Quantitative impact of the regulation on TV advertising markets in EU Member States, EEA countries, the new Member States and a number of third party countries

Ireland – Report 3 (8/18) Stages B and C V.3.3.

June 2005



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I. About Channels in Ireland



### 1. Types of broadcast 2002 - 2003

TAB1a	Names	Status	Channel Type (content)	Maximum advertising minutes allowed per hour by law
Channels with a national coverage*	RTE 1	Public service	Mainstream	7,5
*covering at least 80% of the national population	RTE Network 2	Public service	Mainstream	7,5
	TG4	Commercial channel free to air		7,5
	TV3	Commercial channel free to air	Mainstream	9
Local* Channels *By "local", we mean channels covering specific regions or provinces of the country				
Non-domestic Channels	BBC1	Public service	Mainstream	0
These channels may occasionally have "overlapping"	BBC2	Public service	Mainstream	0
audiences or can be TV stations officially located abroad	Channel 4	Commercial channel free to air	Mainstream	
(headquarters)	E4	Commercial channel free to air	Entertainment (incl. Modern Music)	9
	Five	Pay TV (including adv breaks)	Mainstream	
	Sky News	Commercial channel free to air	Information / Business	9
	Sky One	Commercial channel free to air	Entertainment (incl. Modern Music)	9
	Sky Sports 1	Pay TV (including adv breaks)	Sports	9
	Sky Sports 2	Pay TV (including adv breaks)	Sports	9
	Sky Sports 3	Pay TV (including adv breaks)	Sports	
	UTV	Commercial channel free to air	Mainstream	
International Channels (Worldwide models)	Bravo	Pay TV (including adv breaks)	Entertainment (incl. Modern Music)	
	CNBC	Commercial channel free to air	Mainstream	
	CNN	Pay TV (including adv breaks)	Information / Business	
	Discovery	Pay TV (including adv breaks)		
	Disney	Pay TV (including adv breaks)	Children	
	Eurosport	Pay TV (including adv breaks)	Sports	
	MTV	Commercial channel free to air	Entertainment (incl. Modern Music)	
	National Geographic	Pay TV (including adv breaks)		
	Nickelodeon	Commercial channel free to air	Children	
	TNT	Pay TV (including adv breaks)	Children	
	TV5	Pay TV (including adv breaks)	Mainstream	
Other Channels	Chorus Digital	Pay TV (including adv breaks)		
	Filmfour	Pay TV (including adv breaks)	Entertainment (incl. Modern Music)	
	NTL Digital	Pay TV (including adv breaks)		
	Sky Cinema	Pay TV (including adv breaks)	Entertainment (incl. Modern Music)	
	Sky Digital	Pav TV (including adv breaks)		
	Sky Moviemax	Pay TV (including adv breaks)	Entertainment (incl. Modern Music)	
	Sky Premier	Pay TV (including adv breaks)	Entertainment (incl. Modern Music)	



# 1. Types of broadcast 2002 - 2003

TAB1b	Names	Connection Mode	Main Transmission Mode	Comments transmission/ reception mode and/or programme type
Channels with a national coverage*	RTE1	Analogical	Terrestrial (Hertzian)	(Also Govt. funded, and has public service aspects)
*covering at least 80% of the national population	RTE Network 2	Analogical	Terrestrial (Hertzian)	(Also Govt. funded, and broadcasts 68 Hours of Kids TV per week)
	TG4	Analogical	Terrestrial (Hertzian)	Irish Language Channel (But broadcasts some English Speaking Programmes)
	TV3	Analogical	Terrestrial (Hertzian)	
Local* Channels *By "local", we mean channels covering specific regions or provinces of the country				
Non-domestic Channels	BBC1	Analogical	TV Cable	
These channels may occasionally have "overlapping"	BBC2	Analogical	TV Cable	
audiences or can be TV stations officially located abroad	Channel 4	Analogical	TV Cable	
(headquarters)	E4	Analogical	TV Cable	Majority transmitted on Cable, some on digital
	Five	Numerical / digital	Decoder	
	Sky News	Analogical	TV Cable	Majority transmitted on Cable, some on digital
	Sky One		T) ( O . I .	Majority transmitted on
	Ola - Oa - et- 4	Analogical	TV Cable	Cable, some on digital
	Sky Sports 1 Sky Sports 2	Numerical / digital Numerical / digital	Decoder Decoder	
	Sky Sports 3	Numerical / digital	Decoder	
	UTV	Analogical	TV Cable	
International Channels (Worldwide models)	Bravo	Numerical / digital	Decoder	
	CNBC	Analogical	TV Cable	
	CNN	Numerical / digital	Decoder	
	Discovery	Analogical	TV Cable	
	Disney	Numerical / digital	Decoder	
	Eurosport	Analogical	Decoder	
	MTV	Analogical	TV Cable	
	National	Numerical / digital	Decoder	
	Nickelodeon	Analogical	TV Cable	
	TNT	Numerical / digital	Decoder	
	TV5	Analogical	TV Cable	
Other Channels	Chorus Digital	Numerical / digital	Decoder	
	Filmfour	Numerical / digital	Decoder	
	NTL Digital	Numerical / digital	Decoder	
	Sky Cinema	Numerical / digital	Decoder	
	Sky Digital	Numerical / digital	Decoder	
	Sky Moviemax	Numerical / digital	Decoder	
	Sky Premier	Numerical / digital	Decoder	



### Comment about broadcasters

- E4 was launched in June 2002.
- Sky Sports 1 & 2 were launched in October 2003.
- MTV & Nickelodeon (non-domestic channels) were launched in February 2004.
- Setanta Sports (domestic) was launched in August 2004.
- TV5 is no longer carried by NTL.
- At present, there is no other local station besides Chorus that runs on its cable and digital platforms. (Normally, no advertising space is sold on this station.)
- E4, Sky News, Sky One, Sky Sports 1 and Sky Sports 2 are allowed to sell an additional 3 minutes of teleshopping airtime. This additional time is not for spot advertising.



