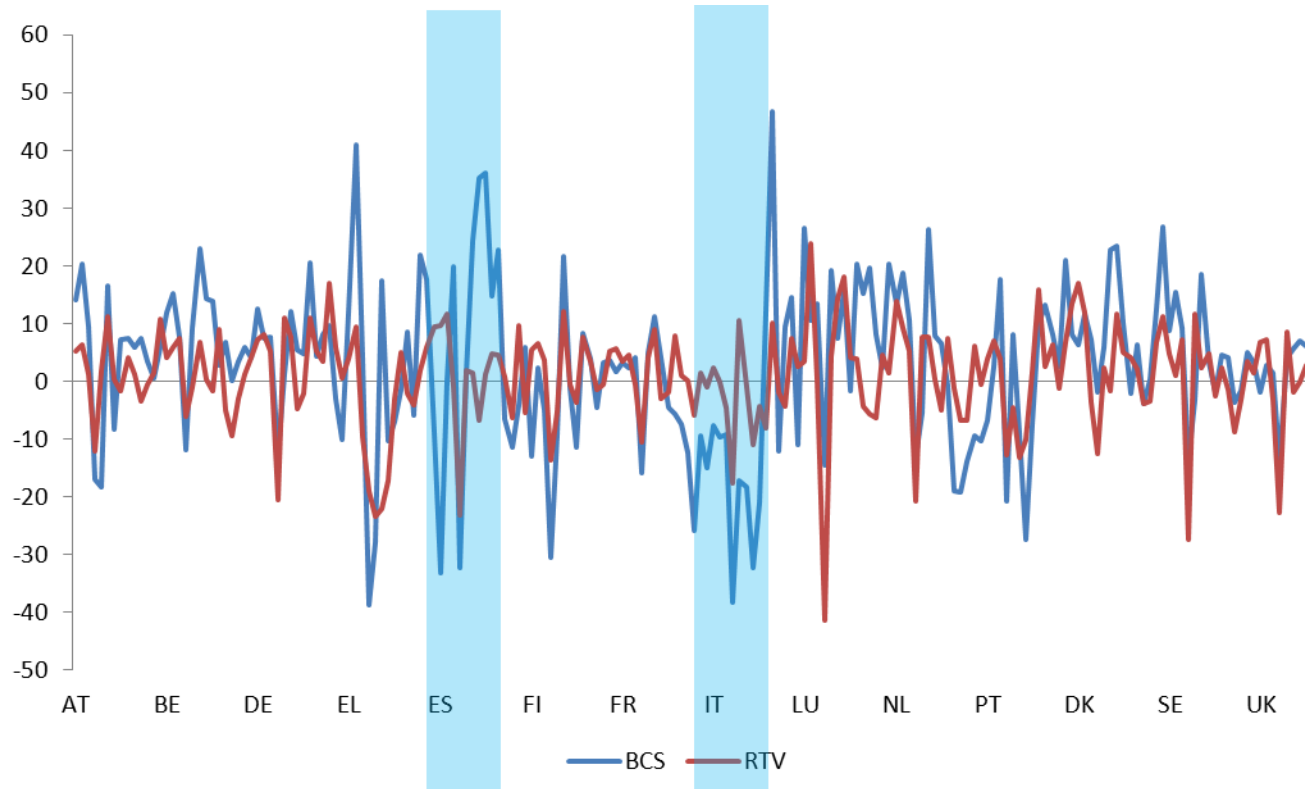
# A first look at the data

## A1: Autumn t for year t



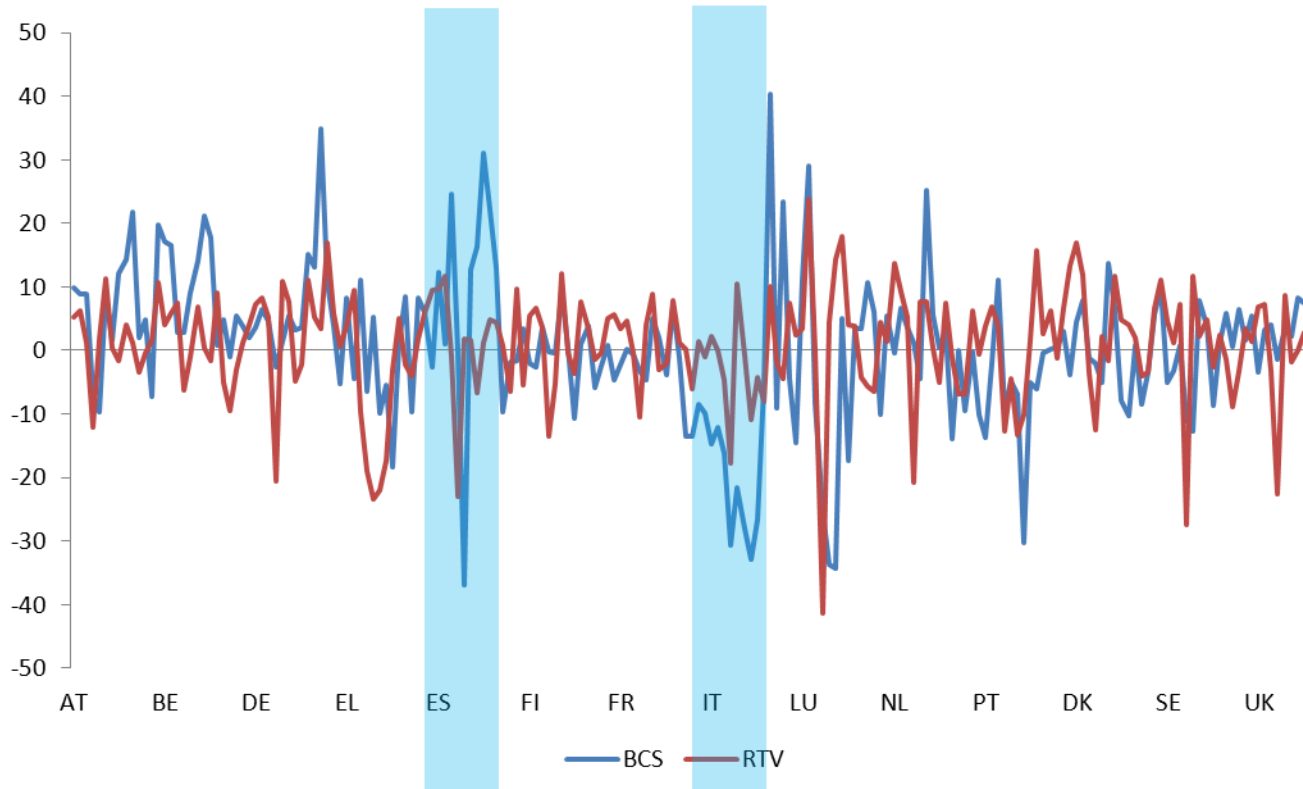
# A first look at the data

## S1: Spring t for year t



# A first look at the data

## A2: Autumn t for year t+1



# Co-movements

## Correlations

|    | A1          | S1          | A2           |
|----|-------------|-------------|--------------|
| AT | 0.76        | 0.67        | 0.49         |
| BE | 0.45        | 0.48        | 0.35         |
| DE | 0.80        | 0.71        | 0.52         |
| EL | 0.11        | 0.60        | 0.41         |
| ES | <b>0.05</b> | <b>0.10</b> | <b>-0.01</b> |
| FI | 0.62        | 0.66        | 0.32         |
| FR | 0.87        | 0.85        | 0.39         |
| IT | 0.53        | 0.79        | 0.61         |
| LU | 0.55        | 0.47        | 0.35         |
| NL | 0.31        | 0.47        | <b>0.03</b>  |
| PT | 0.77        | 0.57        | 0.49         |
| DK | 0.49        | 0.31        | <b>0.04</b>  |
| SE | 0.76        | 0.62        | 0.42         |
| UK | 0.70        | 0.77        | 0.21         |

