



European Commission  
Agriculture and Rural Development



# **The EU Exports In Agricultural Products – Current Trends And Prospects**

***Consultation on EU Agri-food export interests, Brussels 25 June 2007***

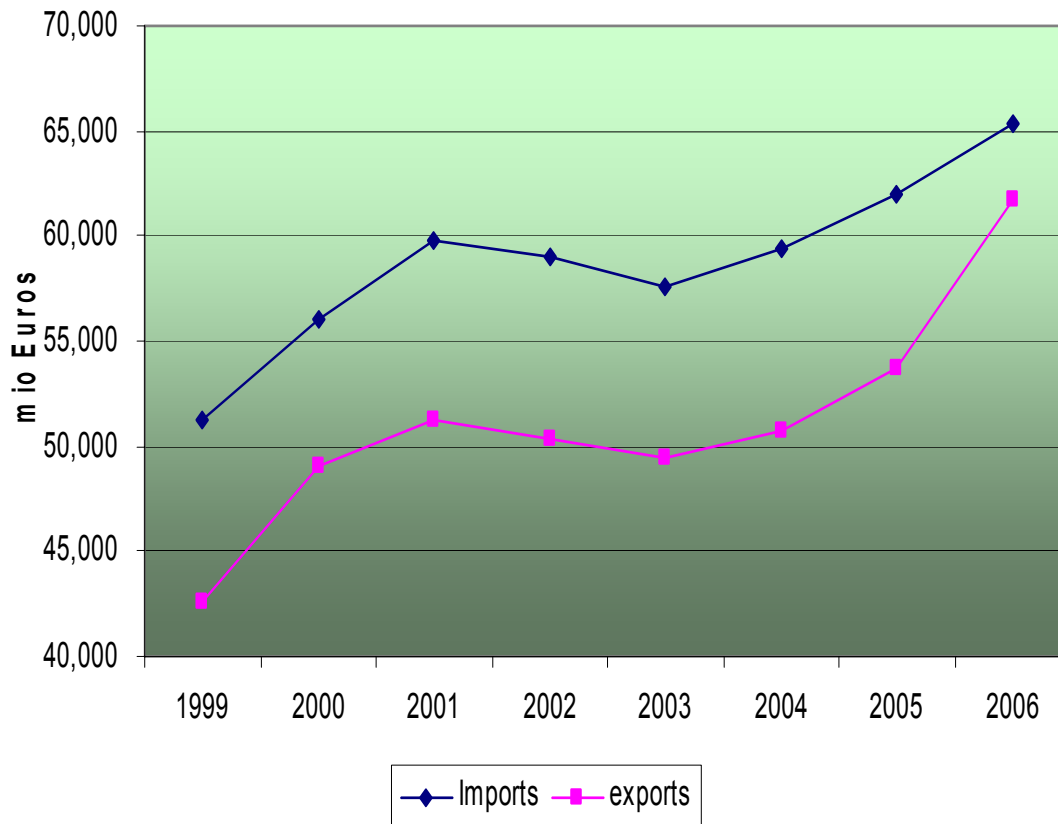


# objectives

- To provide a **general overview** of the current trends of EU agricultural exports & food products
- To contribute to the identification of further **market access potential**



## EU trade in agricultural products & food preparations with the rest of the world



➤ Positive trends for imports and exports.

2002 – 2006:

- Exports + 11.3 b \$,
- EU trade deficit: from €9 b to €3.6b

2006:

