### TV Italy

#### 3.1. General indicators



# Number of households with a TV connection (000)

(000)	1996	1997	1998	1999	2000	2001*
Tot. Inhabit.	57461	57564	57613	57680	57615	n.a.
Universe 6+	55.055	55.055	55.313	55.430	55.489	55.551
TV Households	20.500	20.700	20.600	20.911	20.700	n.a.
Tv Equipment	n.a	n.a	46.991	47.150	47.432	n.a
Digital TV**	n.a	228	556	1.109	1.423	n.a
Satellite Subscribers**	n.a	807	1.152	1.653	1.716	n.a
Cable subscribers**	n.a	41	62	21	42	n.a



### 3.2. Advertising categories



## Advertising Category: Italian TV definitions

	Define every advertising mode listed
Commercial Spots :	Traditional and various lenghtly spots (usually 15"-30") inserted in
	a break, which is the normal advertising interruption during a program.
Billboard Spots :	Sign with a company's name, logo or product shown before or in
	direct connection to a sponsored program
<b>Sponsoring Spots:</b>	High lenght spaces in a program, where the product is described
	and sponsored (sometimes by games or competitions).
Commercial Self	A spot is included into this category when: 1) The advertiser is
<b>Promotion Spots</b>	the salehouse or editor itself; 2)The advertiser is part of a Group
(trailers):	that includes also the salehouse or the editor. 3) Government
	spots.
TV Shopping	Spaces inside a program that give a good opportunity to a limited
Programs:	audience to buy a product/service.
Direct Response	No existing in Italy.
TV Spots:	
Inserts or Product	Ad hoc mini programs based on the product and/or brand
Placement Program* :	characteristics





Sources: Nielsen Adex Italy Sources\*: Carat Expert

## Advertising Category: TV Measurement

	Are they i	Value	
	for audience ?	for investment ?	definition mode ?
Commercial Spots :	Yes	Yes	n.a.
Billboard Spots :	Yes	Yes	n.a.
<b>Sponsoring Spots:</b>	No	Yes	n.a.
Commercial Self			
Promotion Spots (trailers) :	No	No	n.a.
TV Shopping Programs:	No	Yes	n.a.
Inserts or Product			
Placement Program :	No	No	n.a.
Inserts or Product			
Placement Spots :	No	No	n.a.



#### 3.3. General information per channel



### Types of broadcast - 1996-2001

	Status	Names	Active Period		Channel Type
	Status	Names	Founded	Ended**	Chainlei Type
Domestic	Public - general interest channel	Rai 1	1954	Still operative	General Interest
Channels	Public - general interest channel	Rai 2	1961	Still operative	General Interest
(national)	Public - general interest channel	Rai 3	1979	Still operative	General Interest
	Private - general interest channel	Canale 5	1978	Still operative	General Interest
	Private - general interest channel	Italia 1	1982	Still operative	General Interest
	Private - general interest channel	Rete 4	1981	Still operative	General Interest
	Private - general interest channel	TMC/La Sette	1974/2001	Still operative	General Interest



### Types of broadcast - 1996-2001

	Status	Names	Active	Period	Channel Type
Status		Names	Founded	Ended**	Chamier Type
Regional	Private - general interest channel	approximately			General Interest
Channels		700 local channels			



### Types of broadcast - 1996-2001 (1)

	Status	Names	Active Period		Channel Type
			Founded	Ended**	
Other	Private - thematic channel	A.anteprima		Still operative	Entertainment (incl. Modern Music)
Channels	Private - thematic channel	BORSA ITV		Still operative	
	Private - thematic channel	CALCIO ITV		Still operative	Sports
	Private - thematic channel	Calcio stream		Still operative	Sports
	Private - thematic channel	CAMPIONATO STREAM		Still operative	Sports
	Private - thematic channel	canale viaggi		Still operative	
	Private - thematic channel	CARTONI UMANI ITV		Still operative	Children
	Private - thematic channel	cfn		Still operative	
	Private - thematic channel	CINE MOVIE		Still operative	Fiction
	Private - thematic channel	CINEMA STREAM		Still operative	Fiction
	Private - thematic channel	comedy life		Still operative	Fiction
	Private - thematic channel	cult network		Still operative	General Interest
	Private - thematic channel	duel tv		Still operative	Fiction
	Private - thematic channel	FANTACALCIO		Still operative	Sports
	Private - thematic channel	fox kids		Still operative	Children
	Private - thematic channel	GAMEITV ACTION		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	GAME ITV STRATEGY		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	Grande fratello		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	MACCHINA DEL TEMPO CHANNEL		Still operative	General Interest
	Private - thematic channel	MUSIC CHOICE		Still operative	Entertainment (incl. Modern Music)





### Types of broadcast - 1996-2001 (2)

	Status	Names	Active Period		Channel Type
			Founded	Ended**	
Other	Private - thematic channel	NATIONAL GEOGRAPHIC		Still operative	
Channels	Private - thematic channel	OROSCOPO ITV		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	PRIMAFILA		Still operative	Fiction
	Private - thematic channel	ROMA CHANNEL		Still operative	Sports
	Private - thematic channel	sport stream		Still operative	Sports
	Private - thematic channel	STREAM LOTTO		Still operative	
	Private - thematic channel	STREAM NEWS		Still operative	Information
	Private - thematic channel	STREAM TV MAIL		Still operative	Information
	Private - thematic channel	stream verde		Still operative	
	Private - thematic channel	STUDIO UNIVERSAL		Still operative	Fiction
	Private - thematic channel	tvl (canale lingue)		Still operative	
	Private - thematic channel	VIAGGI TV		Still operative	
	Private - thematic channel	102.5 HIT CHANNEL		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	24 ORE TV		Still operative	
	Private - thematic channel	ALICE		Still operative	
	Private - thematic channel	COMING SOON		Still operative	Fiction
	Private - thematic channel	COUNT DOWN TV		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	DEE JAY TV		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	DIGITALY		Still operative	
	Private - thematic channel	E VISION		Still operative	





### Types of broadcast - 1996-2001 (3)

	Status	Names	Active Period		Channel Type
			Founded	Ended**	
Other	Private - thematic channel	euronews		Still operative	Information
Channels	Private - thematic channel	FASHION TV		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	GAME NETWORK		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	LEONARDO		Still operative	
	Private - thematic channel	MEDIOLANUM TV		Still operative	General Interest
	Private - thematic channel	MONTECARLO SAT		Still operative	General Interest
	Private - thematic channel	NUVOLARI		Still operative	
	Public - thematic channel	RAI EDUCATIONAL		Still operative	
	Public - thematic channel	RAI MED		Still operative	
	Public - thematic channel	RAI NEWS 24		Still operative	Information
	Public - thematic channel	RAI SPORT SATELLITE		Still operative	Sports
	Public - thematic channel	RAISAT NETTUNO 1		Still operative	
	Public - thematic channel	RAISAT NETTUNO 2		Still operative	
	Private - thematic channel	SALUTE E BENESSERE CHANNEL		Still operative	
	Private - thematic channel	TELEPACE		Still operative	General Interest
	Private - thematic channel	TV 5 EUROPE		Still operative	General Interest
	Private - thematic channel	TV E INTERNATIONAL		Still operative	General Interest
	Private - thematic channel	VIDEO ITALIA		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	VIVA 2		Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	ZONA		Still operative	Sports