#### Comments about IDTV

- The audience's fragmentation is increasing as a result of the increased number of stations and the digital platform. The great number of channels (and greater competition) affect the audience and station revenue, but the daily reach has remained relatively level throughout the period covered and to date.
- The advertising and broadcast cluttering is due to the increased number of niche stations and a greater fragmentation, but iTV allows viewers to be more selective about their advertising consumption.
- Main station RTE is a public service broadcaster that is also supported by advertising revenue with no immediate IDTV plans.
- UK stations will be the first to introduce this to the Republic Of Ireland, IDTV will have to follow UK regulations on these stations. Sky Digital is set to introduce IDTV early 2005.



### 2. TV day parts definitions in Ireland:

#### Definition of targets and day parts

TAB2a		Aged 15+		
	Main dayparts	Average audience* TOTAL TV (rat%) Adults in 2002	Average audience* TOTAL TV (rat%) Adults in 2003	
All Day (depending on	06h00-26h29	13,1	12,8	
daily programmes)				
Daytime	06h00-17h59	7,7	7,9	
Early Peak	18h00-20h59	31,7	30,7	
Last Peak	21h00-23h29	34,9	33,2	
Post Peak	23h30-26h29	6,0	5,8	
Universes:		2 050 000	3.010.000	

Universes: 2.950.000 3.010.000

Sources Nielsen Media Research

TAB2b		Aged 4-14		
	Main dayparts	Average audience* TOTAL TV (rat%) Kids in 2002	Average audience* TOTAL TV (rat%) Kids in 2003	
All Day (depending on daily programmes)	06h00-26h29	11,4	10,5	
Daytime	06h00-17h59	11,3	10,2	
Early Peak	18h00-20h59	24,9	23,5	
Last Peak	21h00-23h29	19,2	18,2	
Post Peak	23h30-26h29	2,2	2,1	

Universes: 658.000 654.000

Sources Nielsen Media Research

#### • Early peak + late peak = prime time

<sup>\*</sup> Rating (%) is the audience variable which defines the average number or percentage of people (belonging to a particular target group, e.g. adults or kids) that watch a selection of channels (or television in general) during a specific time period - see methodological report.



### 3. Audience Share\* - All Day

\* If total TV gathers 100 ind., share of each channel in total TV audience

#### TAB3a

		Age	d 15+	Age	4-14
	Names	2002	2003	2002	2003
Average Audience (Rat%) - see above	Total TV	13,1	12,8	11,4	10,5
Channels with a national coverage	RTE 1	29,0	27,4	13,8	14,6
	RTE Network 2	12,1	10,7	22,9	21,6
	TG4	2,6	2,9	2,3	2,7
	TV3	12,7	13,4	9,3	10,5
Local Channels					
Non-domestic Channels	BBC1	8,0	7,6	5,1	4,3
	BBC2	4,2	4,5	3,3	3,2
	Channel 4	4,8	4,5	3,2	2,6
	E4	1,0	1,6	1,0	1,6
	Five	-	-	-	-
	Sky News	1,5	2,1	0,9	0,8
	Sky One	3,4	3,6	6,2	5,3
	Sky Sports 1	-	-	-	-
	Sky Sports 2	-	-	-	-
	Sky Sports 3	-	-	-	-
	UTV	8,4	7,7	5,4	4,7
International Channels	Bravo	-	-	-	-
(Worldwide models)	CNBC	-	-	-	-
,	CNN	-	-	-	-
	Discovery	-	-	-	-
	Disney	-	-	-	-
	Eurosport	-	-	-	-
	MTV	-	-	-	-
	National Geographic	-	-	-	-
	Nickelodeon	-	-	-	-
	TNT	-	-	-	-
	TV5	-	-	-	-
Other Channels	Chorus Digital	-	-	-	-
	Filmfour	-	-	-	-
	NTL Digital	-	-	-	-
	Sky Cinema	-	-	-	-
	Sky Digital	-	-	-	-
	Sky Moviemax	-	-	-	-
	Sky Premier	-	-	-	-
TOTAL		87,7	86	73,4	71,9

#### Comments:

E4 was launched in June 2002. Sky Sports 1 & 2 were launched in October 2003. Irish viewers can see UK commercial channels, however, no data is available in relation to these channels. Therefore the information provided is only for the stations that sell airtime directly to the Irish market. Shares of Sky Sports 1 and Sky Sports 2 are included in "Other".



