

Christos Genakos

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CURRENT POSITIONS

- 2016- CAMBRIDGE JUDGE BUSINESS SCHOOL Cambridge, UK
University Senior Lecturer (tenured) in Economics and Policy.
- 2005- LONDON SCHOOL OF ECONOMICS London, UK
Research Economist in the Centre for Economic Performance (CEP) at the London School of Economics.
- 2013- CENTRE for ECONOMIC POLICY RESEARCH (CEPR) London, UK
Research Fellow in the Industrial Organization programme of the Centre for Economic Policy Research (CEPR).
- 2016- ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Athens, Greece
Visiting Professor at the Department of Economics.

PREVIOUS POSITIONS

- 2010-2016 ATHENS UNIVERSITY OF ECONOMICS AND BUSINESS Athens, Greece
Assistant Professor at the Department of Economics.
- 2005-2010 CAMBRIDGE UNIVERSITY Cambridge, UK
Lecturer, Fellow and Director of Studies in Economics at Selwyn College.

VISITING POSITIONS

- Spr. 2016 YALE UNIVERSITY New Haven, USA
Visiting Assistant Professor at the Department of Economics.
- Sept 2010 COLLEGIO CARLO ALBERTO Turin, Italy
Visiting Research Fellow for a research project on “Dynamic Tournaments and Incentives”.

EDUCATION

- 2000-05 LONDON BUSINESS SCHOOL (LBS) London, UK
PhD in Economics at the Economics Subject Area of LBS. Thesis title: Essays on Competition in the Personal Computer Industry. Supervisor: Paul Geroski. Examining Committee: Peter Davis and Frank Verboven.
- 1999-00 UNIVERSITY COLLEGE LONDON (UCL) London, UK
One-year graduate studies leading to a *MSc in Economics* at the Economics Department of UCL. Courses taken included: Microeconomics, Macroeconomics, Econometric Theory and Methods, Game Theory, Microeconometrics, Industrial Organisation, Economics of Innovation.
- 1993-98 UNIVERSITY OF ATHENS, DEPARTMENT OF ECONOMICS Athens, Greece
Four-year programme leading to a *BSc (Ptychion) in Economics*. Achieved 1st national rank in entrance exams. Graduated 1st in the department with grade 8.1/10.

RESEARCH FIELDS

Industrial Organization, Competition Policy & Regulation, Productivity & Management, Incentives & Performance, Behavioral Economics.

PUBLICATIONS

A. Articles

“Evaluating Market Consolidation in Mobile Communications” with Tommaso Valletti and Frank Verboven, *Economic Policy*, forthcoming.

“Leveraging Monopoly Power by Limiting Inter-operability: Theory and Evidence from Computer Markets” with Kai-Uwe Kühn and John Van Reenen, *Economica*, forthcoming.

“The Tale of the Two Greeces: Some Management Practices Lessons”, *Managerial and Decision Economics*, forthcoming.

“Evaluating a decade of mobile termination rate regulation” with Tommaso Valletti, *Economic Journal* (2015, Vol. 125, Issue 586, pp. F31-F48)

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“Interim Rank, Risk Taking and Performance in Dynamic Tournaments” with Mario Pagliero, *Journal of Political Economy* (2012, Vol. 120, No. 4, pp. 782-813)

“Management Practices Across Firms and Countries” with Nick Bloom, Raffaella Sadun and John Van Reenen, *Academy of Management Perspectives* (26, no.1, February 2012)

“Regulating prices in two-sided markets: the waterbed experience in mobile telephony” with Tommaso Valletti, *Telecommunications Policy* (Vol. 36, Issue 5, June 2012)

“Seesaw in the Air: Interconnection Regulation and the Structure of Mobile Tariffs” with Tommaso Valletti, *Information, Economics and Policy* (2011, vol. 23, n. 2, pp. 159-170).