# Co-movements

## □ Contingency table

- Growth rates (correlation)
- Acceleration rates (controlling for level shifts)

|         | RTV(<0) | RTV(≥0) |           | d.RTV(<0) | d.RTV(≥0) |
|---------|---------|---------|-----------|-----------|-----------|
| BCS(<0) | n1      | n2      | d.BCS(<0) | n1        | n2        |
| BCS(≥0) | n4      | n3      | d.BCS(≥0) | n4        | n3        |

## □ Outcome

- Correct/incorrect frequencies
  - $n1s, n3s$  vs  $n2s$  &  $n4s$
- Directional accuracy rates
  - $p(all) = (n1+n3)/(n1+n2+n3+n4)$
  - $p(up) = n3/(n2+n3)$
  - $p(down) = n1/(n1+n4)$
- Pesaran-Timmerman (1992) PT test of predictive failure



# Co-movements

## GROWTH RATES

|    | Frequencies |           |           |           | Directional accuracy rates |              |                | PT test     |             |
|----|-------------|-----------|-----------|-----------|----------------------------|--------------|----------------|-------------|-------------|
|    | Correct     |           | Incorrect |           | <i>p(all)</i>              | <i>p(up)</i> | <i>p(down)</i> | <i>stat</i> | <i>pval</i> |
|    | <i>n1</i>   | <i>n3</i> | <i>n2</i> | <i>n4</i> |                            |              |                |             |             |
| A1 | 59          | 70        | 48        | 19        | 66%                        | 59%          | 76%            | 23.2        | 0.000       |
| S1 | 43          | 90        | 28        | 35        | 68%                        | 76%          | 55%            | 20.0        | 0.000       |
| A2 | 44          | 76        | 42        | 34        | 61%                        | 64%          | 56%            | 8.3         | 0.004       |

## ACCELERATION RATES

|    | Frequencies |           |           |           | Directional accuracy rates |              |                | PT test     |             |
|----|-------------|-----------|-----------|-----------|----------------------------|--------------|----------------|-------------|-------------|
|    | Correct     |           | Incorrect |           | <i>p(all)</i>              | <i>p(up)</i> | <i>p(down)</i> | <i>stat</i> | <i>pval</i> |
|    | <i>n1</i>   | <i>n3</i> | <i>n2</i> | <i>n4</i> |                            |              |                |             |             |
| A1 | 66          | 58        | 28        | 30        | 68%                        | 67%          | 69%            | 37.5        | 0.000       |
| S1 | 66          | 59        | 27        | 30        | 69%                        | 69%          | 69%            | 39.1        | 0.000       |
| A2 | 59          | 46        | 40        | 37        | 58%                        | 53%          | 61%            | 17.0        | 0.000       |