Source: Nielsen Media Research

#### 3. Audience Share\* - Prime Time

\* If total TV gathers 100 ind., share of each channel in total TV audience

#### TAB3b

		Age	d 15+	Age	d 4-14
	Names	2002	2003	2002	2003
Average Audience (Rat%) - see above	Total TV	33,5	32,0	22,0	20,2
Channels with a national coverage	RTE 1	34,6	33,2	20,4	21,6
	RTE Network 2	11,0	10,6	16,0	15,3
	TG4	2,6	2,7	2,4	2,7
	TV3	12,8	13,1	12,9	13,9
Local Channels					
Non-domestic Channels	BBC1	7,1	6,8	5,2	4,4
	BBC2	3,5	3,7	3,0	2,8
	Channel 4	4,2	4,0	4,0	3,1
	E4	0,8	1,3	0,9	1,5
	Five	-	-	-	-
	Sky News	1,0	1,3	0,8	0,7
	Sky One	3,2	3,4	8,1	6,9
	Sky Sports 1	-	-	-	-
	Sky Sports 2	-	-	-	-
	Sky Sports 3	-	-	-	-
	UTV	9,5	9,1	6,7	6,0
International Channels	Bravo	-	-	-	-
(Worldwide models)	CNBC	-	-	-	-
	CNN	-	-	-	-
	Discovery	-	-	-	-
	Disney	-	-	-	-
	Eurosport	-	-	-	-
	MTV	-	-	-	-
	National Geographic	-	-	-	-
	Nickelodeon	-	-	-	-
	TNT	-	-	-	-
	TV5	-	-	-	-
Other Channels	Chorus Digital	-	-	-	-
	Filmfour	-	-	-	-
	NTL Digital	-	-	-	-
	Sky Cinema	-	-	-	-
	Sky Digital	-	-	-	-
	Sky Moviemax	-	-	-	-
	Sky Premier	-	-	-	-
TOTAL		90,3	89,2	80,4	78,9

#### Comments:

E4 was launched in June 2002. Sky Sports 1 & 2 were launched in October 2003. Irish viewers can see UK commercial channels, however, no data is available in relation to these channels. Therefore the information provided is only for the stations that sell airtime directly to the Irish market. Shares of Sky Sports 1 and Sky Sports 2 are included in "Other".



Source: Nielsen Media Research

# II. Advertising



# 4. Block\* breakdown by duration % (yearly) (based on nation-wide number of blocks) - ALL DAY

2002

2003

Comments: information on the duration of blocks is not available

<sup>\*</sup> Block: an advertising period including spots and separated from other parts of the programme by optical and/or acoustic means - see methodological report.



# 4. Block\* breakdown by duration % (yearly) (based on nation-wide number of blocks) - PRIME TIME

2002

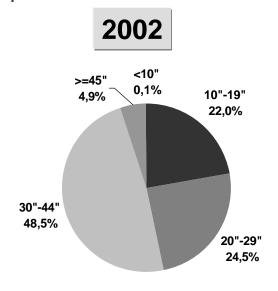
2003

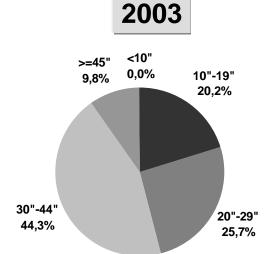
Comments: information on the duration of blocks is not available

<sup>\*</sup> Block: an advertising period including spots and separated from other parts of the programme by optical and/or acoustic means - see methodological report.



## 5. Proportion breakdown of spots per duration % (based on nation-wide number of spots broadcast) - ALL DAY





Average duration: number of seconds: **25,9** 

Total number of spots broadcast: 1.044.025

Average number of spots by channel in a day: 318

Average duration: number of seconds: **25.8** 

Total number of spots broadcast: 1.215.464

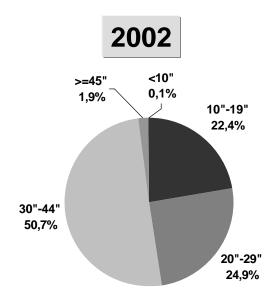
Average number of spots by channel in a day: **370** 

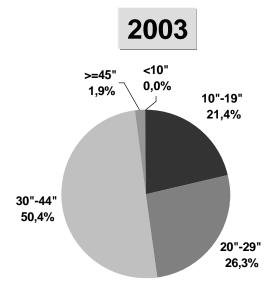
**9 channels covered**: RTE 1, RTE Network 2, TV3, Sky One, Sky News, UTV, Channel 4, E4, TG4

Audience Share: 73,9% (All Day – 2003 – Target Adults 15+)



## 5. Proportion breakdown of spots per duration % (based on nation-wide number of spots broadcast) - PRIME TIME





Average duration: number of seconds: **24,4** 

Total number of spots broadcast: **356.180** 

Average number of spots by channel in a day: 108

Average duration: number of seconds: **24,3** 

Total number of spots broadcast: **407.826** 

Average number of spots by channel in a day: **124** 

9 channels covered: RTE 1, RTE Network 2, TV3, Sky One, Sky News, UTV,

Channel 4, E4, TG4

Audience Share: 78,7% (Prime Time – 2003 – Target Adults 15+)



## 6. Advertising revenues - Top 5 TV stations

	gross income 2002	*
	in (000) euros	
RTE 1	105.365 €	
TV3	45.800 €	
RTE Network 2	36.065 €	
Sky One	14.080 €	
TG4	2.350 €	% of tot TV in 2002
TOTAL	203.660 €	98%

	gross income 2003	
	in (000) euros	
RTE 1	101.490 €	
TV3	51.296 €	
RTE Network 2	33.830 €	
Sky One	16.350 €	
E4	2.400 €	% of tot TV in 2003
TOTAL	205.366 €	99%

Sources: RTE and Carat Ireland

#### Comments:

- Only 7 commercial stations were operating in the Irish market across 2002 & 2003.
- Figures only relate to commercial spot and direct response advertising.