“Testing the Waterbed effect in Mobile Telephony” with Tommaso Valletti, *Journal of the European Economic Association* (2011, vol. 9, Issue 6, pp. 1114-1142).

“Modern Management: Good for the Environment or just Hot Air?” with Nick Bloom, Ralf Martin and Raffaella Sadun, *Economic Journal* (2010, vol. 120, n. 544, pp. 551–572).

B. Book Chapters

“Product Market Regulation and Competitiveness: Towards a National Competition and Competitiveness Policy in Greece,” with Yannis Katsoulakos and George Houpis, in C. Meghir, C. Pissarides, D. Vayanos and N. Vettas (eds.), *Reforming the Greek Economy*, MIT Press, *forthcoming*.

“Product Market Reforms in Greece: Learning from the Past to Move Forward”, in M. Choupres and H. Edquist (eds.), *What Can we Learn from Economic Reforms in Greece and Sweden*, ELF, 2013.

“Econometric Evidence in EU Competition Law: An Empirical and Theoretical Analysis,” with Ioannis Lianos, in I. Lianos and D. Geradin (eds.), *Handbook on European Competition Law*, Edward Elgar, Cheltenham, 2013.

“Mobile Regulation and the ‘Waterbed’ Effect,” with Tommaso Valletti, in M. Falch and Jan Markendahl (eds.), *Promoting New Telecom Infrastructures: Markets, Policies and Pricing*, Edward Elgar, Cheltenham, 2010.

COMPLETED RESEARCH PAPERS

“Loss Aversion on the Phone” with Costas Roumanias and Tommaso Valletti (CEP DP 1373) (CEPR DP 10861), submitted

“The Impact of Markup Regulation on Prices” with Pantelis Koutroumpis and Mario Pagliero (non-technical summary), (CEP DP 1310) (CEPR DP 10243) (OECD DAF/COMP/WP4), R&R

Media coverage: Kathimerini, Imperial College London news, AUEB Econ newsletter, CentrePiece Autumn 2015

RESEARCH IN PROGRESS

“Experimental Evidence of Neighbourhood Effects on Education: the case of the Athens 2004 Olympic Village” with Elias Papaioannou and Ioannis Polycarpou

“Competition and Pass-Through: Evidence from Greek Islands” with Mario Pagliero

“Book Price Regulation” with Mario Pagliero and Tommaso Valletti

“Peer Effects and Effort Incentives in Teams” with Evangelia Chalioti and Konstantinos Serfes

POLICY FOCUSED PUBLICATIONS

“What makes consumers switch mobile phone tariffs?”, with Costas Roumanias and Tommaso Valletti, CentrePiece, Winter 2016.

“Regulatory reform in Greece: the benefits of removing maximum mark-ups”, with Pantelis Koutroumpis and Mario Pagliero, CentrePiece, Autumn 2015.

“Evaluating Market Consolidation in Mobile Communications”, with Tommaso Valletti and Frank Verboven, Centre on Regulation in Europe, Sept 2015.

“Mobile regulation and the “waterbed effect””, with Tommaso Valletti, VoxEU, 4 January 2010.

“Weightlifting Competitions: lessons for performance management” with Mario Pagliero, CentrePiece, Winter 2009.

“The European Commission versus Microsoft: Competition Policy in High-Tech Industries ” with Kai-Uwe Kühn and John Van Reenen, CentrePiece, Summer 2007.

“Regulating the Mobile Phone Industry: Beware the “Waterbed” Effect”, with Tommaso Valletti, CentrePiece, Autumn 2007

“What Drives Good Management around the world? ” with Nick Bloom, Raffaella Sadun and John Van Reenen, CentrePiece, Autumn 2007.

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MEDIA REFERENCES

Financial Times, Καθημερινή, European Voice, The Financial Times-Adviser, The Times, Computer Weekly, Τα Νέα, Management Today, The Economist, La Repubblica, “Britain 2009” ESRC magazine, British Airways magazine, Απογευματινή.

