

Dear Sirs,

The Society of Authors ZAiKS has had almost 10-year experience in the licensing of on-line uses of the works represented. In light of the Polish legislation, our organization is in this scope the “competent organization” for collective management, which is its merit and facilitates general licensing with reference to many entitled. Also, it should be emphasized, ZAIKS represents both rights traditionally divided into mechanical rights and public performances rights, which eliminates the necessity to negotiate on the same work with two different organizations operating in one country.

Among our licensees are smaller and bigger entities, both national and foreign. All these licensees are treated on equal basis, regardless of the size of company and registered office. We do provide - and we are continuously prepared to do this – the licences, in the interests of our principals, i.e. authors, composers and publishers, European and even global. The talks, which are well under way, are hold with reference to the applications for licences submitted by such well-known corporation like Google and Nokia. The firm Apple, I-Tunes operator, has never applied our society for a licence to use our repertoire in its services. Has such an application been submitted we will be prepared, as a matter of urgency , to negotiate and provide a licence on the basis mentioned above.

Kind regards,

Andrzej Kusmierczyk

Manager of Licence and Collection Dept.

Society of Authors ZAiKS