# 7. National Advertising Category: Definitions (1)

#### **Advertising**

- Advertising spots:
  - Traditional advertising slot, transmitted in a break separately from the channel's programme
  - Variable duration, multiples of 5 sec. No programme overlapping
- Advertising spots linked with sponsoring:
  - Spots tied to a sponsorship contract
  - Reinforcement of billboard spots with advertising spots
  - Same as advertising spots but with references to sponsored programmes
- Splitscreen
  - Simultaneous transmission of a programme and advertising (as a banner or a screen section)
- Public interest messages and charity appeals
  - Programme co-produced to provide specific information to a large target audience with no commercial purpose in return for payment
  - Example: political messages, public health campaigns
- Isolated spot
  - Advertising spot which appears alone in a traditional break clearly separated from the rest of the programme
- Insert or product placement:
  - Presence and/or demonstration of a product or service or trademark in a programme, when such presentation is intended to serve advertising
  - With/without financial contribution
- Verbal reference
  - As part of a programme, the host or a famous person names the product and the brand
  - Verbal, lasts a few seconds



# 7. National Advertising Category: Definitions (2)

#### **Sponsoring**

- Sponsoring (billboard spots):
  - Message during which the programme sponsor's name is mentioned
  - Usually shorter than 10 sec./ Short visual or sound quotation, before and/or after the programme
- Break bumper:
  - Type of billboard spot placed in a bumper or jingle
- Sponsored self-promotion spots (trailers):
  - Self-promotion message transmitted by the channel to inform the audience of a forthcoming programme and broadcast time; sponsored by an advertiser
- Infomercial / programming
  - Programme co-produced through a commercial partnership to provide specific information to a selected target audience
  - Example: a bank's new structure or financial possibilities
- Bartering
  - Programme (co)financed by an advertiser against advertising space
- Virtual advertising
  - Advertising messages usually without argumentation (single logos) inserted electronically in special programmes. Overlapping technique with the programme
- Injection / pop- ups
  - Brief inlay of a logo on a small part of the screen, for example during a sequence in slow motion or a crucial phase in a football match
- Scoreboards / chrono watches
  - Includes a billboard that appears in the scoreboards, for example during a sports broadcast

#### Teleshopping

- Direct Response TV spots (DRTV)
  - Spot prompts audience to call a number to obtain more information or to order a product. With phone number. Often considered as an advertising spot
- Teleshopping spots
  - Category of DRTV spots. Direct offers broadcast to public with a view to supply goods or services, including immovable property, rights and obligations, in return for payment



# 7. National Advertising Category: National Measurements

	Does this advertising category exist in Ireland ?	Is it used in Ireland ?
Advertising		
Advertising Spots	Yes	Yes
Advertising Spots linked with	Yes	Yes
sponsoring		
Splitscreen	No	No
Public Interest messages	Yes	Yes
Isolated Spot	Yes	Yes
Insert or Product Placement	No	No
Verbal reference	Yes	Yes
Sponsoring		
Sponsoring (Billboard Spots)	Yes	Yes
BreakBumper	Yes	Yes
Sponsored Self-Promotion Spots	Yes	No
(trailers)		
Infomercial / programming	Yes	Yes
Bartering	Yes	Yes
Virtual Advertising	No	No
Injection / pop up's	No	No
Scoreboards / chronowatches	No	No
Teleshopping		
Direct Response TV Spots	Yes	Yes
Teleshopping Spots	No	No

Are they measured ? Please specify value definition modes			
	for audience ?	for investment ?	
Advertising			
Advertising Spots	Yes	No	
Advertising Spots linked with	No	No	
sponsoring			
Splitscreen	No	No	
Public Interest messages	No	No	
Isolated Spot	No	No	
Insert or Product Placement	No	No	
Verbal reference	No	No	
Sponsoring			
Sponsoring (Billboard Spots)	No	No	
BreakBumper	No	No	
Sponsored Self-Promotion Spots	No	No	
(trailers)			
Infomercial / programming	No	No	
Bartering	No	No	
Virtual Advertising	No	No	
Injection / pop up's	No	No	
Scoreboards / chronowatches	No	No	
Teleshopping	•		
Direct Response TV Spots	No	No	
Teleshopping Spots	No	No	



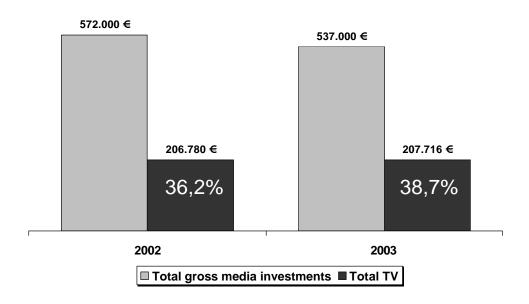
# 7. National Advertising Category: National Measurements

	Comments	Sources
Advertising	Commonic	0001000
-	Rating based system, set conversions across different second lengths Main form of TV advertising	Agency estimates
Advertising Spots linked with sponsoring	-	
Splitscreen Public Interest messages		
Isolated Spot	Sometimes a commercial spot run during sports programme	
Insert or Product Placement Verbal reference	Advertiser may not always be directly involved	
Sponsoring	anony involved	
Sponsoring (Billboard Spots)	Used for Programme Sponsorship	
Sponsored Self-Promotion Spots (trailers) Infomercial / programming		
	Entered the market in 2004	
Scoreboards / chronowatches		
Teleshopping		
Direct Response TV Spots	Run as commercial spots	Agency estimates
Teleshopping Spots	On UK stations mainly, or late at night run as non- commercial airtime	

Do you know of other kind of TV advertising messages/action modes in Ireland? **No** 



# 8. Media Investments Rate cards \* - in 000 EURO



• Rate cards: based on official rates as applied by media sales houses (see methodological report).