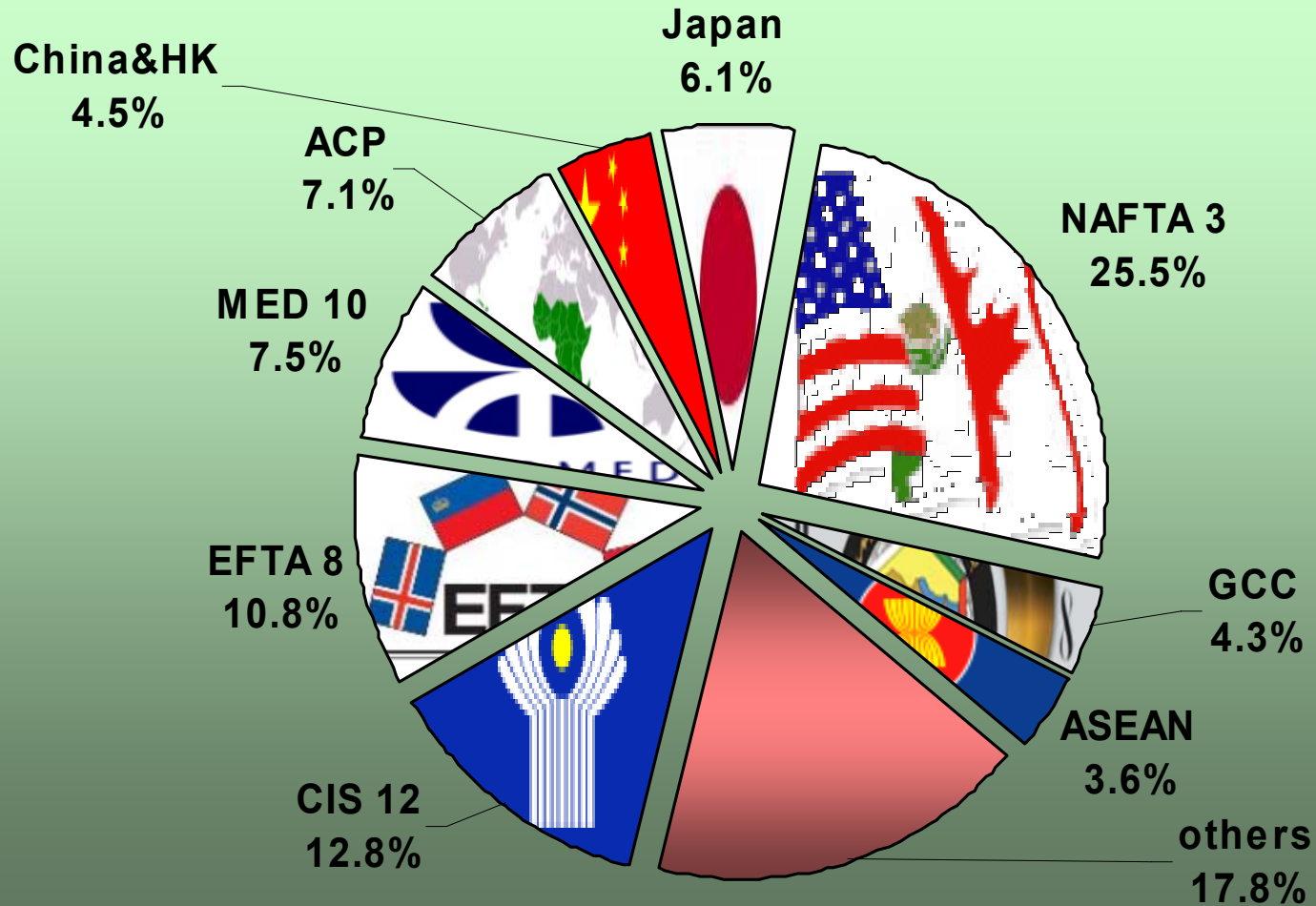
- exports +15%, imports + 5%
- EU became the 1<sup>st</sup> world exporter & importer



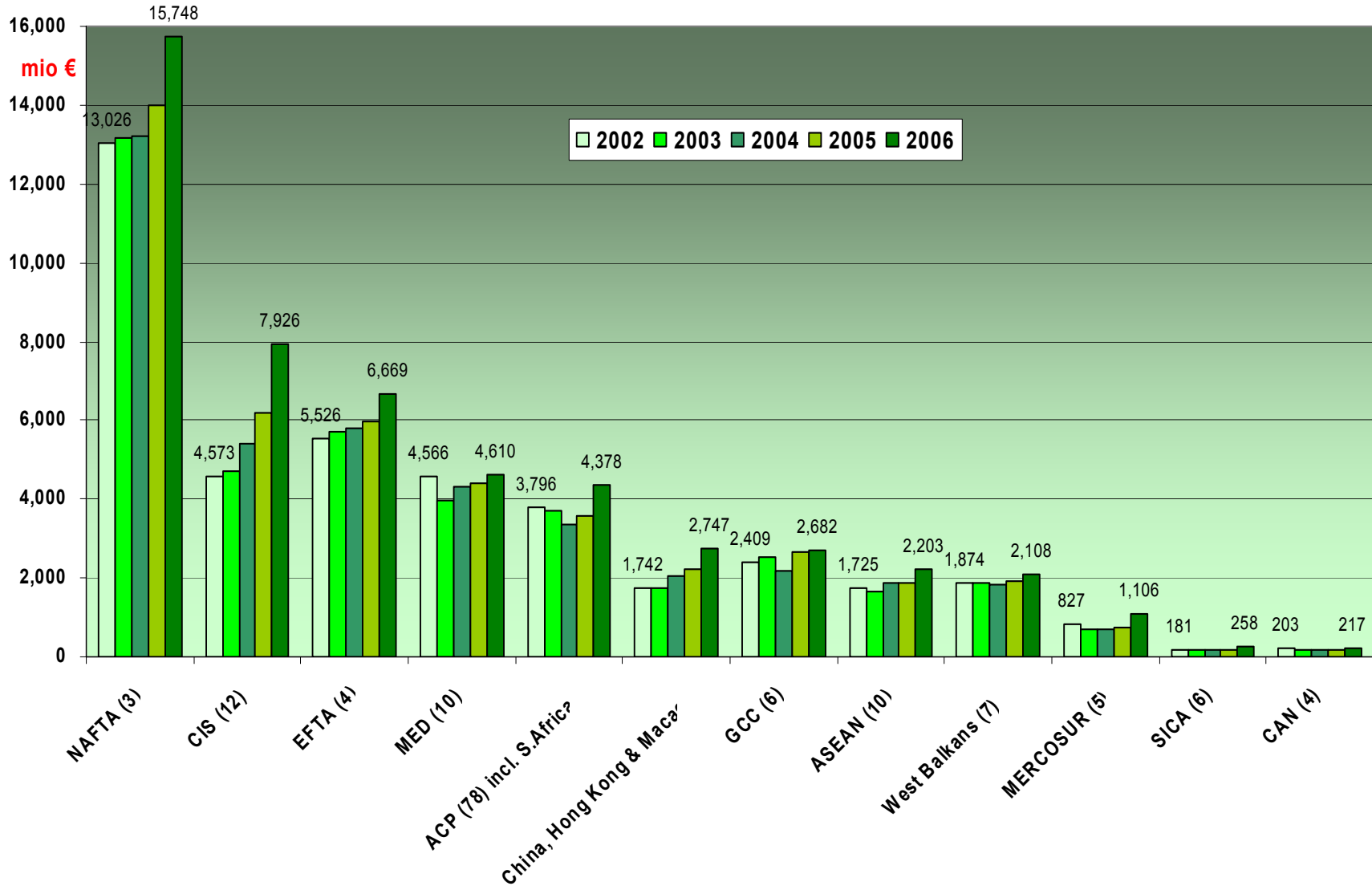
## Major destinations of EU exports (2006)