### Types of broadcast - 1996-2001 (4)

	Status	Names	Active Period	Channel Type
			Founded Ended**	
Other	Private - thematic channel	BBC WORLD	Still operative	Information
Channels	Private - thematic channel	+ CALCIO	Still operative	Sports
	Private - thematic channel	BLOOMBERG TELEVISION	Still operative	Other to precise
	Private - thematic channel	CANAL JIMMY	Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	CINECINEMAS 1	Still operative	Fiction
	Private - thematic channel	CINECINEMAS 2	Still operative	Fiction
	Private - thematic channel	CINE CLASSICS	Still operative	Fiction
	Private - thematic channel	CNBC	Still operative	Information
	Private - thematic channel	DISNEY CHANNEL	Still operative	Children
	Private - thematic channel	+ FORMULA 1	Still operative	Sports
	Private - thematic channel	HALLMARK	Still operative	Fiction
	Private - thematic channel	HAPPY CHANNEL	Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	INN	Still operative	Information
	Private - thematic channel	INTER CHANNEL	Still operative	Sports
	Private - thematic channel	MARCO POLO	Still operative	Other to precise
	Private - thematic channel	MATCH MUSIC	Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	MILAN CHANNEL	Still operative	Sports
	Private - thematic channel	MTV	Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	MULTIMUSICA	Still operative	Entertainment (incl. Modern Music)
	Private - thematic channel	PALCO	Still operative	Fiction





### Types of broadcast - 1996-2001 (5)

	Status	Names	Active Period		Channel Type
			Founded	Ended**	
Other	Private - thematic channel	PLANETE		Still operative	
Channels	Public - thematic channel	rai sat album		Still operative	
	Public - thematic channel	rai sat art		Still operative	
	Public - thematic channel	rai sat cinema		Still operative	Fiction
	Public - thematic channel	rai sat gambero rosso		Still operative	
	Public - thematic channel	rai sat ragazzi		Still operative	Children
	Public - thematic channel	rai sat show		Still operative	Entertainment (incl. Modern Music)
	Public - thematic channel	RAISAT FICTION		Still operative	Fiction
	Private - thematic channel	SEASONS		Still operative	
	Private - thematic channel	SKY NEWS		Still operative	Information
	Private - thematic channel	TELEPIU' NERO		Still operative	
	Private - thematic channel	TELEPIU' BIANCO		Still operative	
	Private - thematic channel	TELEPIU' GRIGIO		Still operative	
	Private - thematic channel	cartoon network		Still operative	Children
	Private - thematic channel	cnn international		Still operative	Information
	Private - thematic channel	discovery channel		Still operative	
	Private - thematic channel	eurosport		Still operative	Sports





## Types of broadcast - 1996-2001 Domestic Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception
Names	Connection	Transmission	Mode	mode and/or program type
Rai 1	Analogical	Hertzian	Hertzian	
Rai 2	Analogical	Hertzian	Hertzian	
Rai 3	Analogical	Hertzian	Hertzian	
Canale 5	Analogical	Hertzian	Hertzian	
Italia 1	Analogical	Hertzian	Hertzian	
Rete 4	Analogical	Hertzian	Hertzian	
TMC/La Sette	Analogical	Hertzian	Hertzian	In 2001 TMC changed its brand into LA7.



### Types of broadcast - 1996-2001 Regional Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception
Names	Connection	Transmission	Mode	mode and/or program type
approximately 700 local channels	Analogical	Hertzian	Hertzian	



## Types of broadcast - 1995-2001 (1) Other Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception		
	Connection	Transmission	Mode	mode and/or program type		
A.anteprima	Numerical	Satellite	Satellite dishes			
BORSA ITV	Numerical	Satellite	Satellite dishes	Channel Type: Economy		
CALCIO ITV	Numerical	Satellite	Satellite dishes			
Calcio stream	Numerical	Satellite	Satellite dishes			
CAMPIONATO STREAM	Numerical	Satellite	Satellite dishes			
canale viaggi	Numerical	Satellite	Satellite dishes	Channel Type: Tourism		
CARTONI UMANI ITV	Numerical	Satellite	Satellite dishes			
cfn	Numerical	Satellite	Satellite dishes	Channel Type: Economy		
CINE MOVIE	Numerical	Satellite	Satellite dishes			
CINEMA STREAM	Numerical	Satellite	Satellite dishes			
comedy life	Numerical	Satellite	Satellite dishes			
cult network	Numerical	Satellite	Satellite dishes			
duel tv	Numerical	Satellite	Satellite dishes			
FANTACALCIO	Numerical	Satellite	Satellite dishes			
fox kids	Numerical	Satellite	Satellite dishes			
GAME ITV ACTION	Numerical	Satellite	Satellite dishes			
GAME ITV STRATEGY	Numerical	Satellite	Satellite dishes			
Grande fratello	Numerical	Satellite	Satellite dishes			
MACCHINA DEL TEMPO CHANNEL	Numerical	Satellite	Satellite dishes			
MUSIC CHOICE	Numerical	Satellite	Satellite dishes			



#### Types of broadcast - 1995-2001 (2) Other Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception		
	Connection	Transmission	Mode	mode and/or program type		
NATIONAL GEOGRAPHIC	Numerical	Satellite	Satellite dishes	Channel type: Nature, science, discoveries		
OROSCOPO ITV	Numerical	Satellite	Satellite dishes			
PRIMAFILA	Numerical	Satellite	Satellite dishes			
ROMA CHANNEL	Numerical	Satellite	Satellite dishes			
sport stream	Numerical	Satellite	Satellite dishes			
STREAM LOTTO	Numerical	Satellite	Satellite dishes	Channel Type: Games		
STREAM NEWS	Numerical	Satellite	Satellite dishes			
STREAM TV MAIL	Numerical	Satellite	Satellite dishes			
stream verde	Numerical	Satellite	Satellite dishes	Channel Type: Nature, landscape, tradition		
STUDIO UNIVERSAL	Numerical	Satellite	Satellite dishes			
tvl (canale lingue)	Numerical	Satellite	Satellite dishes	Channel Type: Learing foreign languages		
VIAGGI TV	Numerical	Satellite	Satellite dishes	Channel Type: Tourism		
102.5 HIT CHANNEL	Numerical	Satellite	Satellite dishes			
24 ORE TV	Numerical	Satellite	Satellite dishes	Channel Type: Economy		
ALICE	Numerical	Satellite	Satellite dishes	Channel Type: Home, cooking, travels		
COMING SOON	Numerical	Satellite	Satellite dishes			
COUNT DOWN TV	Numerical	Satellite	Satellite dishes			
DEE JAY TV	Numerical	Satellite	Satellite dishes			
DIGITALY	Numerical	Satellite	Satellite dishes	Channel Type: all about made in Italy		
E VISION	Numerical	Satellite	Satellite dishes	Channel Type: technology		