#### Comments:

 TV investments are based on figures released by RTE and on Carat Ireland's estimates for the other stations. Spending across other media is supplied by IAPI's adspend system.



# 9. Yearly number of total minutes broadcast- Breakdown by channel

	All	Day	Prime	Time		
	2002	2003	2002	2003		
E4	308.160	525.600	70.620	120.450		
RTE 1	525.600	525.600	120.450	120.450		
RTE Network 2	525.600	525.600	120.450	120.450		
Sky News	525.600	525.600	120.450	120.450		
Sky One	525.600	525.600	120.450	120.450		
Sky Sports 1	-	132.480	-	30.360		
Sky Sports 2	-	132.480	-	30.360		
TG4	416.100	416.100	120.450	120.450		
TV3	438.000	438.000	120.450	120.450		
UTV	525.600	525.600	120.450	120.450		
Channel 4	525.600	525.600	120.450	120.450		
Total number of minutes	4.315.860	4.798.260	1.034.220	1.144.770		
Average Number of hours / day	197	219	47	52		
Maximum potential per year in nbr of minutes	525.600	525.600	120.450	120.450		
Source :	AC Nielsen					

#### Comments:

- E4 was launched in June 2002.
- Sky Sports 1 & 2 were launched in October 2003.



### 10. Category of advertising by Channel - All day

TAB10a  Nbr of insertions of advertising catego channel in a year			category by		pendings per (000) Euros
		2002	2003	2002	2003
	E4	50.585	123.870	-	-
TOTAL	RTE 1	105.053	101.702	-	-
TOTAL	RTE Network 2	89.772	89.719	-	-
	Sky News	125.815	121.384	-	_
	Sky One	174.270	177.817	-	_
	Sky Sports 1		34.608	_	
	Sky Sports 2	_	33.623	_	
	TG4	67.989	79.333	_	
	TV3	164.389	166.926	-	1
	UTV			-	1
		130.451	126.653	-	1
	Channel 4	143.266	144.711	-	-
	TOTAL	1.051.590	1.200.346	-	-
Advertising Spots :	E4	50.585	123.870	-	-
	RTE 1	103.259	99.561	-	-
	RTE Network 2	87.978	87.578	-	-
	Sky News	125.815	121.384	-	-
	Sky One	174.270	177.817	-	-
	Sky Sports 1	-	34.608	-	-
1	Sky Sports 2	-	33.623	-	-
1	TG4	67.131	78.457	-	-
1	TV3	161.270	162.391	۔ ا	l .
1	UTV	130.451	126.653	-	1 -
	Channel 4	143.266	144.711		
	TOTAL	1.044.025	1.190.653	<del>-</del>	<del></del>
Advertising Spots linked with				_	_
sponsoring:	E4	0	0	-	-
sponsoring:	RTE 1	3.588	4.282	-	-
	RTE Network 2	_	_	-	-
	Sky News	0	0	-	-
	Sky One	0	0	-	-
	Sky Sports 1	-	0	-	-
	Sky Sports 2	-	0	-	-
	TG4	858	876	-	-
	TV3	3.119	4.535	-	-
	UTV	0	0	-	-
	Channel 4	0	0	-	-
	TOTAL	7.565	9.693	-	-
TOTAL Advertising :	E4	50.585	123.870	-	-
<b>.</b>	RTE 1	105.053	101.702	_	_
	RTE Network 2	89.772	89.719	_	_
	Sky News	125.815	121.384	_	_
	Sky One	174.270	177.817	_	_
		174.270		_	_
	Sky Sports 1	-	34.608	-	-
	Sky Sports 2		33.623	-	-
	TG4	67.989	79.333	-	-
	TV3	164.389	166.926	-	-
	UTV	130.451	126.653	-	-
	Channel 4	143.266	144.711	-	-
	TOTAL	1.051.590	1.200.346	-	-
TOTAL Sponsoring:	E4	-	-	-	-
	RTE 1	-	-	-	-
	RTE Network 2	-	-	-	-
	Sky News	-	-	-	-
	Sky One	-	-	-	-
	Sky Sports 1	-	-	-	-
	Sky Sports 2	-	-	-	-
	TG4	-	-	-	_
	TV3	-		-	
	UTV	-			
	Channel 4	-			
	TOTAL	-			
TOTAL Teleshopping Spots	E4				
	RTE 1	_	_		
	RTE Network 2				
	Sky News			-	
		•		-	
	Sky One	•		-	
	Sky Sports 1	-	•		
	Sky Sports 2	-	•		
	TG4	-	-	-	-
	TV3	-	-	-	-
	UTV	-	-	-	-
	Channel 4	-	-	-	-
	TOTAL	-	-	-	-

Note that new adv. or sponsorship techniques are either nonexistent or not measured. See chapter 7 on the availability of the figures and/or comments on value definition modes.

Source: ACNielsen Ireland - 23

### 10. Comments on category of advertising by Channel

#### Comments:

- Information is only available on the number of insertions.
- Information on other typologies is not measured and therefore not available.
- Information on sponsoring spots is only available for the Irish operated stations.