European Commission  
Agriculture and Rural Development



# EU 27 exports to major regions (2002-2006)

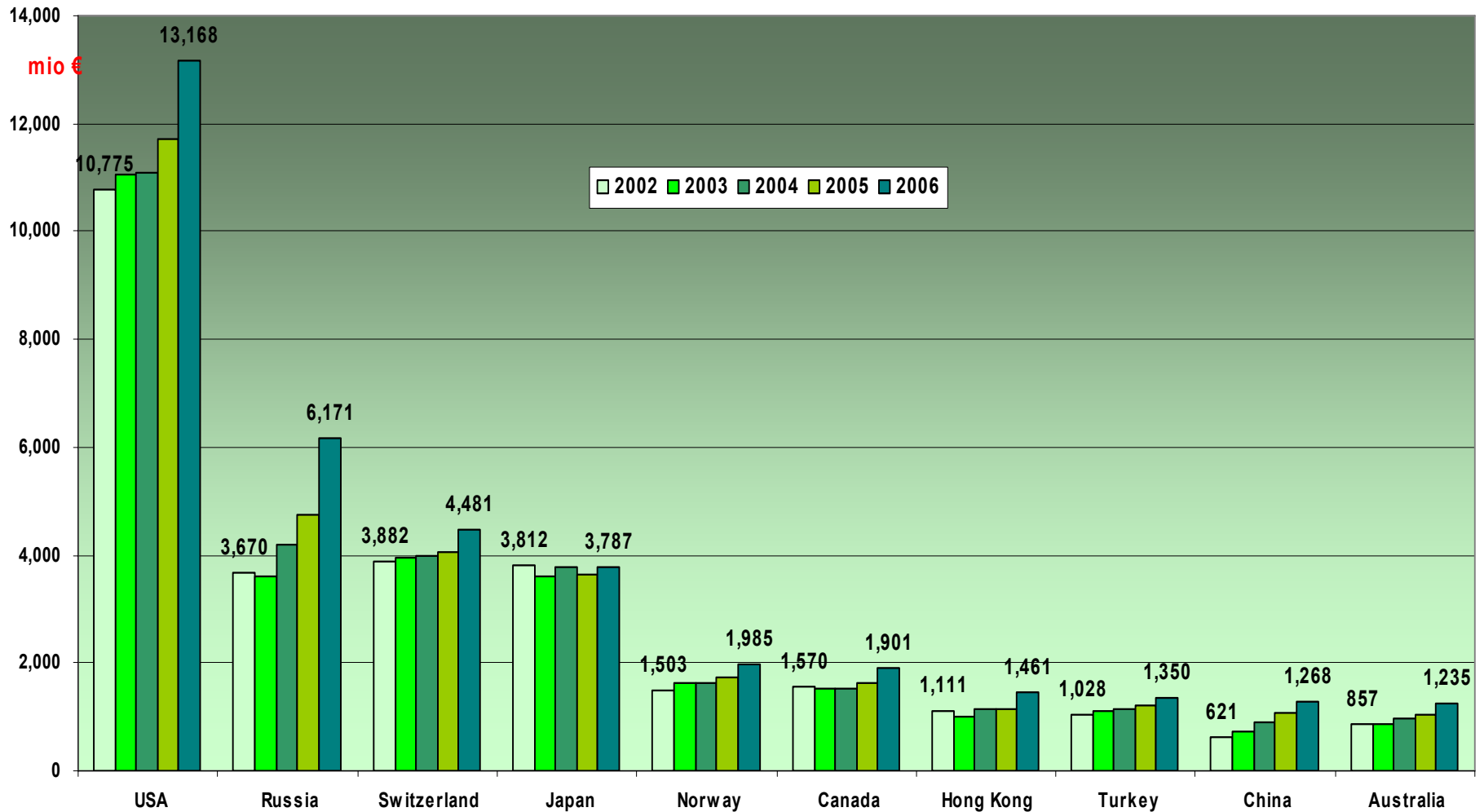




# EU 27 exports to countries (2006)



European Commission  
