Subject: Invitation to Tender – Call for tenders No ECHO/A.3/SER/2011/01

Ref.: Open procedure, OJ 2011/S 156-258882

Title: Provision of expertise to assist policy development in Humanitarian Aid

Questions and Answers to the Call for Tender -2

| Date | Question | Answer |
|------------|---|---|
| 12/09/2011 | 5.2.1 Selection criteria: | The average turnover considered as selection criteria regarding the |
| | 1 financial & economic capacity | financial and economic capacity is the average turnover of the whole |
| | the average annual turnover of the tenderer must exceed 2 | consortium. Therefore the annex 6.4 to be filled in by tenderers |
| | times the annualised maximum budget of the contract | should be a consolidated balance sheet and profit and loss account of |
| | | the members of the consortium. |
| | Please note that in the case of consortia, the whole consortium | |
| | is considered as the candidate regarding the selection criteria | |
| | | |
| | Is the average turnover considered as selection criteria: | |
| | 1): the average turnover of the whole consortium? | |
| | or | |
| | 2): the average turnover of the leader of the consortium? | |