### 10. Category of advertising by Channel - Prime Time

TAB10b		advertising	ions of every category by in a year	Gross adv. Spendings per category in (000) Euros	
	E4	2002 25.785	2003 52.170	2002	2003
	RTE1	36.356	34.705	_	_
TOTAL	RTE Network 2	35.125	36.027	-	-
	Sky News	51.664	52.646	-	-
	Sky One	40.940	39.092	-	-
	Sky Sports 1	-	8.143	-	-
	Sky Sports 2	-	8.404	-	-
	TG4 TV3	35.260 50.324	36.825 50.895	-	-
	UTV	40.847	41.016	_	]
	Channel 4	39.879	40.239	-	_
	TOTAL	356.180	400.162	-	-
Advertising Spots :	E4	25.785	52.170	-	-
	RTE1	36.356	34.705	-	-
	RTE Network 2	35.125	36.027	-	-
	Sky News	51.664	52.646	-	-
	Sky One Sky Sports 1	40.940	39.092 8.143	_	]
	Sky Sports 1	1 -	8.404	]	]
	TG4	35.260	36.825	-	_
	TV3	50.324	50.895	-	-
	UTV	40.847	41.016	-	-
	Channel 4	39.879	40.239	-	-
A december 10 and 10 an	TOTAL	356.180	400.162	-	-
Advertising Spots linked with sponsoring :	E4 RTE 1	-	-	-	-
sponsoring .	RTE Network 2	1 [		_	]
	Sky News	_	_	_	]
	Sky One	-	-	-	_
	Sky Sports 1	-	-	-	-
	Sky Sports 2	-	-	-	-
	TG4	-	-	-	-
	TV3 UTV	-	-	-	-
	Channel 4		_	_	]
	TOTAL	-	-		_
TOTAL Advertising:	E4	25.785	52.170	-	-
	RTE 1	36.356	34.705	-	-
	Sky One	40.940	39.092	-	-
	Sky Sports 1	-	8.143	-	-
	Sky Sports 2 TG4	-	8.404	-	-
	TV3	35.260 50.324	36.825 50.895		]
	UTV	40.847	41.016	_	_
	Channel 4	39.879	40.239	-	_
	TOTAL	356.180	400.162	-	-
TOTAL Sponsoring :	E4	-	-	-	-
	RTE 1	-	-	-	-
	RTE Network 2 Sky News		-		
	Sky One	_	_		
	Sky Sports 1	-	-	_	_
	Sky Sports 2	-	-	-	
	TG4	-	-	-	-
	TV3	-	-	-	-
	UTV	-	-	-	-
	Channel 4 TOTAL	-	-	-	-
TOTAL Teleshopping Spots	E4	<del>-</del>	-		
1,19 -1	RTE 1	-	-	_	_
	RTE Network 2	-	-	-	-
	Sky News	-	-	-	-
	Sky One	-	-	-	-
	Sky Sports 1	-	-	-	-
	Sky Sports 2 TG4	-	-	-	-
	TV3	-	_		
	UTV	-	-	-	_
	Channel 4	-	-	-	-
	TOTAL	-	-	-	-

Note that new adv. or sponsorship techniques are either nonexistent or not measured See chapter 7 on the availability of figures and/or comments on value definition modes

Source: ACNielsen Ireland - 25

### 10. Comments on category of advertising by Channel

#### Comments:

- Information is only available on the number of insertions.
- Information on other typologies is not measured and therefore not available.
- Information on sponsoring spots in peak time is not available.



# III. Programmes



### 11. Duration - Breakdown of Programme types

#### Comments:

 AC Nielsen, which provides the TV information for the Irish mark et, does not receive correct genre information from broadcasters.
 Therefore information by type of programme is not available.



# 12. Typology of Programmes by Channel Total adv. IN and BEFORE each type of programme

#### Comments:

 AC Nielsen, which provides the TV information for the Irish mark et, does not receive correct genre information from broadcasters.
 Therefore information by type of programme is not available.



IV. Specific products



TAB13a ALL DAY		for specific pro	Sum of Broadcast adv. minutes for specific product by channel in a year (nbr of minutes)		Share of adv. Minutes by channel in a year (%)	
		2002	2003	2002	2003	
ALCOHOL	E4	-	3.159	-	15,5%	
	RTE 1	-	2.241	-	11,0%	
	RTE Network 2	-	2.340	-	11,4%	
	Sky News	-	1.952	-	9,6%	
	Sky One	-	2.846	-	13,9%	
	Sky Sports 1	-	1.924	-	9,4%	
	Sky Sports 2	-	1.918	-	9,4%	
	TG4	-	944	-	4,6%	
	TV3	-	3.114	-	15,2%	
	TOTAL	-	20.438	-	100,0%	
PRODUCTS DEDICATED	E4	-	751	-	4,6%	
TO CHILDREN	RTE 1	-	805	-	4,9%	
	RTE Network 2	-	2.274	-	13,9%	
	Sky News	-	3.767	-	23,0%	
	Sky One	-	5.477	-	33,4%	
	Sky Sports 1	-	0	-	0,0%	
	Sky Sports 2	-	0	-	0.0%	
	TG4	-	1.089	-	6,6%	
	TV3	-	2.250	-	13,7%	
	TOTAL	-	16.413	-	100,0%	
Cleaning Products	E4	-	2.899	-	9,3%	
g	RTE 1	-	2.460	-	7,9%	
	RTE Network 2	-	1.238	-	4,0%	
	Sky News	_	4.469	-	14,4%	
	Sky One	_	6.387	-	20,6%	
	Sky Sports 1	_	834	-	2,7%	
	Sky Sports 2	_	738	_	2,4%	
	TG4	_	4.274	-	13,8%	
	TV3	_	7.733	-	24,9%	
	TOTAL	_	31.032	-	100,0%	
Cosmetics / Personal Hygiene	E4	_	6.561	_	15,5%	
2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	RTE 1	_	3.951	_	9,3%	
	RTE Network 2	_	2.859	_	6,7%	
	Sky News	_	4.795	-	11,3%	
	Sky One	_	7.375	_	17,4%	
	Sky Sports 1	_	1.782	_	4,2%	
	Sky Sports 2	_	1.645	_	3,9%	
	TG4	_	4.551	_	10,7%	
	TV3	_	8.849	_	20,9%	
	TOTAL	-	42.368	-	100,0%	