Agriculture and Rural Development

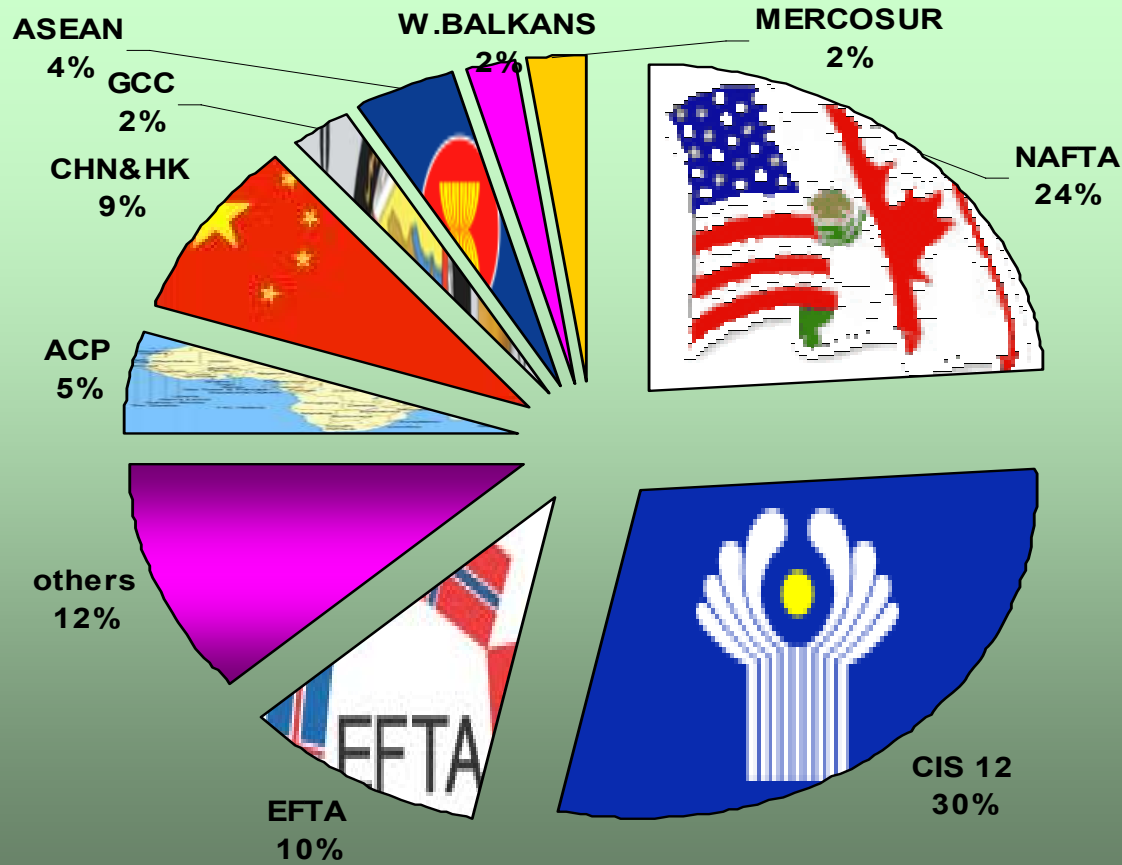




# Destinations of EU exports' increase (11.4b €) 2002-2006



European Commission  
Agriculture and Rural Development

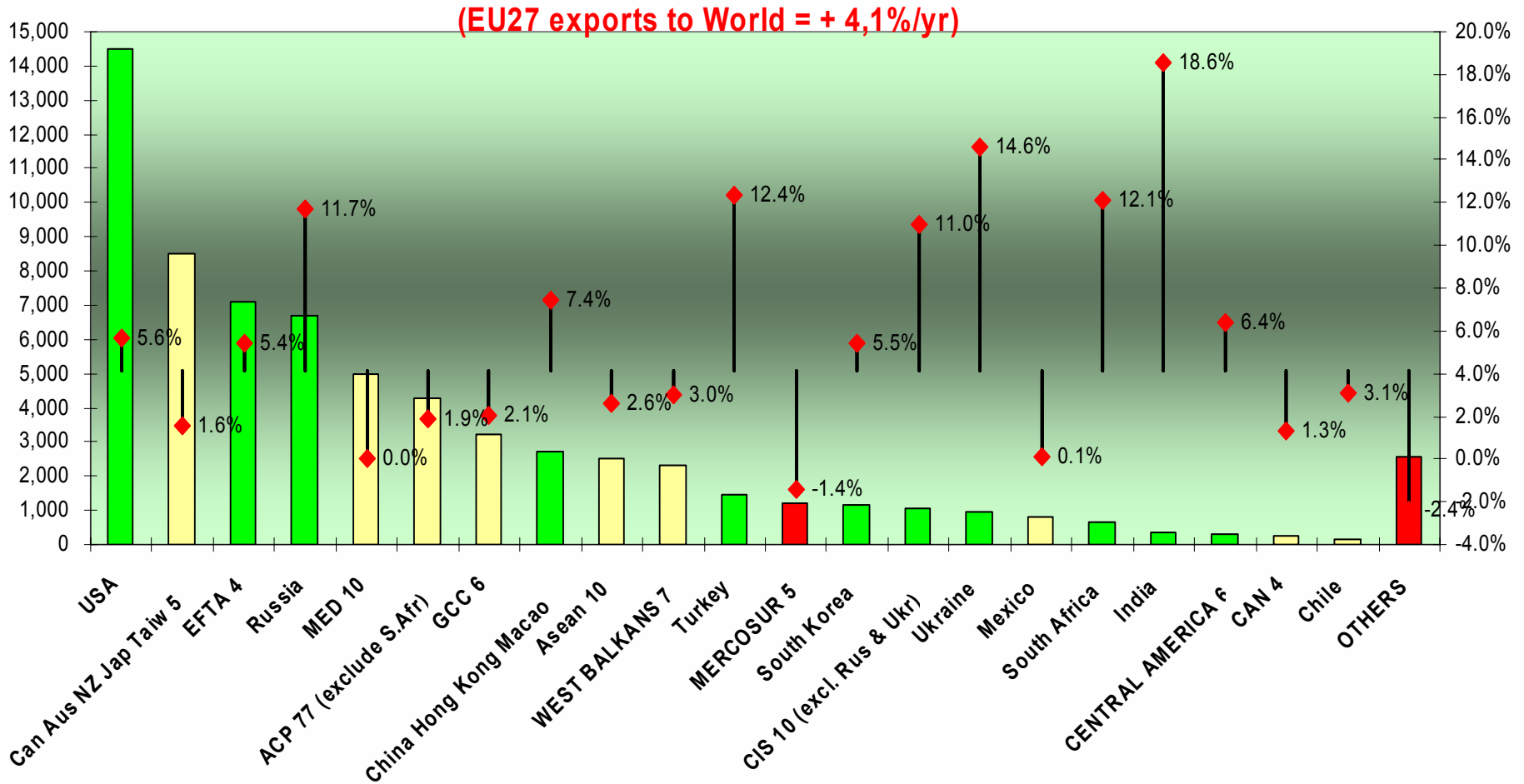