POLICY & CONSULTANCY ENGAGEMENTS

2012-2016 ORGANIZATION for ECONOMIC COOPERATION AND DEVELOPMENT (OECD) Athens, Greece
Senior competition expert in three OECD led projects in cooperation with the Hellenic Competition Commission related to the Competition Assessment of Laws and Regulations in Greece in 2013, 2014 and 2016. My main role in those projects was to lead the economic analysis and to quantitatively assess the benefits of reforms and make policy recommendations, including identification of required changes to laws and regulations.

TEACHING EXPERIENCE

Business Economics (undergraduate, MBA), AUEB: 09/10, 10/11, 11/12
Game Theory and Uncertainty (undergraduate), AUEB: 10/11, 11/12
Competition Policy and Regulation (undergraduate), AUEB: 09/10, 10/11, 11/12
Advanced Industrial Organization (Ph.D.): Cambridge 07/08, 08/09; AUEB 09/10, 10/11, 11/12
Industrial Organization (undergraduate): Cambridge 06/07, 07/08, 08/09
Introductory Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10
Intermediate Microeconomics (undergraduate): Cambridge 05/06, 06/07, 07/08, 08/09, 09/10
Analysis of Strategy (graduate): LSE 01/02
Introduction to Strategic Thinking and Game Theory for Management (graduate): LSE 04/05
Economics for Management (undergraduate): LSE 01/02, 02/03, 03/04

Ph.D. STUDENTS

Advisory Committee Chair: Andreas Lamprinidis, AUEB (2010-2016), Vangelis Koumariotis, AUEB (2013-), Ioannis Vekris, AUEB (2013-)
Advisory Committee Member: Dmitry Sharapov, Judge Business School (2010-2011); Adamos Adamou, University of Cyprus (2011)

INVITED SEMINARS AND CONFERENCES

2017: 15th International Industrial Organization Conference, 65th Economic Policy Panel, 18th CEPR/JIE Conference on Applied Industrial Organization, 70nd European meeting of the Econometric Society, 44th European Association for Research in Industrial Economics, 10th Searle Antitrust Economics, Northwestern University
2016: 9th Economics of Intellectual Property, Software and the Internet, 14th International Industrial Organization Conference, Boston College, Drexel University, 17th CEPR/JIE Conference on Applied Industrial Organization
2015: MaCCI Mannheim Centre for Competition and Innovation, 16th CEPR Conference in Applied Industrial Organization, 10th International Conference on Competition and Regulation (CRESSE), 14th Conference on Research on Economic Theory and Econometrics (CRETE), EAGCP Plenary meeting 2015 European Commission-DG Competition
2014: OECD workshop on Competition and Antitrust policy, CEIS Tor Vergata University, EIEF Rome, Pricing workshop Collegio Carlo Alberto, 15th CEPR Conference in Applied Industrial Organization, 9th International Conference on Competition and Regulation (CRESSE), 13th Conference on Research on Economic Theory and Econometrics (CRETE), 1st AUEB Empirical Workshop.
2012: University of Zurich, ALBA, University of Mannheim, 13th CEPR Conference in Applied Industrial Organization, 1st CEPR Workshop on Incentives, Management and Organization, 39th Annual Conference of the European Association for Research in Industrial Economics, 32nd Annual Conference of the Strategic Management Society, OECD workshop on Productivity.

PROFESSIONAL ACTIVITIES

Referee: American Economic Review, Bulletin of Economic Research, Econometrica, Economica, European Economic Review, Economic Journal, European Journal of Political Economy, Economic Letters, Journal of Applied Econometrics, Journal of Industrial Economics, Journal of Economics and Management Strategy, Labour Economics, Rand Journal of Economics, Review of Network Economics, Scandinavian Journal of Economics, Telecommunications Policy.

Prof. Affiliations: European Economic Association, American Economic Association, Econometric Society, European Association for Research in Industrial Economics.