## Types of broadcast - 1995-2001 (3) Other Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception		
	Connection	Transmission	Mode	mode and/or program type		
euronews	Numerical	Satellite	Satellite dishes			
FASHION TV	Numerical	Satellite	Satellite dishes			
GAME NETWORK	Numerical	Satellite	Satellite dishes			
LEONARDO	Numerical	Satellite	Satellite dishes	Channel Type: design, fashion and italian style		
MEDIOLANUM TV	Numerical	Satellite	Satellite dishes			
MONTECARLO SAT	Numerical	Satellite	Satellite dishes			
NUVOLARI	Numerical	Satellite	Satellite dishes	Channel Type: motors		
RAI EDUCATIONAL	Numerical	Satellite	Satellite dishes	Channel Type: about school, education, etc		
RAI MED	Numerical	Satellite	Satellite dishes	Channel Type: mediterranean traditions		
RAI NEWS 24	Numerical	Satellite	Satellite dishes			
RAI SPORT SATELLITE	Numerical	Satellite	Satellite dishes			
RAISAT NETTUNO 1	Numerical	Satellite	Satellite dishes	Channel Type: university's lessons		
RAISAT NETTUNO 2	Numerical	Satellite	Satellite dishes	Channel Type: university's lessons		
SALUTE E BENESSERE CHANNEL	Numerical	Satellite	Satellite dishes	Channel Type: health, beauty, fitness, medicine		
TELEPACE	Numerical	Satellite	Satellite dishes			
TV 5 EUROPE	Numerical	Satellite	Satellite dishes			
TV E INTERNATIONAL	Numerical	Satellite	Satellite dishes			
VIDEO ITALIA	Numerical	Satellite	Satellite dishes			
VIVA 2	Numerical	Satellite	Satellite dishes			
ZONA	Numerical	Satellite	Satellite dishes			



## Types of broadcast - 1995-2001 (4) Other Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception		
Names	Connection	Transmission	Mode	mode and/or program type		
BBC WORLD	Numerical	Satellite	Satellite dishes			
+ CALCIO	Numerical	Satellite	Satellite dishes			
BLOOMBERG TELEVISION	Numerical	Satellite	Satellite dishes	Channel Type: economy		
CANAL JIMMY	Numerical	Satellite	Satellite dishes			
CINECINEMAS 1	Numerical	Satellite	Satellite dishes			
CINECINEMAS 2	Numerical	Satellite	Satellite dishes			
CINE CLASSICS	Numerical	Satellite	Satellite dishes			
CNBC	Numerical	Satellite	Satellite dishes			
DISNEY CHANNEL	Numerical	Satellite	Satellite dishes			
+ FORMULA 1	Numerical	Satellite	Satellite dishes			
HALLMARK	Numerical	Satellite	Satellite dishes			
HAPPY CHANNEL	Numerical	Satellite	Satellite dishes			
INN	Numerical	Satellite	Satellite dishes			
INTER CHANNEL	Numerical	Satellite	Satellite dishes			
MARCO POLO	Numerical	Satellite	Satellite dishes	Channel Type: tourism, travels		
MATCH MUSIC	Numerical	Satellite	Satellite dishes			
MILAN CHANNEL	Numerical	Satellite	Satellite dishes			
MTV	Numerical	Satellite	Satellite dishes			
MULTIMUSICA	Numerical	Satellite	Satellite dishes			
PALCO	Numerical	Satellite	Satellite dishes			

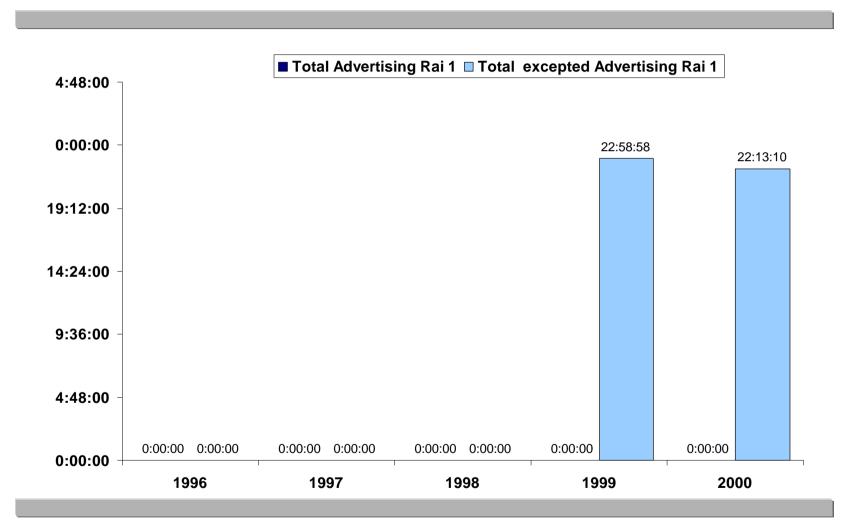


#### Types of broadcast - 1995-2001 (5) Other Channels

Names	Transmission Mode		Main Reception	Comments transmission/reception	
	Connection	Transmission	Mode	mode and/or program type	
PLANETE	Numerical	Satellite	Satellite dishes	Channel Type: historical reportages	
rai sat album	Numerical	Satellite	Satellite dishes	Channel Type: television memories	
rai sat art	Numerical	Satellite	Satellite dishes	Channel Type: art in all its form	
rai sat cinema	Numerical	Satellite	Satellite dishes		
rai sat gambero rosso	Numerical	Satellite	Satellite dishes	Channel Type: food, wine, enology, cooking	
rai sat ragazzi	Numerical	Satellite	Satellite dishes		
rai sat show	Numerical	Satellite	Satellite dishes		
RAISAT FICTION	Numerical	Satellite	Satellite dishes		
SEASONS	Numerical	Satellite	Satellite dishes	Channel Type: fishing, hunting, natural reportages	
SKY NEWS	Numerical	Satellite	Satellite dishes		
TELEPIU' NERO	Numerical	Satellite	Satellite dishes	Channel Type: fiction and sports	
TELEPIU' BIANCO	Numerical	Satellite	Satellite dishes	Channel Type: fiction and sports	
TELEPIU' GRIGIO	Numerical	Satellite	Satellite dishes	Channel Type: fiction and sports	
cartoon network	Numerical	Satellite	Satellite dishes		
cnn international	Numerical	Satellite	Satellite dishes		
discovery channel	Numerical	Satellite	Satellite dishes	Channel Type: reportages and scientific discoveries	
eurosport	Numerical	Satellite	Satellite dishes		



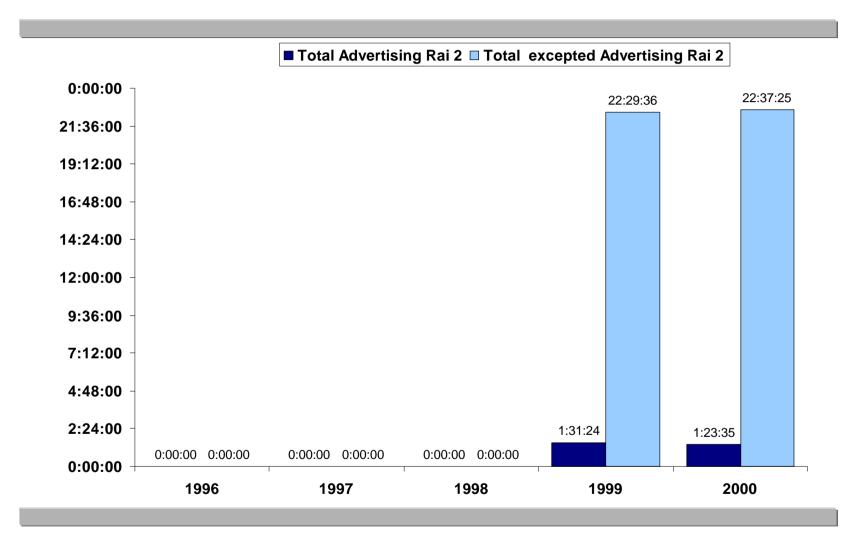
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Rai 1