# Forecast accuracy

|    | ME          |              |             | MAE         |             |             | RMSE       |            |            |
|----|-------------|--------------|-------------|-------------|-------------|-------------|------------|------------|------------|
|    | A1          | S1           | A2          | A1          | S1          | A2          | A1         | S1         | A2         |
| AT | 2.8         | -0.9         | -1.6        | 6.3         | 6.9         | 5.5         | 1.2        | 1.4        | 1.1        |
| BE | 6.7         | -6.1         | -9.2        | 8.0         | 7.7         | <b>11.0</b> | <b>2.2</b> | <b>2.0</b> | <b>2.6</b> |
| DE | -2.1        | -3.8         | -2.4        | 4.5         | 6.1         | 6.4         | 0.6        | 0.8        | 0.9        |
| EL | <b>14.7</b> | -4.2         | -6.5        | <b>19.6</b> | <b>12.1</b> | <b>12.7</b> | 1.8        | 1.2        | 1.2        |
| ES | 8.5         | -5.2         | -4.4        | <b>13.7</b> | <b>18.1</b> | <b>14.5</b> | <b>2.0</b> | <b>2.6</b> | <b>2.1</b> |
| FI | 1.6         | 2.7          | -0.7        | 10.4        | 9.7         | 7.6         | 1.8        | 1.6        | 1.3        |
| FR | 4.5         | -0.1         | 2.8         | 4.9         | 2.8         | 4.7         | 1.1        | 0.7        | 1.1        |
| IT | <b>10.4</b> | <b>14.8</b>  | <b>14.3</b> | <b>11.0</b> | <b>14.8</b> | <b>14.3</b> | 1.9        | <b>2.2</b> | <b>2.4</b> |
| LU | 5.4         | -7.4         | 5.4         | <b>15.2</b> | <b>14.8</b> | <b>18.2</b> | 1.2        | 1.1        | 1.5        |
| NL | 0.2         | <b>-10.0</b> | -3.2        | 9.8         | <b>12.2</b> | 9.7         | 1.4        | 1.6        | 1.3        |
| PT | <b>13.9</b> | 6.4          | 4.7         | <b>14.2</b> | <b>10.8</b> | 8.1         | <b>2.2</b> | 1.6        | 1.3        |
| DK | -2.5        | -5.3         | 4.5         | 6.3         | 8.5         | 8.8         | 0.9        | 1.2        | 1.3        |
| SE | -0.4        | -4.1         | 3.8         | 5.0         | 7.4         | 6.9         | 0.7        | 1.0        | 1.0        |
| UK | -3.3        | -2.3         | -3.8        | 5.4         | 4.8         | 7.1         | 0.8        | 0.7        | 1.1        |

## Forecast accuracy

### □ Rationality: unbiasedness + efficiency

- Small and unpredictable FEs (Real. - Fcst)
- Pooling: Vuchelen & Gutierrez (2005); Vogel (2007)

### □ For A1 and S1

- $RVT(t) = c + \beta \times RVT(t-1) + \gamma \times [BCS(t) - RVT(t-1)] + e(t)$

### □ For A2

- $RVT(t) = c + \beta \times RVT(t-2) + \gamma \times [BCS(t) - RVT(t-2)] + e(t)$

### □ Hypotheses

- H1. Unbiasedness:  $c=0, \beta=1, \gamma=1$
- H2. CG model:  $\beta=0, \gamma=0$
- H3. RW alternative:  $\gamma=0$
- H4. Encompassing the RW model:  $\beta=\gamma$

## Forecast accuracy

- For A1, S1:  $RVT(t) = c + \beta \times RVT(t-1) + \gamma \times [BCS(t) - RVT(t-1)] + e(t)$
- For A2:  $RVT(t) = c + \beta \times RVT(t-2) + \gamma \times [BCS(t) - RVT(t-2)] + e(t)$

|           | A1               | S1                | A2               |
|-----------|------------------|-------------------|------------------|
| c         | 1.511<br>(0.468) | -0.372<br>(0.486) | 0.562<br>(0.750) |
| $\beta$   | 0.360<br>(0.097) | 0.388<br>(0.107)  | 0.054<br>(0.139) |
| $\gamma$  | 0.292<br>(0.055) | 0.296<br>(0.054)  | 0.220<br>(0.041) |
| H1 [pval] | [0.000]          | [0.000]           | [0.000]          |
| H2 [pval] | [0.000]          | [0.000]           | [0.000]          |
| H3 [pval] | [0.000]          | [0.000]           | [0.000]          |
| H4 [pval] | [0.633]          | [0.395]           | [0.228]          |
| adj. Rsq  | 0.217            | 0.244             | 0.089            |
| F [pval]  | [0.000]          | [0.000]           | [0.000]          |
| DW        | 1.877            | 1.892             | 1.838            |
| JB [pval] | [0.000]          | [0.000]           | [0.000]          |
| N         | 182              | 182               | 168              |

## □ Results

- H1. Unbiasedness: **rejected**
- H2. CG model: **rejected**
- H3. RW alternative: **rejected**
- H4. Encompassing the RW model: **not rejected**