# EU27 exports in bio € (2006) & annual growth (2001 – 2006)



European Commission  
Agriculture and Rural Development

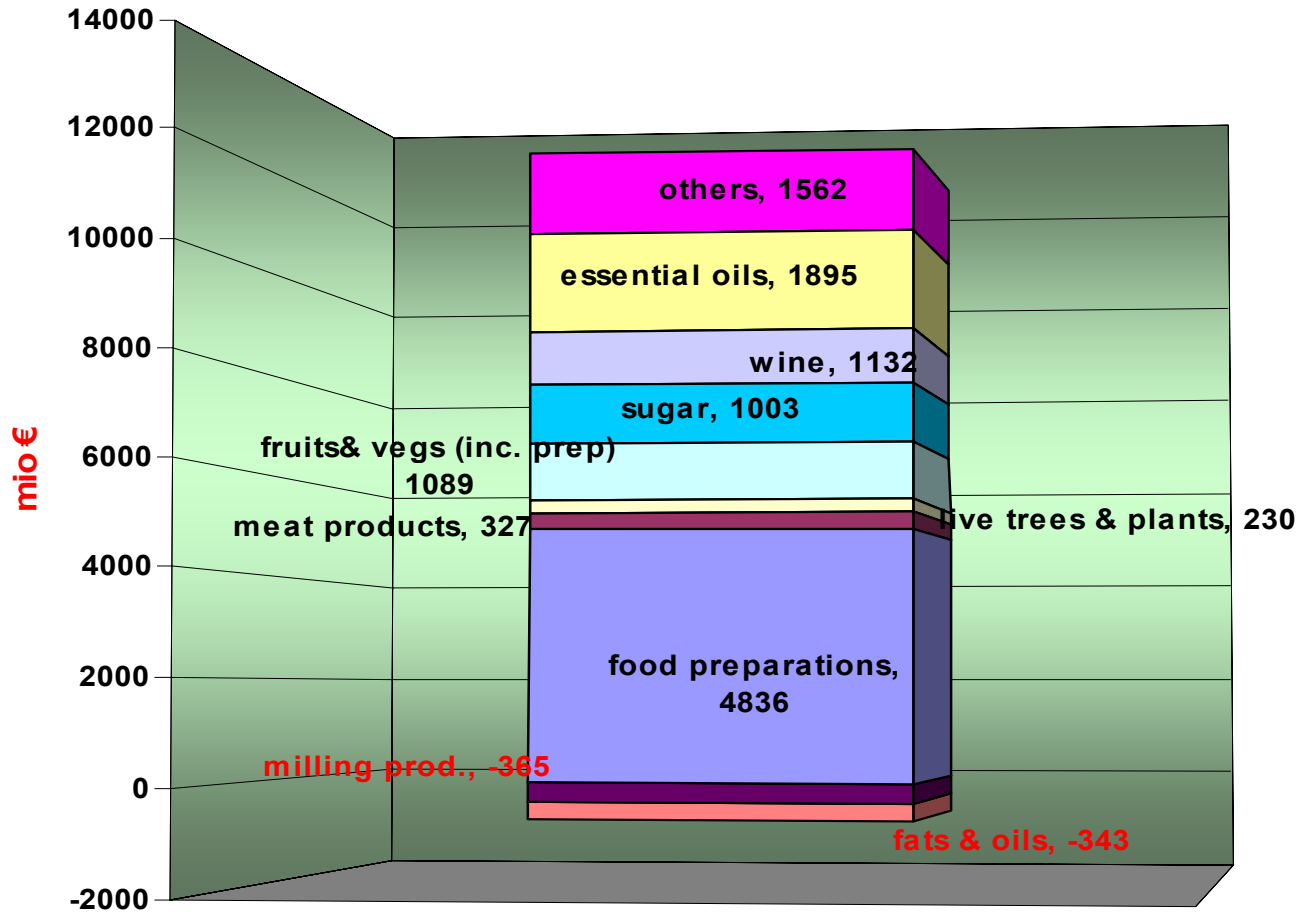




# Which sectors had the biggest increase