#### **Comments:**

- Alcohol is not broken down into separate categories by AC Nielsen. No spirits advertised on Irish TV after June 2003.
- Figures on child-oriented advertising are rough estimates. The toys category is very fragmented throughout the leisure products classification, as are toy retailers.



178136		Sum of Broadcast adv. minutes for specific product by channel in a year (nbr of minutes)		I Share of adv. Minutes	
		2002	2003	2002	2003
Food (including drinks)	E4	-	10.932	-	14,4%
·	RTE 1	-	9.332	-	12,3%
	RTE Network 2	-	10.537	-	13,9%
	Sky News	-	7.410	-	9,8%
	Sky One	-	19.041	-	25,2%
	Sky Sports 1	-	1.494	-	2,0%
	Sky Sports 2	-	1.356	-	1,8%
	TG4	-	6.412	-	8,5%
	TV3	-	9.169	-	12,1%
	TOTAL	-	75.683	-	100,0%
Non Prescription Medical Products	E4	-	2.190	-	12,1%
	RTE 1	-	1.897	-	10,5%
	RTE Network 2	-	1.224	-	6,8%
	Sky News	-	2.301	-	12,7%
	Sky One	-	3.405	-	18,8%
	Sky Sports 1	-	787	-	4,3%
	Sky Sports 2	-	799	-	4,4%
	TG4	-	2.002	-	11,1%
	TV3		3.495		19,3%
	TOTAL	-	18.100	-	100,0%
Tobacco	forbidden				



TAB13c		specific produ	Nbr of adv. insertions for specific product by channel in a year		Share of adv. Insertions by channel in a year (%)	
		2002	2003	2002	2003	
ALCOHOL	E4	-	6.345	-	15,4%	
	RTE 1	-	4.600	-	11,2%	
	RTE Network 2	-	4.863	-	11,8%	
	Sky News	-	3.841	-	9,3%	
	Sky One	-	5.526	-	13,4%	
	Sky Sports 1	-	3.865	-	9,4%	
	Sky Sports 2	-	3.893	-	9,4%	
	TG4	-	2.073	-	5,0%	
	TV3	-	6.203	-	15,1%	
	TOTAL	-	41.209	-	100,0%	
PRODUCTS DEDICATED	E4	-	1.934	-	4,8%	
TO CHILDREN	RTE 1	-	2.218	-	5,5%	
	RTE Network 2	-	7.163	-	17,8%	
	Sky News	-	5.858	-	14,6%	
	Sky One	-	14.077	-	35,1%	
	Sky Sports 1	-	0	-	0,0%	
	Sky Sports 2	-	0	-	0,0%	
	TG4	-	3.769	-	9,4%	
	TV3	-	5.143	-	12,8%	
	TOTAL	-	40.162	-	100,0%	
Cleaning Products	E4	-	7.227	-	12,2%	
	RTE 1	-	3.314	-	5,6%	
	RTE Network 2	-	11.470	-	19,3%	
	Sky News	-	5.920	-	10,0%	
	Sky One	-	13.895	-	23,4%	
	Sky Sports 1	-	1.803	-	3,0%	
	Sky Sports 2	-	1.934	-	3,3%	
	TG4	-	5.784	-	9,7%	
	TV3	-	8.114	-	13,6%	
	TOTAL	-	59.461	-	100,0%	
Cosmetics / Personal Hygiene	E4	-	16.769	-	15,6%	
	RTE 1	-	10.492	-	9,8%	
	RTE Network 2	-	7.410	-	6,9%	
	Sky News	-	11.867	-	11,1%	
	Sky One	-	18.399	-	17,2%	
	Sky Sports 1	-	4.589	-	4,3%	
	Sky Sports 2	-	4.160	-	3,9%	
	TG4	-	11.324	-	10,6%	
	TV3	-	22.243	-	20,7%	
	TOTAL	-	107.253	-	100,0%	

#### **Comments:**

- Alcohol is not broken down into separate categories by AC Nielsen. No spirits advertised on Irish TV after June 2003.
- Figures on child-oriented advertising are rough estimates. The toys category is very fragmented throughout the leisure products classification, as are toy retailers.