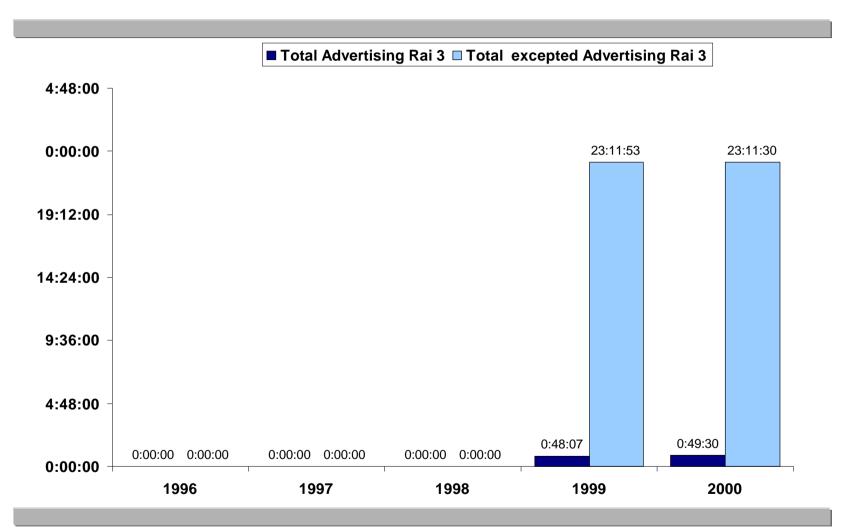
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Rai 2







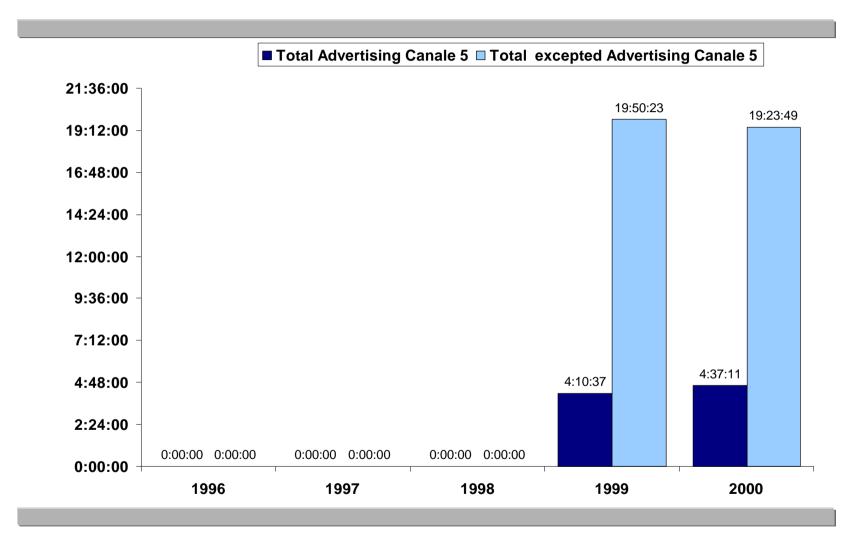
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Rai 3







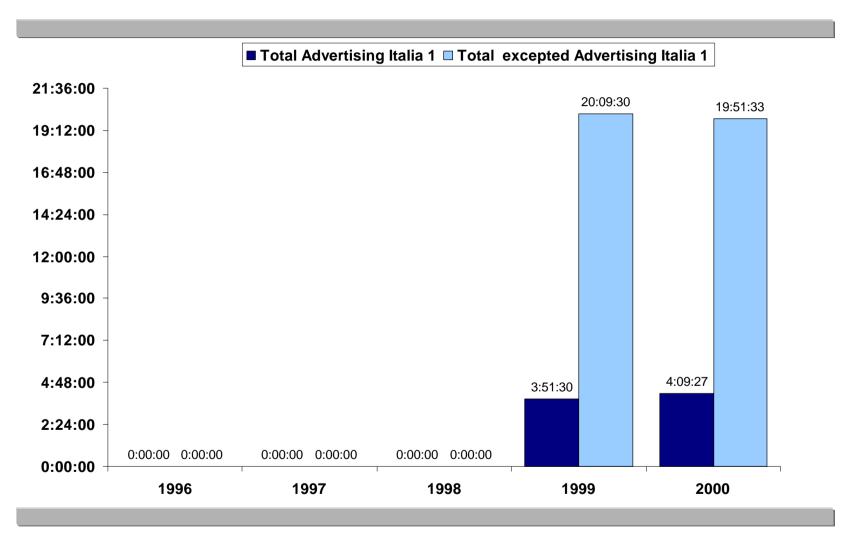
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Canale 5







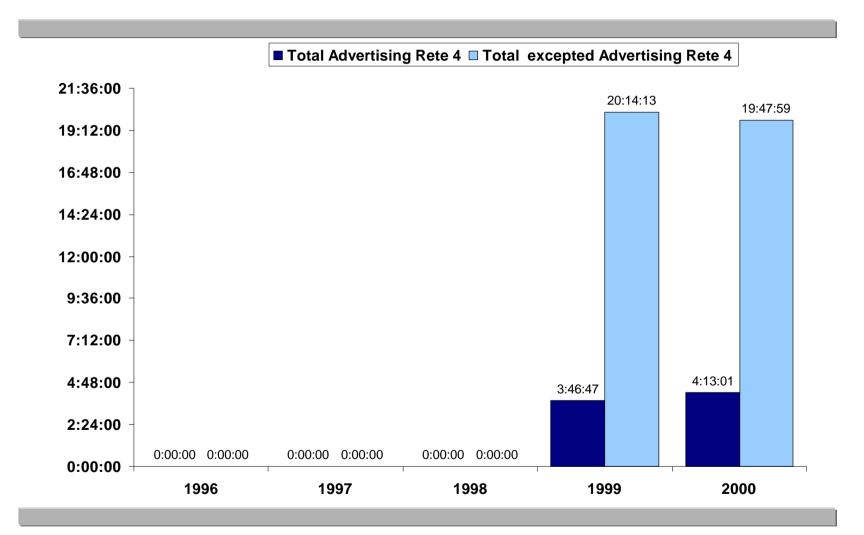
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Italia 1