in exports? (2002-2006)



European Commission  
Agriculture and Rural Development



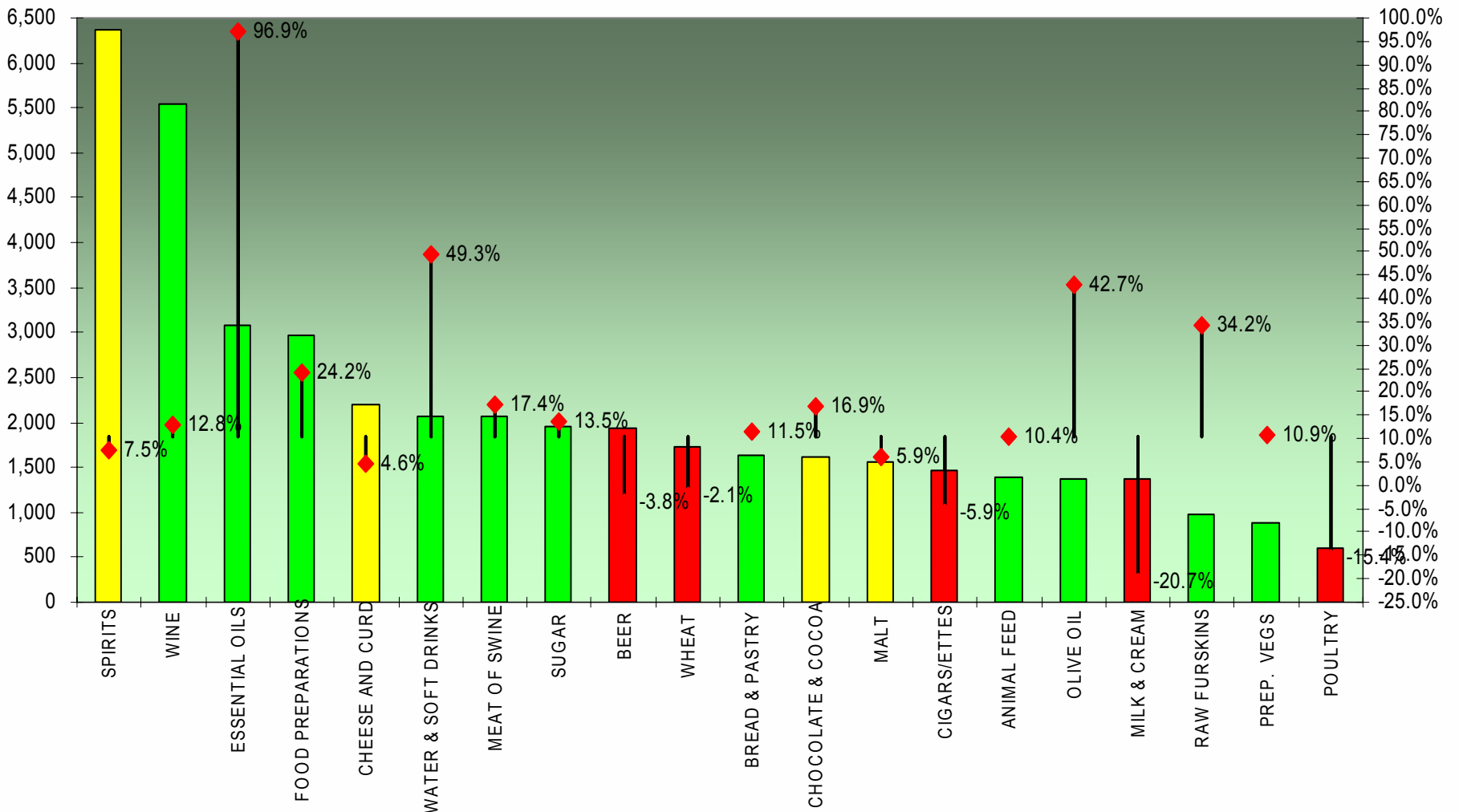


# EU 27 Exports in bio € (2006) and growth 2001-2003 / 2004-2006

(average growth 10.3%)