## Comparison wrt DG-ECFIN forecasts

### □ Pooling estimates

- Vuchelen & Gutierrez (2005); Vogel (2007)

### □ For A1, S1 and A2

- $RVT(t) = c + \beta \times ECF(t) + \gamma \times [BCS(t) - ECF(t)]$

### □ Hypotheses

- H5. No value added to DG-ECFIN forecasts:  $\gamma=0$
- H6. Encompassing DG-ECFIN forecasts:  $\beta=\gamma$

## Comparison wrt DG-ECFIN forecasts

- For A1, S1, A2:  $RVT(t) = c + \beta \times ECF(t) + \gamma \times [BCS(t) - ECF(t)]$

|           | A1               | S1                | A2                |
|-----------|------------------|-------------------|-------------------|
| c         | 0.475<br>(0.393) | -0.909<br>(0.491) | -1.796<br>(0.640) |
| $\beta$   | 1.014<br>(0.046) | 0.981<br>(0.063)  | 1.123<br>(0.075)  |
| $\gamma$  | 0.057<br>(0.032) | 0.102<br>(0.026)  | 0.111<br>(0.043)  |
| H5 [pval] | [0.079]          | [0.000]           | [0.010]           |
| H6 [pval] | [0.000]          | [0.000]           | [0.000]           |
| adj. Rsq  | 0.789            | 0.585             | 0.261             |
| F [pval]  | 0.000            | 0.000             | 0.000             |
| DW        | 1.896            | 2.146             | 2.166             |
| JB [pval] | [0.000]          | [0.000]           | [0.000]           |
| N         | 196              | 196               | 196               |

### □ Results

- H5. No value added to DG-ECFIN forecast: **rejected**
- H6. Encompassing DG-ECFIN forecasts: **rejected**

# Forecast combination

## □ Three weights

- W1. Simple average between BCS and ECF (AVG1)
- W2. Inverse of mean square errors (AVG2)
- W3. Regression based weights (AVG3)

|      | A1      |         | S1      |         | A2      |         |
|------|---------|---------|---------|---------|---------|---------|
|      | W1(ECF) | W1(BCS) | W2(ECF) | W2(BCS) | W3(ECF) | W3(BCS) |
| AVG1 | 0.50    | 0.50    | 0.50    | 0.50    | 0.50    | 0.50    |
| AVG2 | 0.90    | 0.10    | 0.82    | 0.18    | 0.73    | 0.27    |
| AVG3 | 0.94    | 0.06    | 0.90    | 0.10    | 0.89    | 0.11    |

## □ For A1, S1 and A2 and for a given combination (AVG)

- $RVT(t) = c + \beta \times ECF(t) + \gamma \times [AVG(t) - ECF(t)]$

## □ Hypotheses

- H7. Encompassing DG-ECFIN forecasts:  $\beta = \gamma$

## Forecast combination

- For A1, S1, A2:  $RVT(t) = c + \beta \times ECF(t) + \gamma \times [AVG(t) - ECF(t)]$

|           |      | A1      | S1      | A2      |
|-----------|------|---------|---------|---------|
| H7 [pval] | AVG1 | [0.000] | [0.000] | [0.000] |
| H7 [pval] | AVG2 | [0.132] | [0.003] | [0.001] |
| H7 [pval] | AVG3 | [0.995] | [0.936] | [0.803] |

## □ Results

- H7. Encompassing DG-ECFIN forecasts:
  - **rejected under W1, W2**
  - **not rejected for W3**



## Final remarks

- ❑ **Summary**
  - Managers' forecasts not rational but informative
- ❑ **Robustness**
  - Pre-crisis (<2008) and from the crisis onwards
  - Control for "influential" countries
- ❑ **Further analysis**
  - Departures from the fully rational assumption
  - Role of revisions
- ❑ **Practical issues**
  - Cross-country heterogeneity in conducting the questionnaire
  - Closer look at the outcome of the survey
  - Use it!

# References

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