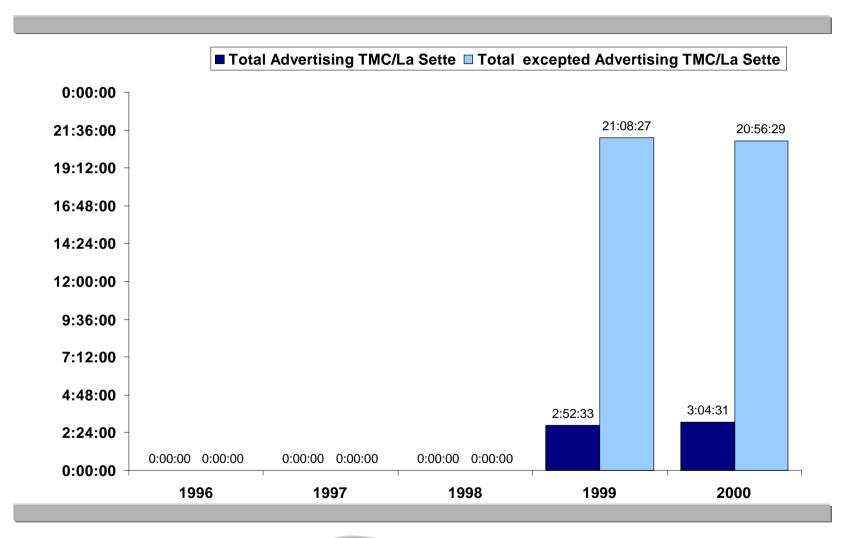
## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - Rete 4







## Avg Broadcast duration / day in minutes All broadcasts incl. Adv. - TMC / La Sette







#### 3.4. Commercial Offer



#### Domestic channels

Name	Capital shares holding (precise majors with parts and name)					
of Stations		Private 1	Private 2	Private 3	Private n	Public
Rai 1	Name					IRI
IXal I	Part (%)					100%
Rai 2	Name					IRI
Nai 2	Part (%)					100%
Rai 3	Name					IRI
Rai 3	Part (%)					100%
Canale 5	Name					Mediaset
Cariale 5	Part (%)					100%
Italia 1	Name					Mediaset
Ilalia I	Part (%)					100%
Dotoguattro	Name					Mediaset
Retequattro	Part (%)					100%
Tmc/La Sette	Name					Pirelli/Olivetti/Telecom
	Part (%)					100%





#### Domestic channels

Name of Stations	Name of Sales houses	Channel's Target Group		
Rai 1	Sipra	Women/ HW +35 y.o		
Rai 2	Sipra	Women 15-34 y.o		
Rai 3	Sipra	Adults +35		
Canale 5	Publitalia	Women 15-44 y.o		
Italia 1	Publitalia	Adults -24 y.o		
Retequattro	Publitalia	Women/ HW 55-64 y.o		
Tmc/La Sette	Cecchi Gori Advertising	Men +35 y.o		



### Domestic channels Average Rates in All Day - € (not in 000 €)

		Average Rates in 2001* - All Day - base 30 sec Euro only please									
Name of TV Names	Commercial Spots	Billboard Spots	Sponsoring Spots	Auto Promotion Spots	TV Shopping Spots	Direct Response Spots					
Rai 1	32.130	from 3.000 to 15.000	from 57.000 to 470.000	n.a.	Not	n.a.					
Rai 2	23.731	from 500 to 11.000	from 47.000 to 217.000	n.a.	broadcasted	n.a.					
Rai 3	19.079	from 32.000 to 130.000	from 1.500 to 7.500	n.a.	on this channel	n.a.					
Canale 5	18.463	from 1.250 to 23.928	from 28.600 to 207.000	n.a.	from 14.000 to 28.400	n.a.					
Italia 1	10.019	from 4.750 to 13.000	from 4.750 to 120.000	n.a.	4.750	n.a.					
Rete 4	4.458	from 1.800 to 5.142	from 5.000 to 103.000	n.a.	from 5.166 to 23.000	n.a.					
TMC/La Sette	6.068	n.a.	n.a.	n.a.	n.a.	n.a.					
Others	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.					

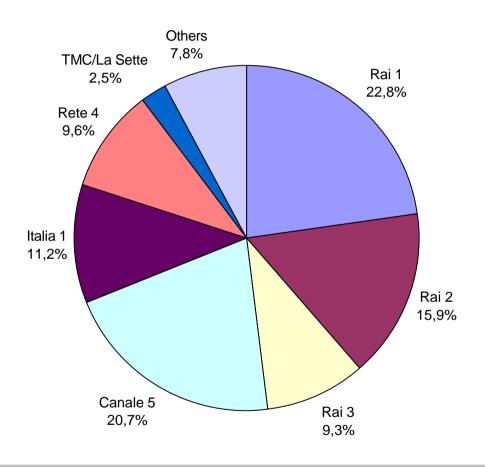
Note: GROSS VALUES - Billboard and Sponsoring spot costs depend on lenght, packages and time segments.



#### 3.5. Audiences



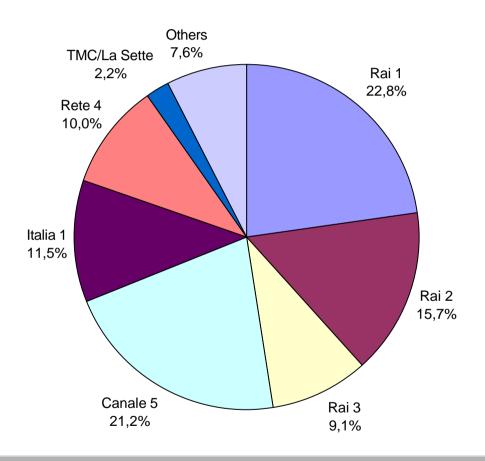
### Share of Market (%) - 1998 Target: 6+ (All Day)