European Commission  
Agriculture and Rural Development

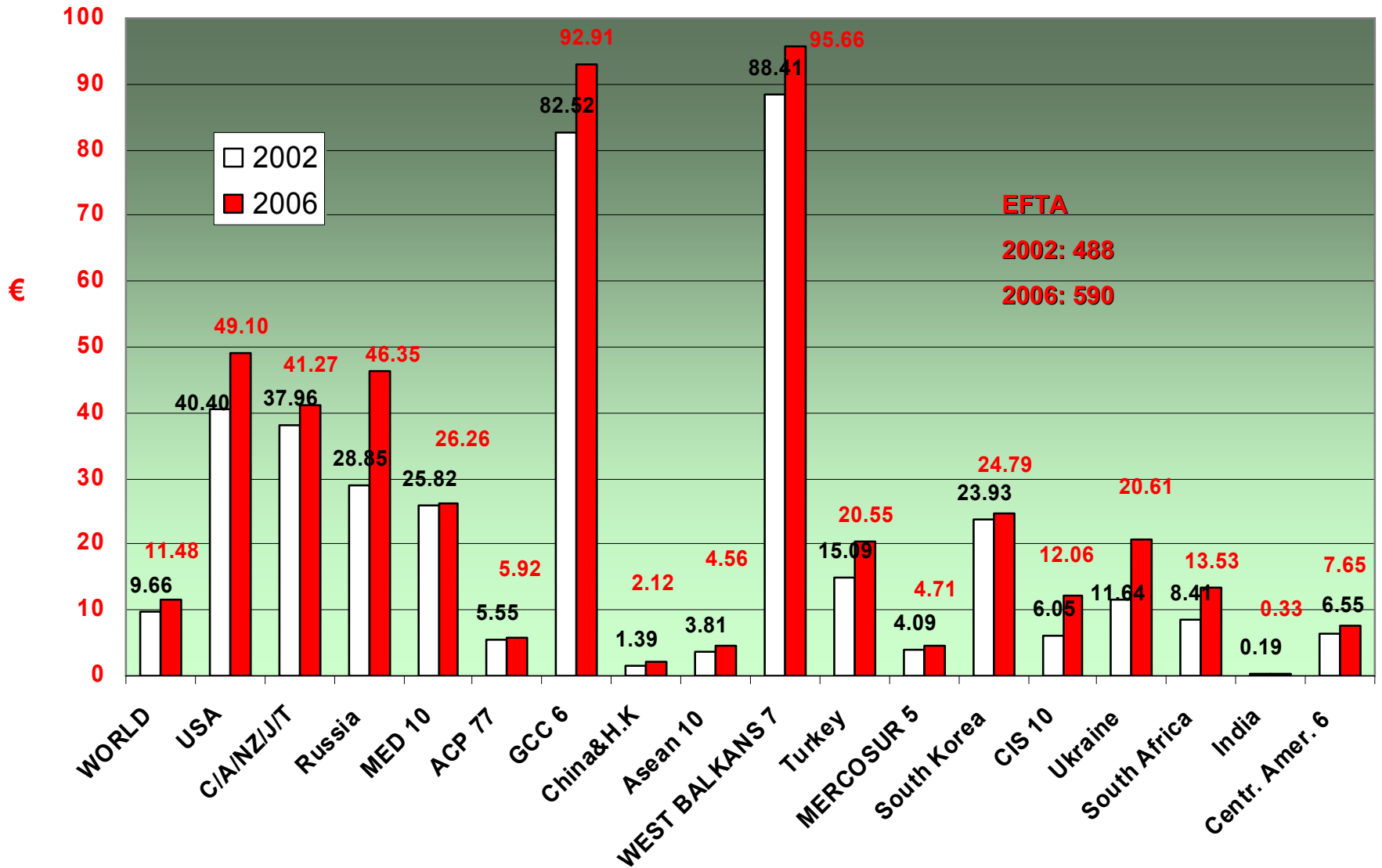




# Per capita consumption of EU agr products 2002-2006 (€)



European Commission  
Agriculture and Rural Development

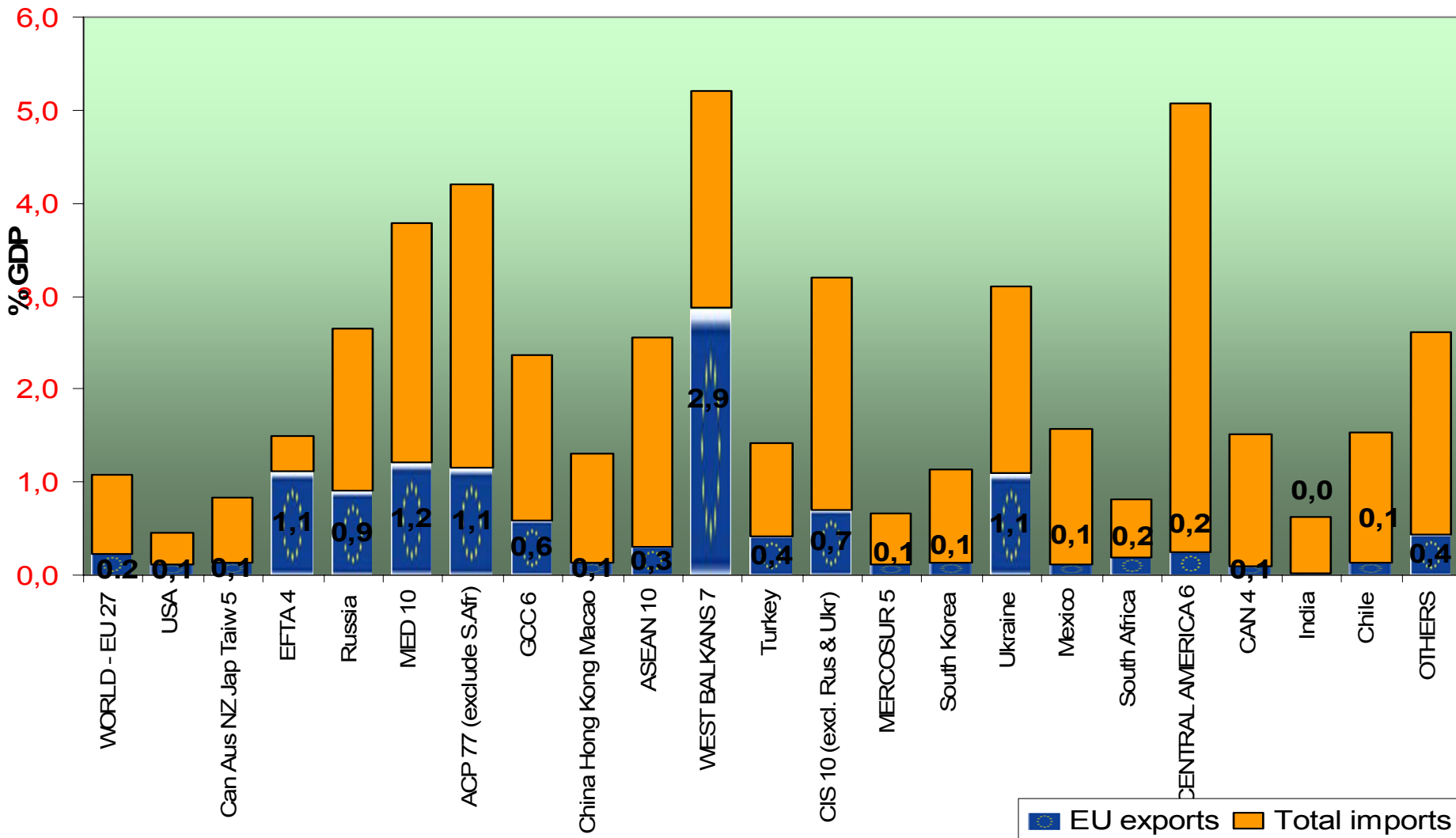




# Agr. Imports in relation to the GDP and the EU performance



European Commission  
Agriculture and Rural Development





Thank you for  
your attention



European Commission  
Agriculture and Rural Development



# Outlook & Prospects

## Of Selected Regions



## India

- Second largest population in the world (1.1 b) and big population increase
- Impressive economic growth, (8% / year until 2014) & urbanisation = dietary changes
- EU exports penetration is 4.6%, per capita spending for EU agr. Products is only 14 cents
- Impressive growth of EU exports in 2006 by 85%!

### Caution...(!)

- EU exports **decreased** for 3 consecutive years since 2002-2005
- India imports are **mainly commodities** and the demand for higher value products is more **limited**



## Russia, Ukraine & CIS

- RUS, UKR & CIS are the **regions with the 3 highest EU export growth increases** between 2000 – 2006
- **RUS** per capita spending on EU agricultural products increased from **19 euros** in 2000 to **33 euros** in 2006
- If current growth patterns continue Russia could become the **2<sup>nd</sup>** most important importer in 10 years
- The **size of the population** of the 3 regions (280m), the **rising incomes**, the **geographical proximity**, and the **market reforms** underway constitute them very important future partners



# ASEAN

- Home to 540m people with rising incomes
- **Complementarities** exists between EU & ASEAN production patterns in agriculture = scope for further development in trade relations

## Caution...(!)

- Favourable outlook & EU deficit in agri. Trade with ASEAN **BUT EU exports decreased** between 2000 – 2005 while EU exports to neighbouring regions marked big increases (agreements with competitors..?)
- Potential protection of our GIs?



## Developed Countries (USA, CANJT & EFTA)

- 2005 = of **27.7 b €** (45% of the total EU agricultural exports) → **2006: 30.1 b €** (45%)
- Static consumption patterns mostly (are demand levels secure?)
- If current export growth trends continue to those countries (5%/year) the value of EU exports to the 3 regions will reach:
  - **30 billion** euros by **2010**
  - **50 billion** euros by **2015**