



WORKSHOP 3

New opportunities for the farming sector

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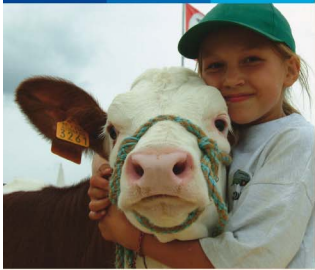
Biomass for energy
Jean-Marc Jossart, European Biomass Association

Producing biomass and new outlets
Andreas Löffler, German young farmer, producer of biomass

New opportunities for the farming sector - Rural Development and Leader approach
Carlo Ricci, Independent Consultant

Leader success story
Christos Goutidis, Social co-operative of the Dodekanisa Islands' Mental Health Sector
(Koi.S.P.E)

A young farmer's experience
Idalina Carrilho, Portuguese rose grower



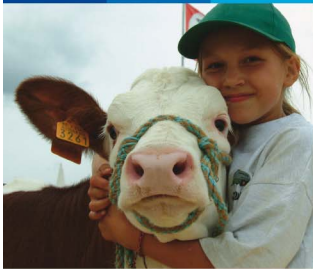
A new model of farm

- Have experienced the crisis of traditional agriculture
- Have found new orientation for products and services
- High technology in processes
- More environment friendly farming
- Going ahead with new challenges



A new range of needs

- Information about new opportunities
- How to deal with potential risks in new activities
- To find income through diversification
- How to learn from each other and foster exchanges



About bioenergy

- A real mainstream opportunity
- To provide new outlet for agricultural raw material.....
- But also to create value added at the farms
- The need for a specific filiere organisation/policy in which farmers have an active role beyond the provision of raw material = protection against low cost global competition
- There is a need for tariff protection
- Specific tools to support investments



About LEADER

- An interesting and innovative method but.....
- We have to distinguish between the LEADER projects that have a specific mission and
- The components of the LEADER approach that can be used also in other kind of policies
- LEADER requires a political, administrative, economic skills and time!



About new policies

- A new approach in farmers' education
- A specific exchange programme
- Specific investment tools for bioenergy
- A better harmonisation of bioenergy policies in the EU
- Closer link between research and farming
- Specific tools to detect and experiment innovation in the farms