Base : rating Source: Auditel

### Share of Market (%) - 1999 Target: 6+ (All Day)

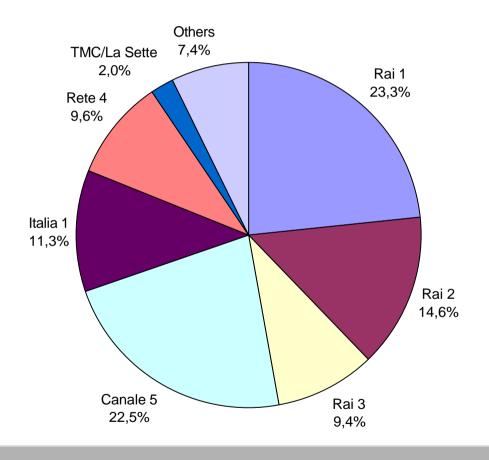


Italy



Base : rating Source: Auditel

### Share of Market (%) - 2000 Target: 6+ (All Day)

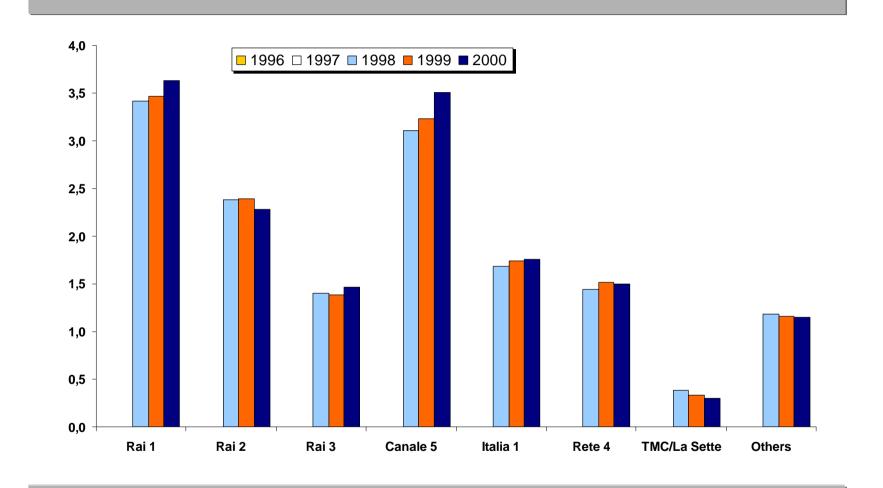


Italy



Base : rating Source: Auditel

## Avg rating (GRP's %) All broadcasts incl. Adv.

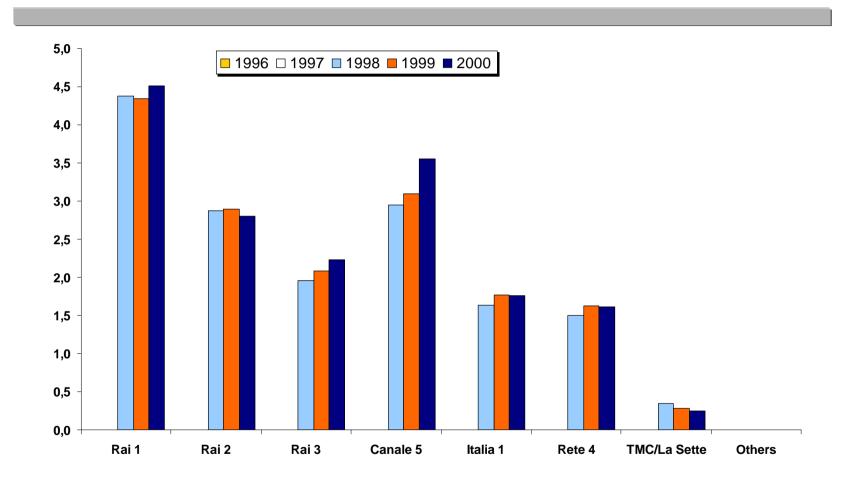






Target : 6+ ( All Day) Source: Auditel

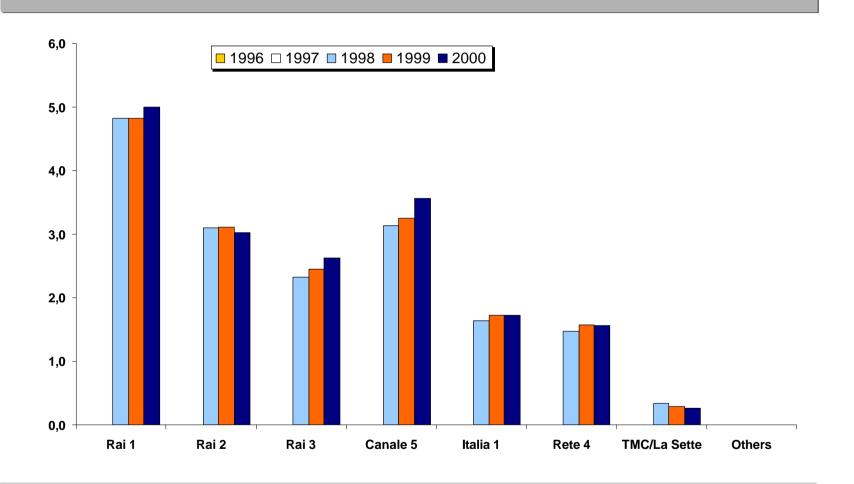
#### Avg rating (GRP's %) Total Advertising