TAB13d  ALL DAY		Nbr of adv. insertions for specific product by channel in a year		Share of adv. Insertions by channel in a year (%)	
		2002	2003	2002	2003
Food (including drinks)	E4	-	25.860	-	14,3%
,	RTE 1	-	22.103	-	12,2%
	RTE Network 2	-	25.212	-	14,0%
	Sky News	-	17.931	-	9,9%
	Sky One	-	44.699	-	24,8%
	Sky Sports 1	-	3.684	-	2,0%
	Sky Sports 2	-	3.345	-	1,9%
	TG4	-	15.382	-	8,5%
	TV3	-	22.346	-	12,4%
	TOTAL	-	180.562	-	100,0%
Non Prescription Medical Products	E4	-	5.993	-	12,6%
	RTE 1	-	5.144	-	10,9%
	RTE Network 2	-	3.377	-	7,1%
	Sky News	-	5.868	-	12,4%
	Sky One	-	8.607	-	18,2%
	Sky Sports 1	-	2.146	-	4,5%
	Sky Sports 2	-	2.132	-	4,5%
	TG4	-	5.109	-	10,8%
	TV3	-	9.007	-	19,0%
	TOTAL	-	47.383	-	100,0%
Tobacco	forbidden				



TAB13e  ALL DAY		spec	Gross adv. spendings per specific product in (000) Euros		Gross adv. spendings shares (%) 2002 2003	
ALCOHOL	E4	-	467,83	-	3,5%	
	RTE 1	_	5.073,05	_	37,5%	
	RTE Network 2	_	2.827,32	-	20,9%	
	Sky News	_	223,63	_	1,7%	
	Sky One	_	915,82	_	6,8%	
	Sky Sports 1	_	110,85	_	0,8%	
	Sky Sports 2	_	23,96	_	0,2%	
	TG4	_	408,78	_	3,0%	
	TV3		3.468,19	_	25,7%	
	TOTAL	1	13.519,42	-	100,0%	
PRODUCTS DEDICATED	E4	1	407,62		5,4%	
TO CHILDREN	RTE 1		467,47	_	6,2%	
TO CHILDREN	RTE Network 2		1.509,70	-	20,2%	
	Sky News		1.234,65	-	16,5%	
	1 ,			-		
	Sky One	1	2.966,92	-	39,6%	
	Sky Sports 1	1	0,00	-	0,0%	
	Sky Sports 2	-	0,00	-	0,0%	
	TG4	-	794,37	-	10,6%	
	TV3	-	108,40	-	1,4%	
	TOTAL	-	7.489,13	-	100,0%	
Cleaning Products	E4	-	448,94	-	3,4%	
	RTE 1	-	3.559,92	-	27,0%	
	RTE Network 2	-	3.870,97	-	29,4%	
	Sky News	-	293,03	-	2,2%	
	Sky One	-	1.544,11	-	11,7%	
	Sky Sports 1	-	42,35	-	0,3%	
	Sky Sports 2	-	10,16	-	0,1%	
	TG4	-	420,88	-	3,2%	
	TV3	-	2.976,19	-	22,6%	
	TOTAL	-	13.166,55	-	100,0%	
Cosmetics / Personal Hygiene	E4	-	993,51	-	3,4%	
	RTE 1	-	9.586,30	-	32,8%	
	RTE Network 2	-	3.752,09	-	12,9%	
	Sky News	-	648,86	-	2,2%	
	Sky One	-	2.500,59	-	8,6%	
	Sky Sports 1		105,52	-	0,4%	
	Sky Sports 2		21,78	-	0,1%	
	TG4		1.400,59	-	4,8%	
	TV3		10.182,30	_	34,9%	
	TOTAL	1	29.191,53	-	100,0%	

#### Comments:

- Alcohol is not broken down into separate categories by AC Nielsen. No spirits advertised on Irish TV after June 2003.
- Figures on child-oriented advertising are rough estimates. The toys category is very fragmented throughout the leisure products classification, as are toy retailers.



TAB13f  ALL DAY		spec	Gross adv. spendings per specific product in (000) Euros		. spendings es (%)
		2002	2003	2002	2003
Food (including drinks)	E4	-	1.491,83	-	2,9%
	RTE 1	-	21.291,51	-	40,9%
	RTE Network 2	-	10.372,97	-	19,9%
	Sky News	-	1.002,70	-	1,9%
	Sky One	-	5.125,81	-	9,8%
	Sky Sports 1	-	83,74	-	0,2%
	Sky Sports 2	-	16,22	-	0,0%
	TG4	-	1.794,06	-	3,4%
	TV3	-	10.875,80	-	20,9%
	TOTAL	-	52.054,64	-	100,0%
Non Prescription Medical Products	E4	-	371,75	-	2,6%
	RTE 1	-	5.278,73	-	37,5%
	RTE Network 2	-	1.779,60	-	12,6%
	Sky News	-	318,02	-	2,3%
	Sky One	-	1.283,31	-	9,1%
	Sky Sports 1	-	52,28	-	0,4%
	Sky Sports 2	-	13,31	-	0,1%
	TG4	-	651,28	-	4,6%
	TV3	-	4.336,57	-	30,8%
	TOTAL	-	14.084,85	-	100,0%
Tobacco	forbidden				



### Comments about Specific Products

- AC Nielsen introduced a new system at the beginning of 2003 to categorise products. In doing this, they scrapped the old classifications. Therefore, no information is available on product categories for 2002, since product categories are significantly different from current category classifications. Data on spending are based on estimates by Carat Ireland.
- New proposals on children's advertising in the Republic Of Ireland are excessive and are currently being reviewed. Actually, most advertisers have their own marketing codes.