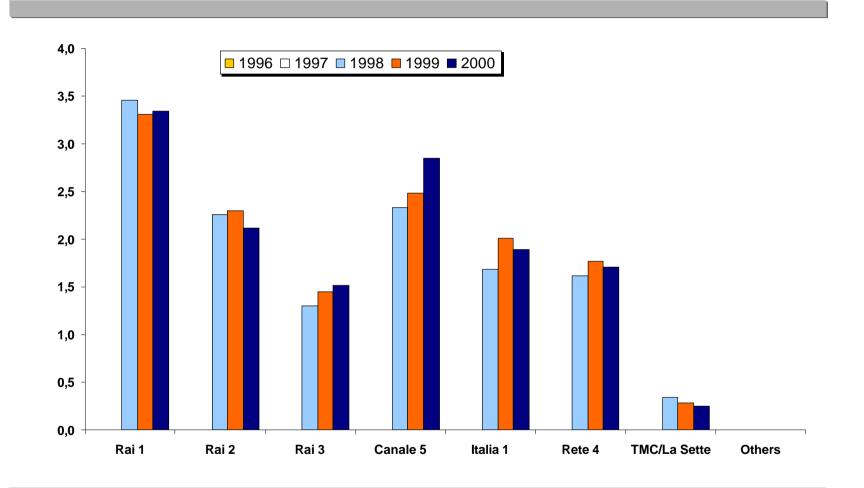
#### Avg rating (GRP's %) Commercial







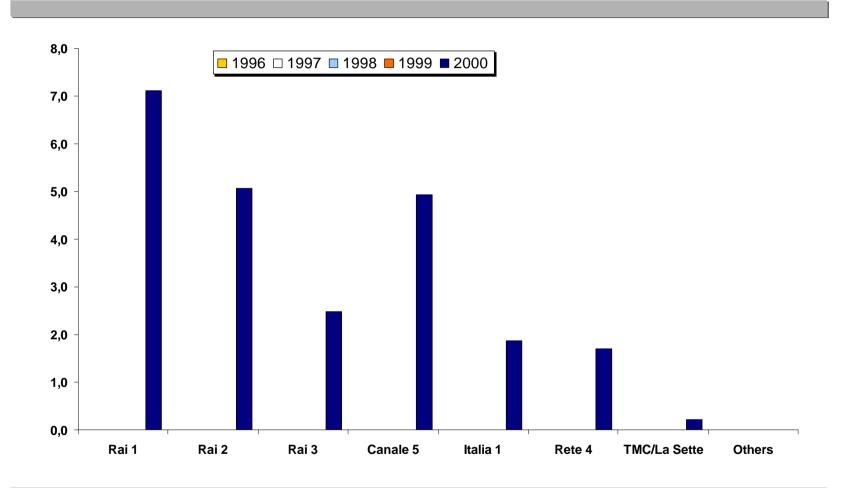
#### Avg rating (GRP's %) Billboards







#### Avg rating (GRP's %) Sponsoring



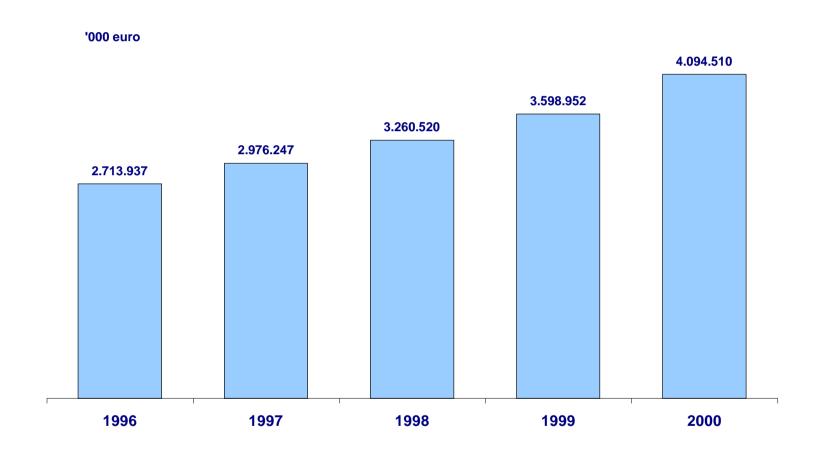




#### 3.6. Media Investment



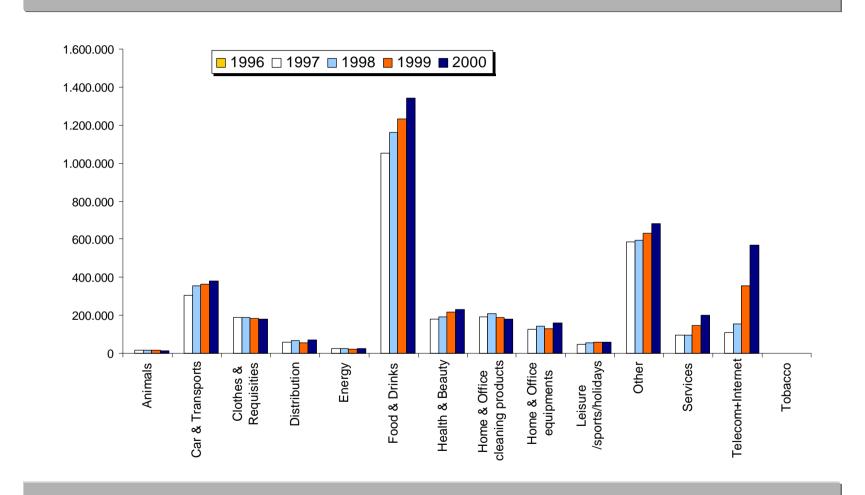
## All Television By Channel & Year - In Space Value (000 Euros)







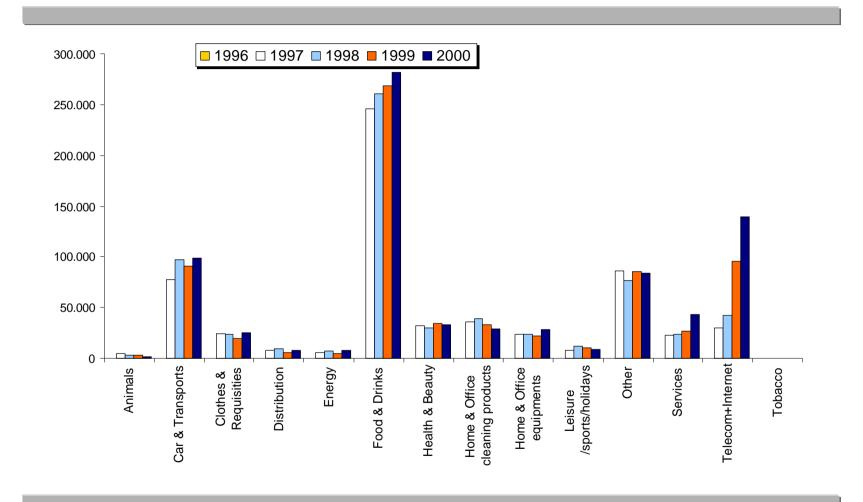
## All Television By Channel & Sector - In Space Value (000 Euros)







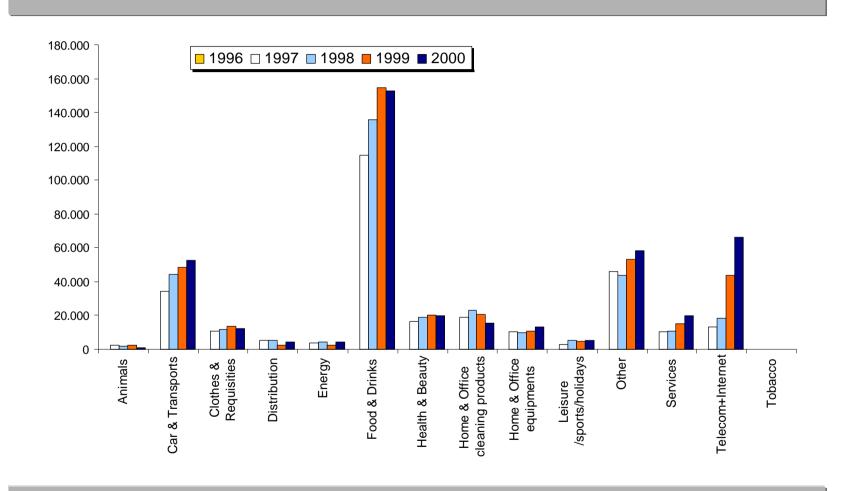
RAI
By Channel & Sector - In Space Value (000 Euros)







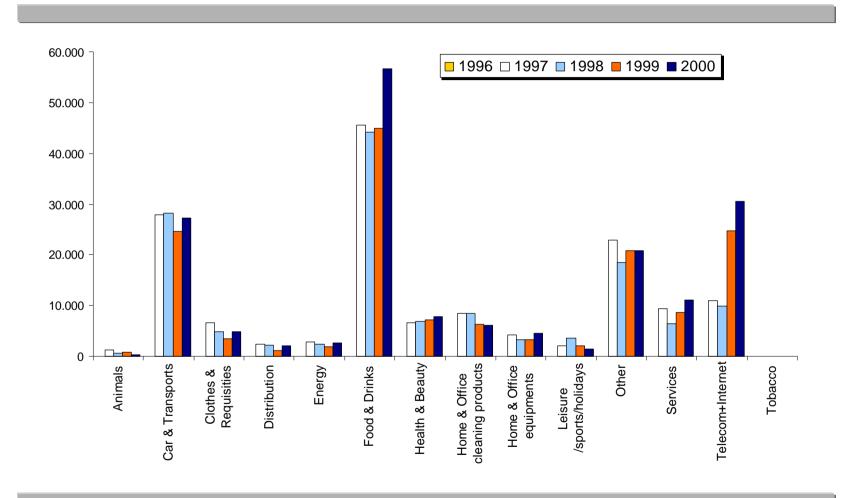
RAI 2
By Channel & Sector - In Space Value (000 Euros)







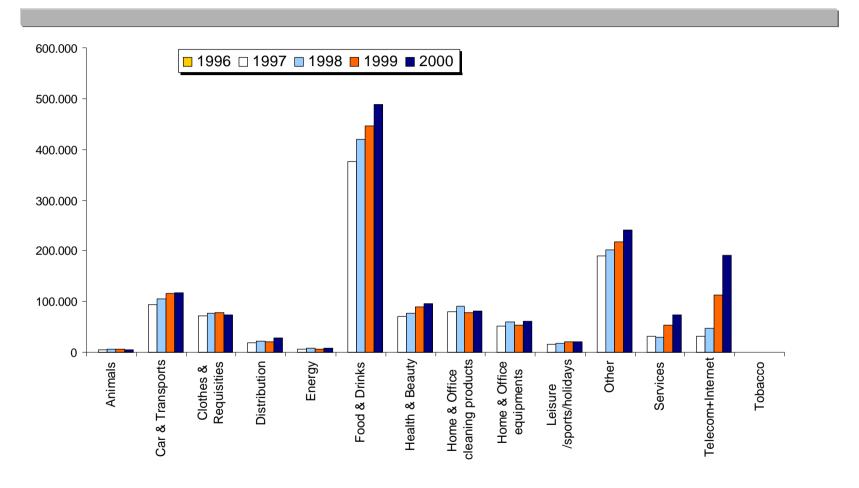
RAI 3
By Channel & Sector - In Space Value (000 Euros)







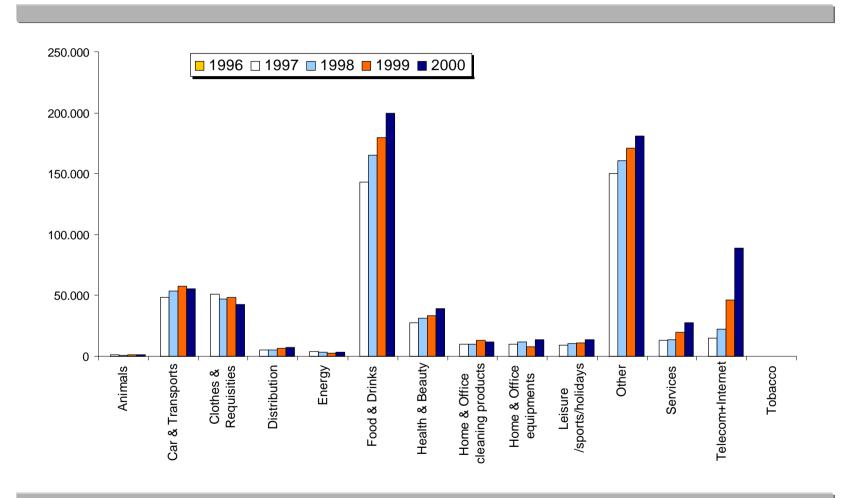
## Canale 5 By Channel & Sector - In Space Value (000 Euros)







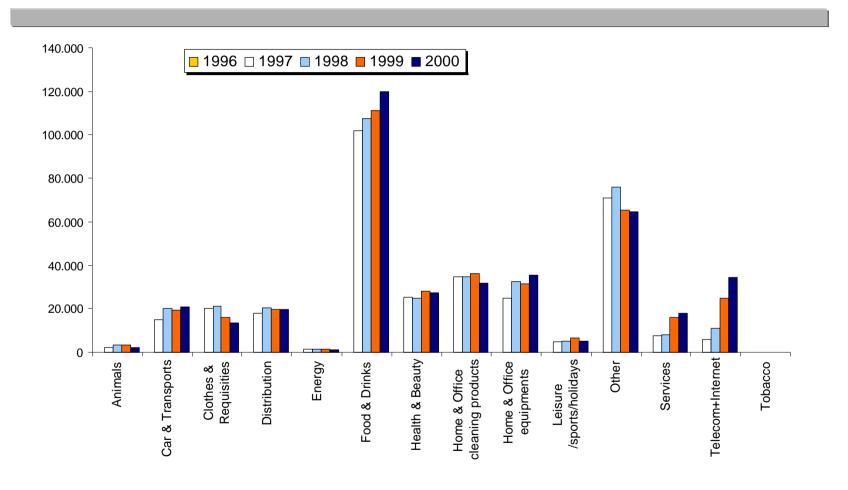
# Italia 1 By Channel & Sector - In Space Value (000 Euros)







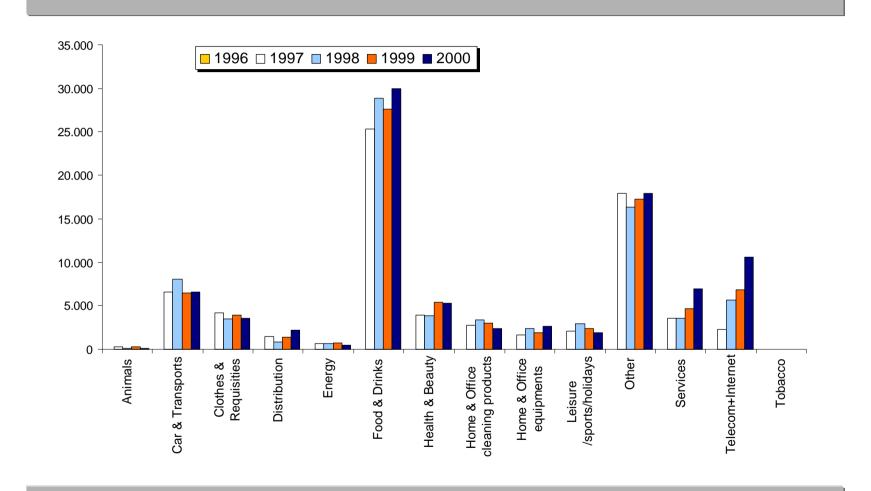
Rete 4
By Channel & Sector - In Space Value (000 Euros)







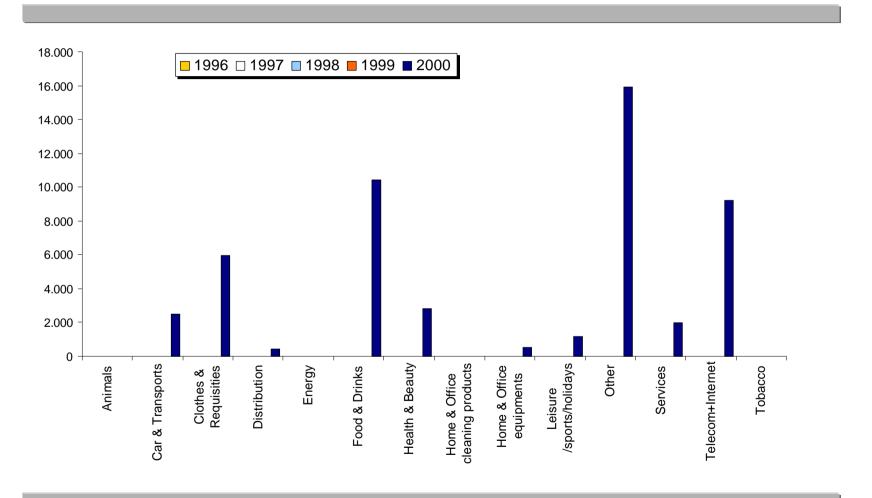
# TMC By Channel & Sector - In Space Value (000 Euros)







#### MTV By Channel & Sector - In Space Value (000 Euros)







# All Television By Channel and Sector - In Space Value (000 Euros)

000 €	1996	1997	1998	1999	2000
All Advertising	0	2.976.247	3.260.520	3.598.952	4.094.510
Commercial Spots	n.a.	2.673.436	2.934.729	3.233.224	3.688.312
Billboard Spots	n.a.	55.068	62.983	76.073	94.696
Sponsoring Spots	n.a.	206.729	219.945	235.537	257.674
Auto Promotion Spots	n.a.	Not considered	Not considered	Not considered	Not considered
TV Shopping Spots	n.a.	41.014	42.863	54.118	53.828
Direct Response Spots	Not existing	Not existing	Not existing	Not existing	Not existing
Inserts or Product Placement Spots	Not existing	Not existing	Not existing	Not existing	Not existing
Other (precise)	Not existing	Not existing	Not existing	Not existing	Not existing



